# marin/transit

711 grand ave, #110 san rafael, ca 94901

ph: 415.226.0855 fax: 415.226.0856 marintransit.org December 7, 2020

Honorable Board of Directors Marin County Transit District 3501 Civic Center Drive San Rafael, CA 94903

# SUBJECT: Marin Transit Comprehensive Annual Financial Report for Fiscal Year 2019/20

Dear Board Members:

**RECOMMENDATION:** Accept report.

#### board of directors

dennis rodoni president supervisor district 4

kate colin vice president city of san rafael

judy arnold 2nd vice president supervisor district 5

damon connolly director supervisor district 1

eric lucan director city of novato

katie rice director supervisor district 2

kathrin sears director supervisor district 3 **SUMMARY**: Brown Armstrong Accountancy Corporation has completed the annual financial audit of the Marin County Transit District for the fiscal year that ended June 30, 2020. The audit includes a detailed *single* audit as required when the expenditure of federal funds in a fiscal year exceeds \$500,000. Staff have incorporated the annual financial audit into the attached Comprehensive Annual Financial Report (CAFR). The auditor presented the CAFR to the ad hoc Audit Subcommittee of your Board for review on November 20, 2020. With your acceptance of this report, the District will be up-to-date with all independent audits and will submit the required federal audit well before the required

This is the third year the District has published a Comprehensive Annual Financial Report. The report is designed to ensure that users of the financial statements have the information and context needed to assess the financial health of the District.

The CAFR has four main components:

- Introductory Section
- Financial Section

deadline of March 30, 2020.

- Statistical Section
- Single Audit Section governed

The **Introductory Section** discusses the District's governing structure, staff structure, and service area map.

The **Statistical Section** compiles data from the District's prior financial statements and Short Range Transit Plans, along with countywide statistics from the County of Marin and other sources. This section is designed to provide information about trends and the local economy that will provide context for the reader to assess the District's financial condition.

The **Financial** and **Single Audit Sections** contain the District's audited financial statements and the results of the federal single audit. The audit was conducted in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. The audit team found no deficiencies in internal control over financial reporting or in compliance that they considered to be material weaknesses. Similarly, the audit team found no material weaknesses or significant deficiencies in internal control over major federal award programs.

FISCAL/STAFFING IMPACT: None associated with this report.

Respectfully submitted,

()BDM-

Lauren Gradia Director of Finance and Capital Programs

Attachments: Marin County Transit District FY2019/20 Comprehensive Annual Financial Report Letter to the Board from Brown Armstrong Accountancy Corporation





**MARIN COUNTY TRANSIT DISTRICT** 

San Rafael, California A Component Unit of the County of Marin, California

# COMPREHENSIVE ANNUAL FINANCIAL REPORT

For the Years Ended June 30, 2020 and 2019

## MARIN COUNTY TRANSIT DISTRICT (A COMPONENT UNIT OF THE COUNTY OF MARIN, CALIFORNIA)

#### COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE FISCAL YEARS ENDED JUNE 30, 2020 AND 2019

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#### MARIN COUNTY TRANSIT DISTRICT JUNE 30, 2020 AND 2019

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711 grand ave, #110 san rafael, ca 94901

marin/transit

ph: 415.226.0855 fax: 415.226.0856 marintransit.org

The Board of Directors Marin County Transit District

fiscal years ended June 30, 2020 and 2019.

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Marin County Transit District (the District) for the fiscal years ended June 30, 2020 and 2019.

The District's enabling legislation requires an annual audit of the District's financial statements. This report is published to fulfill that requirement for the

November 20, 2020

board of directors

dennis rodoni president supervisor district 4

kate colin vice president city of san rafael

judy arnold 2nd vice president supervisor district 5

damon connolly director supervisor district 1

eric lucan director city of novato

katie rice director supervisor district 2

kathrin sears director supervisor district 3 Management of the District is responsible for establishing and maintaining internal controls designed to ensure that the assets of the District are protected from loss, theft, or misuse and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States. The internal controls are designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that:

(1) the cost of a control should not exceed the benefits likely to be derived; and,

(2) the valuation of costs and benefits requires estimates and judgments by management. Management believes internal controls in place are adequate to ensure the financial data provided herein is materially accurate.

Brown Armstrong Accountancy Corporation has issued an unmodified ("clean") opinion on the District's financial statements for the fiscal years ended June 30, 2020 and 2019. The independent auditor's report is located at the front of the financial section of this report. This report has been prepared by the Finance Department following the guidelines recommended by the Government Finance Officers Association of the United States and Canada (GFOA) and is in conformance with generally accepted accounting principles for state and local governmental entities established by the Governmental Accounting Standards Board (GASB). Generally accepted accounting principles require that management provide a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The District's MD&A can be found immediately following the report of the independent auditors. Responsibility for the accuracy, completeness and fairness of the presented data and the clarity of presentation, including all disclosures, rests with the management of the District.

The following provides an overview of the District's history, services, local economy, planning initiatives, and policies.

#### **PROFILE OF THE GOVERNMENT**

#### History

The Marin County Transit District ("Marin Transit" or the "District") was formed by a vote of the people of Marin County (the County) in 1964 and was given the responsibility for providing local transit service within the County. Marin Transit is a component unit of the County of Marin, California. Although Marin Transit has responsibility for local transit services, it does not own any facilities and does not employ its own drivers. Instead, Marin Transit contracts with other providers, including Golden Gate Bridge Highway and Transportation District (Golden Gate Transit), Marin Airporter, MV Transportation, Michael's Transportation, and the Senior Coordinating Council (Whistlestop Transportation), for local bus and paratransit services.

Prior to a major fixed route service restructuring by Golden Gate Transit in November 2003, the primary responsibility of Marin Transit was to manage and administer the paratransit contract for both local and regional paratransit services in the County. For fixed route services, Marin Transit was historically a "pass through" agency, providing funds for local services managed by Golden Gate Transit. With the 2003 service restructuring, Marin Transit took on increased responsibility for the planning, outreach, oversight, and management of local fixed route transit services throughout the County.

The passing of Measure A, the County's ½ cent sales tax increase, in 2004 further propelled the responsibility of Marin Transit under a 20-year expenditure plan providing a dedicated local funding source for public transit within the County. This new funding source allowed the District to fund its local big bus fixed route services, expand the rural Stagecoach service, and introduce the community shuttle program. In November 2018, Measure A was reauthorized as Measure AA for a 30-year extension.

The Muir Woods Shuttle program was inaugurated in 2005 and became the responsibility of Marin Transit in 2009. Although the County started the program as a demonstration project, its success in reducing transportation impacts on the National Monument and surrounding areas has led to a formal partnership between the District and the National Park Service.

Internal growth within the District has also occurred as responsibility for local service has increased. Staffing levels prior to the passage of Measure A included one full-time and one part-time employee. With the passage of Measure A, the number of full-time employees grew from 1.5 to 3.5 in 2006 and then to 5 employees in 2008. As of June 30, 2020, the District has 16 authorized full time equivalent employees.

#### Services

#### Fixed Route

Marin Transit operates transit service on 28 routes within Marin County. Over three million trips were made on the local fixed route network in fiscal year 2020.

Fixed route services are organized within the District based on route typologies. Typologies define the primary function of that route and its intended market. There are currently seven typologies: Local Trunkline, Local Basic, Local Connector, Supplemental School, Rural, Partnership, and Recreational. Below is a brief summary of each typology.

#### Local Trunkline

- Description: Services that operate along the highest ridership corridors and often the most densely populated areas of the County. These services provide the backbone for the transit system and connect with Local Basic and Local Connector services at key transfer locations. Along Highway 101, Trunkline service supplements the Golden Gate Transit regional services that continue to San Francisco and Sonoma Counties.
- Operational Focus: Capacity, frequency, and speed.
- Routes: 35, 36, 71x
- Program: Local Bus
- Typical Vehicle: 40' heavy duty or 60' articulated

#### Local Basic

- Description: Services that operate along many of the County's arterial corridors with transitsupportive land use patterns with an emphasis on providing the more extensive coverage of transit services.
- Operational Focus: Frequency, accessibility, and speed.
- Routes: 17, 22, 23, 23x, 29, 49
- Program: Local Bus
- Typical Vehicle: 35' or 40' heavy duty

#### Local Connector

- Description: Services to lower density areas with less supportive transit land use patterns or areas where larger bus capacity is not warranted. These services rely on good transfer opportunities to the Local Trunkline and Local Basic Services for travel outside the community.
- Operational Focus: Accessibility.
- Routes: 219, 228, 233, 245, 251, 257
- Program: Community Shuttles
- Typical Vehicle: 24' cutaways

#### Supplemental School

- Description: Services that are provided to address the transportation needs of schools, primarily middle and high schools, within the County. These services provide additional capacity on Marin Transit routes for this purpose and are not designed for transfer opportunities.
- Operational Focus: Capacity.
- Routes: 113, 115, 117, 119, 125, 139, 145, 151, 154
- Program: Local Bus
- Typical Vehicle: 35' or 40' heavy duty
- Service was temporarily suspended in March 2020 for the COVID-19 pandemic

#### Rural

- Description: Services to the rural areas of West Marin that provide community mobility and reduce congestion in the rural areas. Topography is challenging on these routes and requires specific attributes for the fleet used to deliver these services.
- Operational Focus: Accessibility.
- Routes: 61, 68
- Program: Rural and Recreational
- Typical Vehicle: 28'-32' cutaways

#### Recreational

- Description: Services that support recreational or tourist-based travel within the County. Major attractions include the Muir Woods National Monument within the Golden Gate National Recreational Area.
- Operational Focus: Accessibility.
- Routes: 66/66F
- Service was temporarily suspended in March 2020 for the COVID-19 pandemic

#### Partnership

- Description: Services that are provided in partnership to address specific needs within a certain community or certain rider type, such as students.
- Operational Focus: Depends on partnership goals.
- Routes: 122
- Program: Partnership
- Typical Vehicle: 35' heavy duty

#### Yellow Bus

Marin Transit provides yellow school bus service to two schools in the Ross Valley School District: White Hill Middle School and Hidden Valley Elementary School. In fiscal year 2020, this service carried over 118,000 passengers. Marin Transit handles all logistics of the program including contract management, website development, pass sales and production, customer service, and daily monitoring of the buses via GPS technology. Staff at White Hill Middle School and Hidden Valley Elementary School support the program by distributing passes and managing student loading on the buses in the afternoon. Marin Transit staff also provide planning and management support to Mill Valley School District and a Joint Powers Authority for Reed Union School District. Yellow bus school service was suspended in March 2020 due to the COVID-19 pandemic.

#### Demand Response

In addition to fixed-route services, the District provides a suite of programs named "Marin Access" to serve the aging and disabled population in Marin County. A total of five programs provide a variety of mobility options to these users and all services are coordinated by a team of Travel Navigators. These programs include local paratransit, dial-a-ride, volunteer driver, and subsidized taxi (Catch-A-Ride). Marin Transit launched a new on-demand, micro-transit pilot service, Marin Transit Connect, on May 22, 2018. Travel Navigators provide trip planning and technical assistance to riders to empower the user to select from available travel options to best meet their mobility need.

#### LOCAL ECONOMY

The District operates within Marin County, one of the nine counties in the San Francisco-Oakland Bay Area. The County includes 11 incorporated cities and towns: Belvedere, Corte Madera, Fairfax, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, and Tiburon.

The local economy entered a period of uncertainty with the onset of the COVID-19 pandemic. Prior to the pandemic the County had a strong economy. The County's unemployment dropped from 7.9% in 2009 to 2.4% in June 2019. The County unemployment rate reported for June 30, 2020 has increased to 10.10%. The higher unemployment rate may indicate a recession and may also reduce difficulties contractors had hiring and retaining drivers and other front line staff. These challenges may have been due to the sustained low unemployment rate combined with high housing costs.

A significant portion of the District's operating funds are derived from sales tax revenues. The COVID-19 pandemic's impact on the Marin County's sales tax rates is uncertain. Through June 30, 2020 there has not been a significant decline in sales tax. Marin County had six years of sales tax growth, averaging 5.2% per year, that ended in fiscal year 2016. After almost no growth in fiscal year 2017, taxable sales grew by 6.8% in fiscal year 2018, 5.3% in fiscal year 2019, respectively, and 5.6% in fiscal year 2020. The District projects a two year decline in sales tax followed by growth of 2.2% per year consistent with projections by the Transportation Authority of Marin.

#### LONG TERM PLANNING AND MAJOR INITIATIVES

#### Short Range Transit Plan

The District's Short Range Transit Plan (SRTP) is the primary service and financial planning document for the District and includes ten years of financial projections for operations and capital programs. The 2020-2029 SRTP was adopted by the Board of Directors (the Board) on February 3, 2020.

#### **Operating Plan**

The District has made significant adjustments in response to the countywide Shelter in Place order issued on March 16, 2020. Following this order, the District suspended all supplemental school and yellow bus service and suspended service to Muir Woods on April 7, 2020 due to the closure of the National Monument. Paratransit demand dropped to an unprecedented low. The District is monitoring and adjusting service to continue to provide service to essential works and lifeline access in accordance with capacity restrictions and with additional cleaning and safety protocols. Marin Transit does not directly operate any of its services and instead provides them through contracts with multiple service providers. All service contracts are now in option years and the District is preparing for competitive bids.

Coronavirus Aid, Relief, and Economic Security (CARES) Act funding enabled the Distirct to continue to pay contractors full fixed fee payments and for all planned service hours for the paratransit and supplemental school contractors through June 30, 2020. This funding allowed for the payment of administrative leave and wages for drivers and other hourly employees. The District executed contract amendments with operations contractors to provide for additional cleaning and supplies needed for continued operations during the pandemic. Though ridership declined significantly, Marin Transit quickly began to have rider pass-ups on core routes due to vehicle capacity limits to provide social distancing. To minimize pass ups, Marin Transit deployed supplemental service hours as back-up service on core routes. There were some fuel savings, primarily for paratransit. However, much of the cost savings were offset by increased operations expenses. Marin Transit's annual operations costs were 92% of the budgeted amount.

Marin Transit entered this period of unprecedented disruption and uncertainty in a strong financial position. Recent years of strong economic growth enabled the District to make decisions to fully fund the District's emergency and contingency reserves, and the 2018 passage of the Measure AA transportation sales tax extension provides long term baseline funding for the District. Staff provides regular financial updates to the Board of Directors to consider options that will ensure continued stability. CARES funding and District reserves ensure Marin Transit can continue to provide the needed baseline local transit services in Marin County. These resources will prevent the need for more significant service decisions until there is more economic and social stability. Staff is working to better understand the extent of sales tax impacts and the timeframe for restoring past ridership levels on Marin Transit. Based on that knowledge, the District will be able to carefully plan for and evaluate options to ensure long term financial stability.

#### Capital Plan

The District's Capital Improvement and Funding Plan has expanded as the District has taken increasing responsibility for transit service in Marin County. The District's primary capital responsibilities and priorities are to:

- 1. Maintain a sufficient fleet of clean fueled vehicles for local transit service,
- 2. Improve and maintain the amenities and accessibility of Marin County bus stops,
- 3. Improve major bus transfer locations,
- 4. Provide passenger information, and Improvement Program, and
- 5. Provide needed operations equipment and infrastructure.

The District's baseline capital resources limit the Capital Plan to primarily maintaining a state of good repair for existing assets and making the minimal level of investment required to maintain and operate the local bus system. The 10-year Capital Plan includes expenditures of \$69 million, of which 78% is for purchasing transit vehicles. Other major capital expenditures included in the funded plan are major vehicle repairs, bus stop improvements, and small capital.

To ensure stable operations and allow for future expansion, the District needs to find a permanent location for contract maintenance and transit vehicle parking. The District purchased a bus parking facility in FY2019/20, but additional facilities are needed. In fiscal year 2020, the District added \$4.2 million to a capital reserve to give a total balance of \$15.2 million.

#### **RELEVANT FINANCIAL POLICIES**

#### Budget Process

Marin Transit's budget uses full accrual basis of accounting to record annual revenue and expenses consistent with Generally Accepted Accounting Principles (GAAP) for special districts and the District's annual audited financial reports. All known revenues and expenditures are recorded in the period they are earned or expended.

The Marin Transit Board adopts an annual budget for the District's fiscal year starting July 1 and ending June 30. Under the direction of the Director of Finance, staff develops a balanced budget for the Board that provides sufficient and sustainable funding for local transit service needs using the following guidelines:

- 1. Maintain adopted reserve levels;
- 2. Preserve a balance of revenues and expenditures over a ten-year horizon;
- 3. Provide for SRTP-adopted service levels; and
- 4. Allow for innovative growth.

#### **Reserve Policy**

Marin Transit's Board-adopted policy designates an Emergency Reserve equivalent to two months of operating expenses and a Contingency Reserve equivalent to an additional two to four months. When the emergency reserve is fully funded and the contingency reserve is funded with the equivalent of at least two months of operations funds, the District may fund a capital reserve through the budgeting process. The reserve is designed to reduce the District's future needs for borrowing or bonding for large capital projects.

If the reserve balance exceeds six months of operating expenditures for a prolonged period, the policy advises the Board to consider options such as, but not limited to, expanding transit service or decreasing fares in an effort to provide the optimal level of transit service and benefits to Marin County residents.

Consistent with the fiscal year 2020 budget, the District added \$548,163 to the operations reserve in fiscal year 2020, to maintain a total operations reserve of \$16.8 million or the equivalent of nine months operating expenses in the combined Emergency and Contingency Reserves.

#### AWARDS AND ACKNOWLEDGEMENTS

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the District for its Comprehensive Annual Financial Reports (CAFR) for the fiscal year ended June 30, 2018. Due to lengthened review times, the District has not received notification of award for the fiscal year ending June 30, 2019. The Certificate of Achievement is a prestigious national award, recognizing conformance with the highest standards for preparation of state or local government financial reports. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized CAFR. The report must satisfy both GAAP and applicable legal requirements.

A Certificate of Achievement is valid for a period of only one year. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this report required the dedicated efforts of the District's staff. We also gratefully recognize Brown Armstrong Accountancy Corporation for their timely audit and expertise on the preparation of this CAFR. Finally, we would like to thank the Board for its commitment and support in the development of a strong financial system.

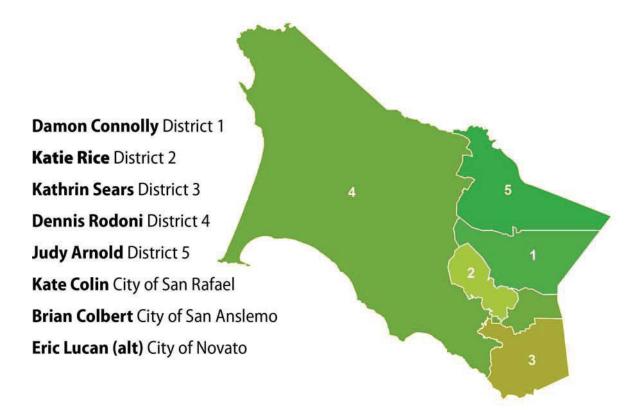
Respectfully Submitted,

Nancy Whelan General Manager

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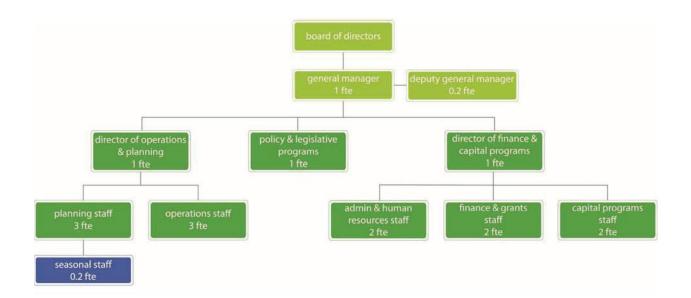
Lauren Gradia Director

#### MARIN COUNTY TRANSIT DISTRICT INTRODUCTORY SECTION PRINCIPAL OFFICIALS



Board Member	District or City	Current Term Ends
Damon Connolly	District 1	January 1, 2023
Katie Rice	District 2	January 1, 2021
Kathrin Sears	District 3	January 1, 2021
Dennis Rodoni	District 4	January 1, 2021
Judy Arnold	District 5	January 1, 2023
Kate Colin	City of San Rafael	January 1, 2023
Eric Lucan	City of Novato	January 1, 2025
Brian Colbert	City of San Anselmo	January 1, 2021

#### MARIN COUNTY TRANSIT DISTRICT INTRODUCTORY SECTION ORGANIZATIONAL CHART



Note:

- Total authorized FTE 16.4
- Vacancies at 6/30/20 equal 0.4 FTE

#### MARIN COUNTY TRANSIT DISTRICT INTRODUCTORY SECTION SERVICE AREA MAP



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**FINANCIAL SECTION** 

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BROWN ARMSTRONG CERTIFIED PUBLIC ACCOUNTANTS

BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE SUITE 300 BAKERSFIELD, CA 93309 TEL 661.324.4971 FAX 661.324.4997 EMAIL info@bacpas.com

#### FRESNO OFFICE

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

#### **STOCKTON OFFICE**

1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888.565.1040

WWW.BACPAS.COM

REGISTERED with the Public Company Accounting Oversight Board and MEMBER of the American Institute of Certified Public Accountants

# BROWN ARMSTRONG

Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Marin County Transit District San Rafael, California

#### **Report on the Financial Statements**

We have audited the accompanying basic financial statements of the Marin County Transit District (the District), a component unit of the County of Marin, as of and for the fiscal years ended June 30, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the District as of June 30, 2020 and 2019, and the respective changes in financial position, and cash flows thereof, for the fiscal years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, as listed in the accompanying table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board (GASB), who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the District's basic financial statements. The introductory section, supplementary information, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is also not a required part of the basic financial statements.

The Budgetary Comparison Schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Budgetary Comparison Schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The schedule of expenditures of federal awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section, Retirement Plan statements, and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 20, 2020, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 20, 2020 This page intentionally left blank.

As management of the Marin County Transit District (Marin Transit or the District), we offer readers of the District's financial statements this narrative overview and analysis of the financial activities of the District for the fiscal years ended June 30, 2020 and June 30, 2019. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal, which can be found on pages i to vi of this report.

#### FINANCIAL HIGHLIGHTS

- The assets of the District exceeded its liabilities at June 30, 2020 and 2019, by \$72,155,721 and \$55,992,611 (net position), respectively. Of this amount, \$40,142,892 and \$28,758,459, respectively, is net investment in capital assets, and \$32,012,829 and \$27,234,152, respectively, is unrestricted.
- The District's total net position increased for the fiscal year ended June 30, 2020, by \$16,163,110 compared to the fiscal year ended June 30, 2019. The District's total net position increased for the year ended June 30, 2019, by \$3,770,343 compared to the year ended June 30, 2018. The increases are due to increased investment in capital assets and increased intergovernmental operating revenue including Federal and State funding.
- The District claimed \$15,841,473 in fiscal year 2020 from the Transportation Authority of Marin as part of a voter approved sales tax, plus \$85,000 in pass-through Measure A interest, for a total of \$15,926,473 recognized in fiscal year 2020. The District claimed \$14,243,570 in fiscal year 2019 from the Transportation Authority of Marin as part of a voter approved sales tax, plus \$85,000 in pass-through Measure A interest, plus recognition of \$3,824 in prior year revenue, for a total of \$14,332,395 recognized in fiscal year 2019.
- The District's emergency reserve and contingency reserve are fully-funded, with a total value equivalent to six months operating funds. The District also added \$4,230,515 to a capital reserve, for a total capital reserve of \$15,222,142.

#### OVERVIEW OF THE FINANCIAL STATEMENTS

The discussion and analysis provided here are intended to serve as an introduction to the District's basic financial statements. The District's basic financial statements consist of two components: (1) government-wide financial statements and (2) notes to the basic financial statements. This report also contains supplementary information intended to furnish additional detail to support to the basic financial statements.

#### **Government-Wide Financial Statements**

The District is a single-purpose entity that is required to account for its activity as a proprietary fund type under governmental accounting standards. Accordingly, the District presents only government-wide financial statements. The government-wide financial statements are designed to provide readers with a broad overview of the District's finances, similar to a private-sector business.

The statements of net position present information on all of the District's assets and liabilities, with the difference between assets and liabilities reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the District is improving or deteriorating.

The statements of activities and changes in net position present information showing how the District's net position changed during the fiscal year. All changes in net position are recognized on the date the underlying event that gives rise to the change occurs, regardless of the timing of the related cash flows.

The basic financial statements can be found on pages 10-13 of this report.

Notes to the Basic Financial Statements

The notes provide additional information that is necessary to acquire a full understanding of the data provided in the government-wide statements. The notes to the basic financial statements can be found on pages 14-29 of this report.

#### OVERALL FINANCIAL ANALYSIS

The financial statements provide both short-term and long-term information about the District's overall financial condition. This analysis addresses the financial statements of the District as a whole.

As noted earlier, net position may serve as a useful indicator of a government's financial position over time. In the case of the District, assets exceeded liabilities by \$72,155,721 and \$55,992,611 at June 30, 2020 and 2019, respectively.

#### STATEMENTS OF NET POSITION

As stated earlier, increases or decreases in net position over time may serve as a useful indicator of the District's financial position. A summary of the Statements of Net Position during the fiscal years ended June 30, 2020, 2019, and 2018, is shown below. The focus is on Net Position (Note 1):

	June 30, 2020	June 30, 2019	2020 - 2019 Increase (Decrease)	June 30, 2018	2019 - 2018 Increase (Decrease)
Cash	\$ 22,732,624	\$ 22,486,562	\$ 246,062	\$ 16,670,506	\$ 5,816,056
Receivables Prepaid expenses	13,981,420 136,882	9,716,309 14,192	4,265,111 122,690	8,685,524 40,442	1,030,785 (26,250)
Capital assets	40,142,892	28,758,459	11,384,433	29,085,919	(327,460)
Total Assets	76,993,818	60,975,522	16,018,296	54,482,391	6,493,131
Current liabilities	4,798,796	4,953,820	(155,024)	2,221,028	2,732,792
Noncurrent liabilities	39,301	29,091	10,210	39,095	(10,004)
Total Liabilities	4,838,097	4,982,911	(144,814)	2,260,123	2,722,788
Net investment in capital assets	40,142,892	28,758,459	11,384,433	29,085,919	(327,460)
Unrestricted net position	32,012,829	27,234,152	4,778,677	23,136,349	4,097,803
Total Net Position	\$ 72,155,721	\$ 55,992,611	\$ 16,163,110	\$ 52,222,268	\$ 3,770,343

A substantial portion of the District's total net position reflects its investment in capital assets. These capital assets are used to provide bus services to Marin County residents and visitors. Consequently, these assets are not available for future spending. An additional portion of the District's net position represents resources that are subject to external restrictions imposed by grantors, contributors, or laws or regulations of other governments or constraints imposed by laws through constitutional provisions or enabling legislation, that restrict the use of net position. The remainder of the District's net position is unrestricted, and represents the District's reserve account. This reserve continues to meet the requirements of the Board of Directors adopted reserve policy.

#### STATEMENTS OF ACTIVITIES AND CHANGES IN NET POSITION

The Statements of Activities and Changes in Net Position provide information regarding the District's revenues and expenses. The table below reflects a summary of the District's Statements of Activities and Changes in Net Position during the fiscal years ended June 30, 2020, 2019, and 2018.

	June 30, 2020	June 30, 2019	2020-2019 Increase (Decrease)	June 30, 2018	2019-2018 Increase (Decrease)
Operating revenues					
Transit fares	\$ 2,664,354	\$ 3,303,234	\$ (638,880)	\$ 3,570,143	\$ (266,909)
Contractual compensation	1,778,963	1,834,761	(55,798)	1,830,716	4,045
Special fares and school bus revenue	376,870	424,819	(47,949)	410,509	14,310
Total operating revenues	4,820,187	5,562,814	(742,627)	5,811,368	(248,554)
Operating expenses					
Purchased transportation services	24,614,822	24,245,772	369,050	22,698,220	1,547,552
Depreciation	4,119,852	3,549,062	570,790	2,908,165	640,897
Salary and benefits	2,420,797	2,099,316	321,481	1,881,194	218,122
Fuel	2,112,076	2,521,502	(409,426)	2,161,545	359,957
Professional services	1,352,263	1,340,332	11,931	1,440,732	(100,400)
General and administrative	537,450	422,474	114,976	416,675	5,799
Leases and rentals	137,817	126,723	11,094	98,832	27,891
Maintenance and facility costs	160,765	88,107	72,658	201,222	(113,115)
			. 2,000		(110,110)
Total operating expenses	35,455,842	34,393,288	1,062,554	31,806,585	2,586,703
Operating Loss	(30,635,655)	(28,830,474)	(1,805,181)	(25,995,217)	(2,835,257)
Nonoperating revenues (expenses)					
Intergovernmental	25,660,130	24,340,749	1,319,381	22,142,502	2,198,247
Property taxes	4,803,083	4,561,268	241,815	4,321,194	240,074
Advertising and rentals	520,168	412,978	107,190	439,044	(26,066)
Gain on disposal of capital assets	-		-	2,093	(2,093)
Other revenues (expenses)	268,736	113,695	155,041	33,552	80,143
	200,100				
Total nonoperating revenues (expenses)	31,252,117	29,428,690	1,823,427	26,938,385	2,490,305
Income Before Capital Contributions	616,462	598,216	18,246	943,168	(344,952)
Capital contributions (grants)					
Intergovernmental	15,495,044	3,126,499	12,368,545	10,979,056	(7,852,557)
Other revenue	51,604	45,628	5,976	16,018	29,610
					- /
Total capital contributions (grants)	15,546,648	3,172,127	12,374,521	10,995,074	(7,822,947)
Change in Net Position	16,163,110	3,770,343	12,392,767	11,938,242	(8,167,899)
Net Position at Beginning of Year	55,992,611	52,222,268	3,770,343	40,284,026	11,938,242
Net Position at End of Year	\$ 72,155,721	\$ 55,992,611	\$ 16,163,110	\$ 52,222,268	\$ 3,770,343

#### Revenues

Operating revenues decreased to \$4.8 million in the fiscal year ended June 30, 2020, as compared to \$5.6 million in the fiscal year ended June 30, 2019. This decrease was due to a a drop in fare revenue resulting from a significant drop in ridership due to the COVID-19 pandemic and the associated shelter in place order that began in March 2020.

The District's nonoperating revenues grew for the fiscal years ended June 30, 2020 and June 30, 2019. The increase in the fiscal year ended June 30, 2019, is primarily due to claiming \$2.2 million of additional State funding including Transportation Development Act (TDA), State Transit Assistance (STA), and Low Carbon Transit Operations Program (LCTOP) funds. The increase in the fiscal year ended June 30, 2020, is primarily due to claiming \$2.1 million of additional federal Coronavirus Aid, Relief, and Economic Security (CARES) Act funds.

The majority of construction and vehicle acquisitions are funded with capital contributions from other governmental units such as federal, state, and local agencies. Therefore, capital contribution revenue is tied to the District's capital purchases, which naturally fluctuate over time. In the fiscal year ended June 30, 2020, the District purchased a vehicle parking facility and received a large number of vehicles, resulting in large spikes in capital contributions.

#### Expenses

Operating expenses increased in fiscal year ended June 30, 2020, due to increased depreciation expenses and increased purchased transportation costs from increased contract rates. Service cancelations related to the pandemic caused fuel expenses to decline in fiscal year ended June 30, 2020. During the fiscal year ended June 30, 2019, operating expenses increased due to increased purchased transportation costs from increased contract rates, increased fuel expense from price increases, and increased depreciation due to the purchase of additional vehicles in the prior year.

In the fiscal year ended June 30, 2020, Marin Transit had fewer vacant positions resulting in higher salary and benefit costs for operations.

In the fiscal year ended June 30, 2019, Marin Transit spent less staff time on capital projects resulting in higher salary and benefit costs for operations.

## CAPITAL ASSETS AND DEBT ADMINISTRATION

#### **Capital Assets**

Summary of Capital Assets (net of depreciation)

	Balance at June 30, 2020	Balance at June 30, 2019	Balance at June 30, 2018	Balance at June 30, 2017
Nondepreciable				
Land	\$ 1,550,836	\$ -	\$-	\$-
Work in progress	206,286	1,454,572	748,556	3,610,173
Total nondepreciable	1,757,122	1,454,572	748,556	3,610,173
Capital assets being depreciated				
Revenue vehicles	25,378,696	18,792,651	19,429,714	13,922,452
Facilities and stops	8,202,276	7,713,719	7,917,689	2,649,945
Communication and data equipment	682,904	417,171	498,678	522,064
Fare revenue collection equipment	29,568	64,108	105,619	134,881
Furniture and fixtures	29,318	36,965	7,204	10,406
Buildings	3,882,921	-	-	-
Non revenue vehicles	180,087	279,273	378,459	
Total capital assets being depreciated	38,385,770	27,303,887	28,337,363	17,239,748
Capital assets, net	\$ 40,142,892	\$ 28,758,459	\$ 29,085,919	\$ 20,849,921

The District's investment in capital assets amounts to \$40,142,892 and \$28,758,459 and as of June 30, 2020 and June 30, 2019, respectively (net of accumulated depreciation). This investment in capital assets includes vehicles, facilities and stops, communication and data equipment, fare revenue collection equipment, and furniture and fixtures. Net assets increased in fiscal year 2020 by 40% after decreasing approximately 1% in fiscal year 2019.

The most significant additions to the District's capital costs in the year ended June 30, 2020, were purchase of a vehicle parking facility and eleven 40ft vehicle replacements. More detail on capital costs for fiscal year ended June 30, 2020, is included on page 21 of this report. The most significant additions to the District's capital costs in the year ended June 30, 2019, were a 40ft electric bus, five additional buses and shuttle replacements, and work completed on bus stop improvements.

#### **Debt Administration**

Pursuant to the enabling legislation (Marin County Transit District Act of 1964, § 70225), the District has the authority to issue debt. Currently, the District has no outstanding debt.

#### ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

The on-going disruptions from the COVID-19 pandemic creates uncertainty for sales tax and fare revenues. Federal relief funding along with significant reserves allow the District to continue to provide services. The District adopted a fully funded budget for fiscal year ending June 30, 2021, and will continue to monitor revenue projections and prepare for service adjustments needed to respond to changing needs and to ensure long term financial sustainability. The District entered this period of disruption and uncertainty in a strong financial position. District reserves, combined with federal relief funding will allow the District to continue to provide needed baseline local transit services in Marin County.

Marin County voters passed Measure AA on November 6, 2018, to reauthorize and extend the local transportation sales tax for 30 years. The new measure continues to prioritize local transit and the expenditure plan specifies that that 55 percent of allocated sales tax revenues will go to local transit. The extension provides stability for Marin Transit's future intergovernmental revenues.

Marin Transit's budget for fiscal year ending June 30 2021, provides funding to continue to operate a similar level of service to the prior year. Due to the pandemic, services have been adjusted based on Board actions in response to changing needs. Supplemental school service hours have been redeployed to provide additional capacity needed to allow for social distancing on core services. Yellow school bus services and Muir Woods Shuttle service have not restarted, and paratransit demand continues to be down more than 70%. Marin Transit's contract service operations expenses continue to be the District's largest expense and are 79% of operations costs. Marin Transit will continue operations with existing service contracts which include costs escalations of 2.5% to 3.5%.

The District does not own sufficient transit vehicle parking and maintenance facilities. Without additional transit vehicle parking, increasing bus service levels will be constrained and it will be difficult to invest in electric bus charging infrastructure. Marin Transit has identified this as an ongoing challenge for contract operations and a risk for future operations contracts. To reduce this risk, Marin Transit purchased a bus parking facility in fiscal year ending June 30, 2020, but additional facilities are needed. Marin Transit has two capital projects to purchase parking and maintenance facilities.

The District adopted the Short Range Transit Plan (SRTP) on February 3, 2020. The 2020-2029 SRTP provides framework for service and capital planning for the next ten years. Financial projections are updated and a financially constrained plan and priorities for services and projects are established for potential future new revenues. The SRTP financial plan guides financial decision-making for the agency and is the basis for analyzing longer range financial impacts of changes in costs and revenues. The SRTP is updated every two to four years.

The District always continues to evaluate all services provided with an emphasis on continuing to improve the efficiency and convenience of the transit system for riders. During this pandemic, the District has been monitoring services and revenues carefully to ensure the District is prepared to adjust services as revenue projections stabilize. The District continues to provide the highest levels of local bus service possible while ensuring financial stability.

#### **REQUESTS FOR INFORMATION**

This financial report is designed to provide our residents, taxpayers and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the funds under its stewardship.

Please address any questions about this report or requests for additional financial information to our office at 711 Grand Avenue, Suite 110, San Rafael, California 94901.

Respectfully submitted,

Mancy E. Tihelan

Nancy Whelan General Manager

# **BASIC FINANCIAL STATEMENTS**

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#### MARIN COUNTY TRANSIT DISTRICT STATEMENTS OF NET POSITION JUNE 30, 2020 AND 2019

ASSETS         CURRENT ASSETS:         Cash, cash equivalents, and investments       \$ 22,732,624       \$ 22,486,562         Accounts receivable:       369,455       169,771         State grants       369,455       169,771         Transportation Authority of Marin       8,879,461       5,741,679         Federal grants       2,911,825       2,021,827         Golden Gate Bridge Highway and Transit District       878,486       1,317,965         Other receivables       942,193       465,067         Prepaid expenses       136,882       14,192         Total Current Assets       36,850,926       32,217,063         NONCURRENT ASSETS:       36,850,926       32,217,063         Capital assets:       Not depreciated       1,757,122       1,454,572         Depreciated, net       38,385,770       27,303,887         Total capital assets       40,142,892       28,758,459         Total Assets       \$ 76,993,818       \$ 60,975,522         LIABILITIES AND NET POSITION       87,041       87,041         Unearned revenue       853,743       564,477         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accrued payroli and benefits       9,301       29,09		2020	2019
Cash, cash equivalents, and investments         \$ 22,732,624         \$ 22,486,562           Accounts receivable:         369,455         169,771           State grants         369,455         169,771           Transportation Authority of Marin         8,879,461         5,741,679           Pederal grants         2,911,825         2,021,827           Colden Gate Bridge Highway and Transit District         878,486         1,317,965           Other receivables         942,193         465,067           Prepaid expenses         36,850,926         32,217,063           NONCURRENT ASSETS:         36,850,926         32,217,063           Capital assets:         1,757,122         1,454,572           Depreciated, net         38,385,770         27,303,887           Total capital assets         40,142,892         28,758,459           Total Assets         40,142,892         28,758,459           Total Assets         \$ 76,993,818         \$ 60,975,522           LIABILITIES AND NET POSITION         27,736         4,953,820           Corunts payable         \$ 3,751,418         \$ 4,224,507           Accounts payable         \$ 3,751,418         \$ 4,224,507           Accounts payable         \$ 3,751,418         \$ 4,224,507           Ac	ASSETS		
State grants         369,455         169,771           Transportation Authority of Marin         8,879,461         5,741,679           Federal grants         2,911,825         2,021,827           Golden Gate Bridge Highway and Transit District         878,486         1,317,965           Other receivables         942,193         465,067           Prepaid expenses         36,850,926         32,217,063           NONCURRENT ASSETS:         36,850,926         32,217,063           Capital assets:         1,757,122         1,454,572           Depreciated, net         38,385,770         27,303,887           Total Capital assets         40,142,892         28,758,459           Total Assets         40,142,892         28,758,459           Total Assets         \$ 60,975,522           LIABILITIES AND NET POSITION         28,754,418         \$ 4,224,507           Accounts payable         \$ 3,751,418         \$ 4,224,507           Accounde avenue         \$ 83,743         564,477           Compensated absences - current portion <t< td=""><td>Cash, cash equivalents, and investments</td><td>\$ 22,732,624</td><td>\$ 22,486,562</td></t<>	Cash, cash equivalents, and investments	\$ 22,732,624	\$ 22,486,562
NONCURRENT ASSETS:           Capital assets:           Not depreciated           Depreciated, net           38,385,770           Total capital assets           40,142,892           28,758,459           Total Noncurrent Assets           40,142,892           28,758,459           Total Assets           40,142,892           28,758,459           Total Assets           \$ <ul> <li>76,993,818</li> <li>60,975,522</li> </ul> LIABILITIES AND NET POSITION           CURRENT LIABILITIES:           Accounts payable           Acco	State grants Transportation Authority of Marin Federal grants Golden Gate Bridge Highway and Transit District Other receivables	8,879,461 2,911,825 878,486 942,193	5,741,679 2,021,827 1,317,965 465,067
Capital assets:       1,757,122       1,454,572         Depreciated, net       38,385,770       27,303,887         Total capital assets       40,142,892       28,758,459         Total Noncurrent Assets       40,142,892       28,758,459         Total Assets       40,142,892       28,758,459         Total Assets       40,142,892       28,758,459         Total Assets       40,142,892       28,758,459         LIABILITIES AND NET POSITION       \$ 60,975,522         LIABILITIES:       8       60,975,522         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accrued payroll and benefits       97,090       87,041         Unearned revenue       853,743       564,477         Compensated absences - current portion       96,545       777,795         Total Current Liabilities       4,798,796       4,953,820         NONCURRENT LIABILITIES:       39,301       29,091         Total Noncurrent Liabilities       39,301       29,091         Total Noncurrent Liabilities       4,838,097       4,982,9111         NET POSITION:       40,142,892	Total Current Assets	36,850,926	32,217,063
Total Noncurrent Assets       40,142,892       28,758,459         Total Assets       \$ 76,993,818       \$ 60,975,522         LIABILITIES AND NET POSITION       \$ 3,751,418       \$ 4,224,507         Accounts payable       \$ 4,224,507       \$ 4,224,507         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accounts payable       \$ 3,751,418       \$ 4,224,507         Accounts payable       \$ 4,224,507       \$ 4,224,507         Accounts payable       \$ 4,224,507       \$ 4,224,507         Accounts payable       \$ 4,224,507       \$ 4,224,507         Accounts payable       \$ 4,798,796       \$ 4,923,017         Total Current Liabilities       \$ 39,301       \$ 29,091         Total Liabilities       \$ 4,838,097       \$ 4,982,911         N	Capital assets: Not depreciated		
Total Assets         \$ 76,993,818         \$ 60,975,522           LIABILITIES AND NET POSITION           CURRENT LIABILITIES:         \$ 3,751,418         \$ 4,224,507           Accounts payable         \$ 3,751,418         \$ 4,224,507           Accrued payroll and benefits         97,090         87,041           Unearned revenue         853,743         564,477           Compensated absences - current portion         96,545         77,795           Total Current Liabilities         4,798,796         4,953,820           NONCURRENT LIABILITIES:         20,091         20,091           Total Noncurrent Liabilities         39,301         29,091           Total Liabilities         4,838,097         4,982,911           NET POSITION:         40,142,892         28,758,459         27,234,152	Total capital assets	40,142,892	28,758,459
LIABILITIES AND NET POSITIONLIABILITIES:Accounts payable\$ 3,751,418\$ 4,224,507Accrued payroll and benefits97,09087,041Unearned revenue853,743564,477Compensated absences - current portion96,54577,795Total Current Liabilities4,798,7964,953,820NONCURRENT LIABILITIES:39,30129,091Total Noncurrent Liabilities39,30129,091Total Liabilities4,838,0974,982,911NET POSITION:40,142,89228,758,459Unrestricted32,012,82927,234,152	Total Noncurrent Assets	40,142,892	28,758,459
CURRENT LIABILITIES: Accounts payable Accrued payroll and benefits Unearned revenue Compensated absences - current portion\$ 3,751,418 97,090 87,041 853,743 8564,477 96,545 77,795Total Current Liabilities4,798,796 4,953,820NONCURRENT LIABILITIES: Compensated absences - noncurrent portion39,301 29,091Total Noncurrent Liabilities39,301 4,838,097Total Liabilities4,838,097 4,982,911NET POSITION: Net investment in capital assets Unrestricted40,142,892 32,012,82928,758,459 27,234,152	Total Assets	\$ 76,993,818	\$ 60,975,522
Accounts payable       \$ 3,751,418       \$ 4,224,507         Accrued payroll and benefits       97,090       87,041         Unearned revenue       853,743       564,477         Compensated absences - current portion       96,545       77,795         Total Current Liabilities       4,798,796       4,953,820         NONCURRENT LIABILITIES:       29,091       29,091         Compensated absences - noncurrent portion       39,301       29,091         Total Noncurrent Liabilities       39,301       29,091         Total Liabilities       4,838,097       4,982,911         NET POSITION:       40,142,892       28,758,459         Unrestricted       32,012,829       27,234,152	LIABILITIES AND NET POSITION		
NONCURRENT LIABILITIES: Compensated absences - noncurrent portion39,30129,091Total Noncurrent Liabilities39,30129,091Total Liabilities4,838,0974,982,911NET POSITION: Unrestricted40,142,892 32,012,82928,758,459 27,234,152	Accounts payable Accrued payroll and benefits Unearned revenue	97,090 853,743	87,041 564,477
Compensated absences - noncurrent portion39,30129,091Total Noncurrent Liabilities39,30129,091Total Liabilities4,838,0974,982,911NET POSITION: Net investment in capital assets Unrestricted40,142,892 32,012,82928,758,459 27,234,152	Total Current Liabilities	4,798,796	4,953,820
Total Liabilities         4,838,097         4,982,911           NET POSITION:         40,142,892         28,758,459           Unrestricted         32,012,829         27,234,152		39,301	29,091
NET POSITION:         40,142,892         28,758,459           Unrestricted         32,012,829         27,234,152	Total Noncurrent Liabilities	39,301	29,091
Net investment in capital assets         40,142,892         28,758,459           Unrestricted         32,012,829         27,234,152	Total Liabilities	4,838,097	4,982,911
Total Net Position         \$ 72,155,721         \$ 55,992,611	Net investment in capital assets		
	Total Net Position	\$ 72,155,721	\$ 55,992,611

The accompanying notes are an integral part of these financial statements.

#### MARIN COUNTY TRANSIT DISTRICT STATEMENTS OF ACTIVITIES AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019	
OPERATING REVENUES: Transit fares Contractual compensation Special fares School bus services revenues	\$ 2,664,354 1,778,963 225,860 151,010	\$ 3,303,234 1,834,761 279,819 145,000	
Total Operating Revenues	4,820,187	5,562,814	
OPERATING EXPENSES: Purchased transportation services Depreciation Salaries and benefits Fuel Professional services General and administrative Utilities Marketing Leases and rentals Other services Casualty and liability costs Maintenance costs Capital costs	24,614,822 4,119,852 2,420,797 2,112,076 1,352,263 314,814 149,744 126,142 137,817 48,090 48,404 14,578 (3,557)	$\begin{array}{r} 24,245,772\\ 3,549,062\\ 2,099,316\\ 2,521,502\\ 1,340,332\\ 223,930\\ 64,639\\ 116,677\\ 126,723\\ 50,069\\ 31,798\\ 5,575\\ 17,893\end{array}$	
Total Operating Expenses	35,455,842	34,393,288	
OPERATING LOSS	(30,635,655)	(28,830,474)	
NONOPERATING REVENUES (EXPENSES): Intergovernmental revenue Property tax revenue Advertising Rental income Interest income Gain on disposal of capital assets Pass through of Measure A funds to Golden Gate	25,660,130 4,803,083 237,238 282,930 353,736 - (85,000)	24,340,749 4,561,268 240,960 172,018 198,695 - (85,000)	
Total nonoperating revenues (expenses)	31,252,117	29,428,690	
CAPITAL CONTRIBUTIONS: Intergovernmental revenue Other revenue Total capital contributions Change in Net Position	15,495,044 51,604 15,546,648 16,163,110	3,126,499 45,628 3,172,127 3,770,343	
NET POSITION:	,	0,0,010	
Beginning of year	55 002 611	50 000 069	
	55,992,611	52,222,268	
End of year	\$ 72,155,721	\$ 55,992,611	

The accompanying notes are an integral part of these financial statements.

#### MARIN COUNTY TRANSIT DISTRICT STATEMENTS OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES: Cash received from customers Cash receipts from contracts Cash receipts from rent and leases Cash paid for purchased transportation service Cash paid to suppliers for goods and services Cash received from (paid to) employees for services	\$ 2,853,364 1,778,963 282,930 (24,575,813) (4,300,371) (3,016,576)	\$ 3,997,876 1,834,761 172,018 (24,234,201) (4,499,138) 88,941
Net Cash Used by Operating Activities	(26,977,503)	(22,639,743)
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:</b> Property taxes received Other noncapital revenues received (paid) Intergovernmental revenues received	4,803,083 (3,550,747) 25,575,130	4,561,268 (510,438) 24,255,749
Net Cash Provided by Noncapital Financing Activities	26,827,466	28,306,579
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Proceeds from sale of capital assets Acquisition of capital assets Capital contribution revenues received	- (15,504,285) 15,546,648	(3,221,602) 3,172,127
Net Cash Used by Capital and Related Financing Activities	42,363	(49,475)
CASH FLOWS FROM INVESTING ACTIVITIES: Interest income received	353,736	198,695
Net Cash Provided by Investing Activities	353,736	198,695
Net Increase in Cash, Cash Equivalents, and Investments	246,062	5,816,056
CASH, CASH EQUIVALENTS, AND INVESTMENTS:		
Beginning balance	22,486,562	16,670,506
Ending balance	\$ 22,732,624	\$ 22,486,562

The accompanying notes are an integral part of these financial statements.

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#### MARIN COUNTY TRANSIT DISTRICT STATEMENT OF CASH FLOWS (Continued) FOR THE FISCAL YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
RECONCILIATION OF OPERATING LOSS TO		
NET CASH USED BY OPERATING ACTIVITIES: Operating loss	\$ (30,635,655)	\$ (28,830,474)
Adjustments to reconcile operating loss from to net cash	\$ (30,033,033)	\$ (20,030,474)
used by operating activities:		
Depreciation	4,119,852	3,549,062
Rent and lease receipts	282,930	172,018
Increase in accounts receivable	(477,126)	(279,387)
(Increase) decrease in prepaid expenses	(122,690)	26,250
Increase (decrease) in accounts payable	(473,089)	2,162,007
Increase in accrued payroll and benefits	10,049	4,012
Increase in unearned revenue	289,266	549,210
Increase in compensated absences	28,960	7,559
Net Cash Used by Operating Activities	\$ (26,977,503)	\$ (22,639,743)

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### MARIN COUNTY TRANSIT DISTRICT NOTES TO THE BASIC FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Marin County Transit District (the District) are in conformity with accounting principles generally accepted in the United States of America (GAAP) applicable to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing accounting and financial reporting principles. The following is a summary of the significant accounting policies:

### A. Reporting Entity

The District is a special district created by the authority of the Marin County Transit District Act of 1964. The District's purpose is to develop, finance, organize, and provide local Marin County transit service. Revenues are derived principally from property taxes, aid from other governmental entities, transportation contract revenue, and transit fare revenue.

The District is governed by a seven-member Board of Directors (the Board) comprised of the members of the Board of Supervisors of the County of Marin (the County) and two members chosen from city council persons or mayors of cities within the County. The District is a component unit of the County because the County controls the District's Board and may impose its will on the District.

The District contracts with five transit providers to operate transit services in Marin County:

<u>Golden Gate Bridge Highway and Transportation District (Golden Gate)</u>: Since 1971, the District has contracted with Golden Gate to provide local transit services. In May of 2015, the District and Golden Gate entered into an agreement for transit services for the period July 1, 2015, through June 30, 2020, that contains options to extend the contract for two additional one-year periods. The contract specifies a rate per revenue hour and range of minimum and maximum revenue hours to be incurred each fiscal year for the term of the agreement and the two option years. The contract provides for a 2.7% increase in the rate per revenue hour annually. Fuel, capital costs, customer service, as well as San Rafael Transit Center security, maintenance, and utilities are separately compensated under the agreement in addition to the rate per revenue hour. The District sets the fare structure and rates, and establishes the service levels and the frequency of local transit services. Golden Gate collects passenger fares for the District's routes and the District's portion of State funding and applies them toward the District's obligation to Golden Gate.

Under the terms of the yearly agreements in place for the fiscal years ended June 30, 2020 and 2019, Golden Gate operated seven local fixed routes. The total cost of local bus transit service under these agreements during the fiscal years ended June 30, 2020 and 2019, was \$10,728,455 and \$10,760,016, respectively. Related fare revenue, advertising revenue, and other revenue earned for the fiscal years ended June 30, 2020 and 2019, was \$2,639,781 and \$2,914,393, respectively. Golden Gate was compensated for operating costs based on revenue hours incurred multiplied by a rate per hour specified in the contract as well as the District's share of capital costs of Golden Gate buses used. The agreement allowed the District the option of assuming ownership of revenue vehicles purchased with the District's capital contribution to Golden Gate. Ownership of all seventeen buses for which this provision applied was assumed during the fiscal year ended June 30, 2016. The remaining capital costs paid by the District to Golden Gate are related to the use of Golden Gate assets, including vehicles, facilities, and other assets, for which ownership may not be assumed by the District.

### A. *Reporting Entity* (Continued)

Under the local paratransit agreement, the District contracts for local and inter-county (regional) paratransit service on behalf of Golden Gate. With the implementation of the Americans with Disabilities Act (ADA), Golden Gate was required to provide complementary local and inter-county paratransit services. Golden Gate contracted with the District to be the primary public entity responsible to provide these inter-county paratransit services. The District, in turn, contracted with Marin Senior Coordinating Council to provide the actual services, with the understanding that the District would be adequately compensated by Golden Gate.

Marin Senior Coordinating Council, Inc.: The District has contracted with Marin Senior Coordinating Council, Inc., (MSCC, also known as "Whistlestop") since 2009 to provide local paratransit services. The contract was competitively bid, with a most recent contract start date of January 1, 2016. The contract has a 4 ½ year term with two one-year options. Paratransit services consist of demand responsive services for the disabled, which meets the requirements of the ADA and other federal provisions. Under the contract, MSCC provides the paratransit services and collects all the fare revenues. MSCC bills the District monthly for the net cost of services on an agreed-upon hourly basis. The District receives reimbursement from Golden Gate for the actual cost of the inter-county (regional) portion of this service and a portion of the local paratransit services.

<u>MV Transportation, Inc.</u>: MV Transportation, Inc., operates turn-key service on the Muir Woods Shuttle, Local Fixed Route Service, and Rural Service. This includes two rural routes established by the District and paid for in part by Federal Section 5311 Rural funding. This three-year contract, with two option years, was awarded in 2018 through a competitive bid process. Fare revenue on the service is collected through the District's GFI fare box system and is deposited directly into the District's account. The National Park Service pays for 50% of the Muir Woods Shuttle program.

<u>Marin Airporter</u>: Marin Airporter operates Local Fixed Route service and Community Shuttle Service. Marin Airporter has operated the Community Shuttle Service since 2006. The current three-year contract with two option years was awarded in 2018 through a competitive bid process. Fare revenue on this service is collected through the District's GFI fare box system and is deposited directly into the District's account.

<u>Michael's Transportation Services</u>: Michael's Transportation Services provides a six-yellow bus service to the Ross Valley School District. The current three-year contract, with two option years, was awarded in 2018 through a competitive bid process. Fare revenue on this service is collected through District pass sales and deposited into the District's account.

### B. Joint Ventures

The District participates in two joint ventures. One joint venture is for risk management as disclosed in Note 10. The second joint venture is the Marin Emergency Radio Authority (the Authority). The Authority is responsible for acquiring, constructing, improving, and operating a countywide emergency radio system. During the fiscal year ended June 30, 1999, the Authority issued Revenue Bonds to be used for the acquisition of the radio system. The District is responsible for a 1.18% share of the annual contributions to the Authority for operations, which also covers debt payments. The amount of the contribution is disclosed in Note 12. The District is not directly responsible for liabilities of the Authority and only has a residual equity interest in the Authority that would result in the District's proportional share of residual assets being distributed to the District, if any, if the members vote to terminate the Authority. The Authority issues separate financial statements, which are available at: Marin Emergency Radio Authority, c/o Novato Fire Protection District, 95 Rowland Way, Novato, California 94945 or www.meraonline.org/contact.

### C. Basis of Presentation

The basic financial statements of the District have been prepared in conformity with GAAP as applied to government units. The GASB is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The District applies all applicable GASB pronouncements in its accounting and financial reporting. The more significant of the District's accounting policies are described below.

The District's resources are allocated to and accounted for in these financial statements as an enterprise fund type of the proprietary fund group. Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business enterprises, where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other policies. Net position for the enterprise fund represents the amount available for future operations.

### D. Basis of Accounting

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Enterprise funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflows of resources, liabilities, and deferred inflows of resources associated with the operation of this fund are included on the Statement on Net Position. Net position is segregated into the net investment in capital assets, amounts restricted, and amounts unrestricted. Enterprise fund operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net position.

The District uses the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. Grant revenue is recognized when program expenditures are incurred in accordance with program guidelines. When such funds are received they are recorded as unearned revenues until earned. Transportation Development Act (TDA) revenues are recorded when all eligibility requirements have been met.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the District are charges to customers for transportation services, contractual compensation, and advertising. Operating expenses include the cost of purchased transportation services, contract labor, fuel, depreciation, professional services, leases and rentals, general and administrative, direct labor, marketing, utilities, and other operating revenues and expenses. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

### E. Cash and Cash Equivalents

The District defines cash and cash equivalents as cash on hand, demand deposits, and short-term investments, including the investment in the County investment pool. For the purposes of reporting cash flows, the District considers all cash and highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Additionally, one contractor who provides transportation services offsets certain types of revenues and expenses against monthly transportation service charges. Only the actual cash transactions are shown on the statement of cash flows.

#### F. Prepaid Expenses

Prepaid expenses are costs paid as of the Statement of Net Position date that are related to future accounting periods. Prepaid expenses at June 30, 2020 and 2019, consisted mainly of prepaid software maintenance costs.

### G. Capital Assets

Capital assets are valued at historical cost. Donated capital assets are reported at the acquisition value, which is the price that would be paid to acquire an asset with equivalent service potential in an orderly market transaction at the acquisition date. The District's policy defines capital assets as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year. Provision is made for depreciation on the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

Revenue vehicles	3 – 12 years
Facilities and stops	5 – 30 years
Communication and data equipment	3 – 5 years
Fare revenue and collection equipment	5 years
Furniture and fixtures	8 years
Non-revenue vehicles	2 years

Maintenance and repairs are expensed as operating expenses when incurred. Betterments that increase the useful lives or capacity of existing capital assets are capitalized when incurred. Costs of assets sold or retired (and the related amounts of accumulated depreciation) are eliminated from the capital asset accounts in the fiscal year of sale or retirement and the resulting gain or loss is included in nonoperating revenues (expenses).

Occasionally the District reimburses other organizations for the purchases of vehicles, facilities, and other assets. For the reimbursements in which the District does not own the assets, the transaction is recorded as capital costs within operating expenses on the Statements of Activities and Changes in Net Position.

### H. Unearned Revenue

Unearned revenue at June 30, 2020, was State Transit Assistance funds from the State of Good Repair program for the purchase of a 30ft narrow bodied vehicle for the rural and seasonal service and Low Carbon Transit Operations funds for the purchase of 40ft electric transit vehicles. Unearned revenue at June 30, 2019, was State Transit Assistance funds from the State of Good Repair program for the purchase of 30ft narrow bodied vehicles for the rural and seasonal service, and fare revenue collected for yellow bus passes for school year 2019-2020.

#### I. Compensated Absences

At June 30, 2020 and 2019, the District's employment policy allows employees to accumulate earned, but unused vacation leave time. Vacation accrues at a rate of 80 hours per year until the third consecutive year of employment when an additional 40 hours are earned. Administrative leave and sick leave is provided to employees, but is not payable at separation or retirement and is not accrued as part of compensated absences. The current portion of the long-term liability is estimated based on historical trends.

### J. Property Taxes

The County levies taxes and places liens on real property as of January 1 on behalf of the District. Property taxes are due the following November 1 and March 1 and become delinquent December 10 and April 10 for the first and second installments, respectively. Unsecured property taxes are levied throughout the fiscal year.

### J. Property Taxes (Continued)

In 1993, the District entered into an agreement (commonly known as the Teeter Plan) with the County. The Teeter Plan calls for the County to advance the District its share of the annual gross levy of secured property taxes and special assessments. In consideration, the District gives the County its rights to penalties and interest on delinquent secured property tax receivables and actual proceeds collected. The other receivables line on the Statements of Net Position refers mainly to unsecured property taxes.

### K. Measure A

The County's voters passed a ½ cent sales tax measure (Measure A) in 2004 to provide local funding and investment for transportation infrastructure and programs. The tax went into effect on April 1, 2005, and lasts for a period of 20 years. Under the sales tax expenditure plan, fifty-five percent (55%) of Measure A is available for Local Transit service. The Transportation Authority of Marin (TAM) is the transportation sales tax authority in the County. TAM makes Measure A funding available to the District based on projections, and adjusts future year balances to account for actual receipts. The District requests Measure A funds on a reimbursement basis and does not carry an unspent balance of these funds.

The County's voters reauthorized and extended the  $\frac{1}{2}$  cent sales tax measure for 30 years in November 2018. The tax (Measure AA) went into effect March 1, 2019, with a period of 30 years and replaces Measure A. Under the updated sales tax expenditure plan, fifty-five percent (55%) of Measure AA is available for Transit with forty-five and  $\frac{1}{2}$  percent (45.5%) available for Local Transit service. TAM will continue to be the sales tax authority in the County and make Measure AA funding available to the District based on projections, and adjusts future years balances to account for actual receipts.

### L. Measure B

In 2010, the County's voters approved Measure B, the Vehicle Registration Fee Initiative that collects \$10 annually for each vehicle registered in the County for the purpose of improving transportation within the County. The TAM board adopted the Measure B Expenditure Plan on July 28, 2011, and is effective for 10 years. The Measure B Expenditure Plan designates 35% of the funds generated to be used to fund senior and disabled transportation services in the County, and the District is the designated agency to manage this component. The District requests Measure B funds on a reimbursement basis and does not carry an unspent balance of these funds.

### M. Net Position

Net position is categorized as net investment in capital assets, restricted, and unrestricted as follows:

<u>Net Investment in Capital Assets</u> – The net investment in capital assets groups all capital assets into one category of net position, which is reduced by accumulated depreciation.

<u>Restricted Net Position</u> – Restricted net position represents amounts that are legally restricted for specific uses. The amount reported as restricted for capital additions represents a gain on sale of Federal Transit Administration (FTA) funded buses that must be used for future bus acquisitions.

<u>Unrestricted Net Position</u> – Unrestricted net position represents amounts not restricted for any other project.

#### M. Net Position (Continued)

The District's Board approved a reserve policy for unrestricted net position allowing for a minimum of two months and maximum of six months of operating expenses to be reserved. An emergency reserve of two months of operating expenses and contingency reserve of more than two months but less than four months of operating expenses were approved under the policy. The emergency reserve is available for one-time, unanticipated expenditures or to offset unanticipated revenue fluctuations. The contingency reserve is available to maintain current transit service levels during revenue declines or slower than anticipated revenue growth. During the fiscal year ended June 30, 2018, a capital reserve was approved by the Board. Reserves were as follows at June 30:

	Ju	une 30, 2020	Ju	ine 30, 2019
Emergency reserve Contingency reserve Capital reserve	\$	5,594,559 11,189,118 15,229,152	\$	5,411,838 10,823,677 10,998,637
	\$	32,012,829	\$	27,234,152

#### N. Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### O. Reclassifications

Certain amounts in 2019 have been reclassified to conform to the 2020 financial statement presentation. The reclassifications had no effect on total net position or change in net position.

### NOTE 2 - CASH, CASH EQUIVALENTS, AND INVESTMENTS

Cash, cash equivalents, and investments as of June 30, 2020 and 2019, consist of the following:

	 2020	 2019
Cash on hand Bank deposits County of Marin investment pool	\$ 23 3,960,383 18,772,218	\$ 23 5,900,738 16,585,801
Total Cash, Cash Equivalents, and Investments	\$ 22,732,624	\$ 22,486,562

### NOTE 2 – CASH, CASH EQUIVALENTS, AND INVESTMENTS (Continued)

### Investment in the County of Marin Investment Pool

The District's Financial Management Policies indicate the District will invest excess funds in the County's investment pool. The County's investment pool is monitored and reviewed by a Treasury Oversight Committee (Committee). The County's investment pool is not registered by the Securities and Exchange Commission. Interest earned on the pool is allocated to participants quarterly using the average daily cash balance of each fund. Investments held in the County's investment pool are available on demand to the District and are stated at amortized cost, which approximates fair value. The investment in the County pool is withdrawn on the amortized cost basis, which is different than the fair value of the District's investment in the pool. More information about the County's investment pool can be found in the notes to the County's basic financial statements at https://www.marincounty.org.

#### Interest rate risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. As of June 30, 2020 and 2019, the weighted average maturity of the investments contained in the County's investment pool was approximately 220 and 218 days, respectively.

#### Credit risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The County's investment pool has maintained the highest rating of AAA by Fitch Ratings, a nationally recognized statistical rating organization, since 1994.

### Custodial credit risk

Custodial risk is the risk that the government will not be able to recover its deposits or the value of its investments that are in the possession of an outside party. Custodial credit risk does not apply to a local government's indirect deposits or investment in securities through the use of government investment pools (such as the County's investment pool). At June 30, 2020 and 2019, the carrying amount of the District's deposits was \$3,960,383 and \$5,900,738, respectively, and the balance in the financial institutions was \$3,758,263 and \$5,910,116, respectively. Of the balances in financial institutions, \$250,000 at June 30, 2020 and 2019, was covered by federal depository insurance and the remaining amount was secured by a pledge of securities by the financial institution, but not in the name of the District.

# NOTE 3 – CAPITAL ASSETS

Capital asset activity was as follows for the fiscal years ended June 30:

Nerdennesiskler	Balance July 1, 2019	Additions	Deletions	Transfers	Balance June 30, 2020
Nondepreciable: Land	\$ -	\$ 1,442,595	\$-	\$ 108,241	\$ 1,550,836
Work in progress	ə - 1,454,572	\$ 1,442,595 200,714	ə - -	\$ 108,241 (1,449,000)	\$ 1,550,836 206,286
Total Capital Assets, Not Being Depreciated	1,454,572	1,643,309		(1,340,759)	1,757,122
Capital Assets, Being Depreciated:					
Revenue vehicles	29,173,879	9,888,726	(716,264)	54,382	38,400,723
Facilities and stops	8,583,219	150,453	-	692,146	9,425,818
Communication and data equipment	1,881,522	104,376	(425,851)	315,896	1,875,943
Fare revenue collection equipment	464,862	7,891	(37,824)	-	434,929
Furniture and fixtures	123,907	-	-	-	123,907
Buildings	-	3,709,530	-	278,335	3,987,865
Non-revenue vehicles	403,044		(6,300)		396,744
Total Capital Assets, Being Depreciated	40,630,433	13,860,976	(1,186,239)	1,340,759	54,645,929
Less Accumulated Depreciation:					
Revenue vehicles	(10,381,228)	(3,357,063)	716,264	-	(13,022,027)
Facilities and stops	(869,500)	(354,042)	-	-	(1,223,542)
Communication and data equipment	(1,464,351)	(154,539)	425,851	-	(1,193,039)
Fare revenue collection equipment	(400,754)	(42,431)	37,824	-	(405,361)
Furniture and fixtures	(86,942)	(7,647)	-	-	(94,589)
Buildings	-	(104,944)	-	-	(104,944)
Non-revenue vehicles	(123,771)	(99,186)	6,300		(216,657)
Total Accumulated Depreciation	(13,326,546)	(4,119,852)	1,186,239		(16,260,159)
Total Capital Assets, Being Depreciated, Net	27,303,887	9,741,124		1,340,759	38,385,770
Total Capital Assets, Net	\$ 28,758,459	\$ 11,384,433	\$ -	\$-	\$ 40,142,892

Depreciation expense for the fiscal year ended June 30, 2020, was \$4,119,852.

	Balance July 1, 2018	Additions	Deletions	Transfers	Balance June 30, 2019
Nondepreciable:					
Work in progress	\$ 748,556	\$ 800,495	\$ -	\$ (94,479)	\$ 1,454,572
Capital Assets, Being Depreciated:					
Revenue vehicles	26,957,883	2,250,499	(67,654)	33,151	29,173,879
Facilities and stops	8,471,175	112,044	-	-	8,583,219
Communication and data equipment	1,821,367	37,098	(24,181)	47,238	1,881,522
Fare revenue collection equipment	464,862	-	-	-	464,862
Furniture and fixtures	88,351	21,466	-	14,090	123,907
Non-revenue vehicles	403,044				403,044
Total Capital Assets, Being Depreciated	38,206,682	2,421,107	(91,835)	94,479	40,630,433
Less Accumulated Depreciation:					
Revenue vehicles	(7,528,169)	(2,920,713)	67,654	-	(10,381,228)
Facilities and stops	(553,486)	(316,014)	-	-	(869,500)
Communication and data equipment	(1,322,689)	(165,843)	24,181	-	(1,464,351)
Fare revenue collection equipment	(359,243)	(41,511)	-	-	(400,754)
Furniture and fixtures	(81,147)	(5,795)	-	-	(86,942)
Non-revenue vehicles	(24,585)	(99,186)			(123,771)
Total Accumulated Depreciation	(9,869,319)	(3,549,062)	91,835		(13,326,546)
Total Capital Assets, Being Depreciated, Net	28,337,363	(1,127,955)		94,479	27,303,887
Total Capital Assets, Net	\$ 29,085,919	\$ (327,460)	\$-	\$-	\$ 28,758,459

Depreciation expense for the fiscal year ended June 30, 2019, was \$3,549,062.

## NOTE 4 – <u>COMPENSATED ABSENCES</u>

Compensated absences activity was as follows for the fiscal years ended June 30, 2020 and 2019:

	Balano July 1,		A	dditions	Re	ductions	 ice at June ), 2020	 e Within ne Year
Compensated absences	\$ 1	06,886	\$	118,388	\$	(89,428)	\$ 135,846	\$ 96,545
	Balano July 1,		Ad	dditions	Re	ductions	 ice at June ), 2019	 e Within ne Year
Compensated absences	\$	99,327	\$	104,537	\$	(96,978)	\$ 106,886	\$ 77,795

# NOTE 5 – INTERGOVERNMENTAL REVENUE

The following is the detail of intergovernmental revenues for the fiscal years ended June 30:

		2020	
Federal revenue:	Non-Operating	Capital	Total
FTA Section 5307 (ADA Set-Aside)	\$ 687,028	\$ -	\$ 687,028
Section 5307 (Vehicle/Equipment purchase)	φ 007,020	- 8,088,277	8,088,277
Section 5307 (Lifeline Operations)	-	-	-
Section 5307 (STIP)	-	-	-
Section 5307 (CARES	1,816,351	-	1,816,351
Section 5309 (State of Good Repair)	-	-	-
Section 5310 (On-Demand Pilot)	350,000	-	350,000
Section 5310 (Mobility Management)	150,687	-	150,687
Section 5311 grant (Stagecoach operating)	231,638	-	231,638
Section 5311 (CARES	239,772	-	239,772
Section 5316 Job Access and Reverse Commute (JARC)		20.550	20 550
(Mobility Tech) Section 5317 (New Freedom Cycle 4 Funding)	-	28,558	28,558
Section 5320 (Transit in the Parks)	-	2,870	2.870
Section 5339 (Discretionary)	-	4,296,746	4,296,746
United States Department of the Interior		4,200,140	4,200,140
National Park Service	370,245	-	370,245
National Park Service - Fare Revenue	284,570	-	284,570
Total federal revenue	4,130,291	12,416,451	16,546,742
State revenue:			
TDA	5,225,171	-	5,225,171
State Transit Assistance (STA)			
STA (Operations - Revenue Based)	650,000	25,837	675,837
STA (Operations - Population Based)	944,383	-	944,383
STA (Lifeline)	391,151	-	391,151
Paratransit	62,368	-	62,368
State of Good Repair (SGR)	-	258,833	258,833
Bay Area Air Quality Funds	-	67,522	67,522
State Transportation Improvement Program (STIP)	-	-	-
Active Transportation Program Public Transportation Modernization, Improvement,	-	-	-
and Service Enhancement Account (PTMISEA)	_	22,999	22,999
Home Owner Property Tax Relief	18,719		18,719
Low Carbon Transit Operations Program (LCTOP)		_	-
California Department of Transportation (Caltrans)	239		239
Total state revenue	7,292,031	375,191	7,667,222
Local revenue:			
Measure A			
Strategy 1.1 (Local)	1,699,572	-	1,699,572
Strategy 1.2 (Rural)	-	-	-
Strategy 1.3 (Special)	-	-	-
Strategy 1.4 (Capital)	254,170	2,678,687	2,932,857
Interest	85,000	-	85,000
Measure AA			
Category 4.1 Bus Transit Service	7,007,838	-	7,007,838
Category 4.2 Rural/Recreational Bus Services	900,000	-	900,000
Category 4.3 Transit Services for Special Needs	2,137,479	-	2,137,479
Category 4.4 Bus Services to Schools	1,167,047	-	1,167,047
Measure B	956,702	-	956,702
Golden Gate Highway and Transportation District	30,000	24,715	54,715
Total local revenue	14,237,808	2,703,402	16,941,210
Total intergovernmental revenue	\$ 25,660,130	\$ 15,495,044	\$ 41,155,174

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# NOTE 5 – INTERGOVERNMENTAL REVENUE (Continued)

		2019	
Federal revenue:	Non-Operating	Capital	Total
FTA	• - · •	•	<b>• - / - - •</b>
Section 5307 (ADA Set-Aside)	\$ 715,573	\$ -	\$ 715,573
Section 5307 (Vehicle/Equipment purchase)	-	1,031,967	1,031,967
Section 5309 (State of Good Repair)	-	418,378	418,378
Section 5310 (On-Demand Pilot)	350,000	-	350,000
Section 5310 (Mobility Management)	136,487	-	136,487
Section 5311 grant (Stagecoach operating) Section 5316 Job Access and Reverse Commute (JARC)		-	215,088
(Mobility Tech)	4,000	56,938	60,938
Section 5320 (Transit in the Parks)	-	56,856	56,856
United States Department of the Interior			
National Park Service	323,371	-	323,371
National Park Service - Fare Revenue	406,475		406,475
Total federal revenue	2,150,994	1,564,139	3,715,133
State revenue:			
TDA	5,109,399	-	5,109,399
State Transit Assistance (STA)			
STA (Operations - Revenue Based)	598,064	780,911	1,378,975
STA (Operations - Population Based)	1,140,266	-	1,140,266
Paratransit	103,372	-	103,372
State of Good Repair (SGR)	-	104,643	104,643
Bay Area Air Quality Funds	67,500	-	67,500
State Transportation Improvement Program (STIP)	-	-	- ,
Active Transportation Program	-	-	-
Public Transportation Modernization, Improvement,			
and Service Enhancement Account (PTMISEA)	-	112,092	112,092
Home Owner Property Tax Relief	18,779	-	18,779
Low Carbon Transit Operations Program (LCTOP)	335,795	_	335,795
California Department of Transportation (Caltrans)	284		284
	204		204
Total state revenue	7,373,459	997,646	8,371,105
Local revenue:			
Measure A			
Strategy 1.1 (Local)	10,083,682	-	10,083,682
Strategy 1.2 (Rural)	990,000	-	990,000
Strategy 1.3 (Special)	2,386,318	-	2,386,318
Strategy 1.4 (Capital)	279,881	507,514	787,395
Interest	85,000	-	85,000
Measure B	991,415	(17,800)	973,615
Measure B (TAM)		75,000	75,000
Total local revenue	14,816,296	564,714	15,381,010
Total intergovernmental revenue	\$ 24,340,749	\$ 3,126,499	\$ 27,467,248

### NOTE 6 – OPERATING LEASE

The District leases its office space under a non-cancellable operating lease. In July 2012, the District entered into a three-year lease, with one three-year option to renew at market rates. In June 2015, the District exercised its option to renew the lease for three additional years to October 31, 2018. In March 2018, the District added 923 square feet of additional square footage and extended the lease term by five year from the date of delivery of the additional square footage. The additional square footage was delivered October 1, 2018, and the five-year lease extends to September 31, 2023. As of June 30, 2020, future minimum lease payments under the operating lease were as follows:

Fiscal Year	
Ending June 30:	
2021	\$ 140,532
2022	143,248
2023	145,963
2024	 36,660
Total minimum lease commitments	\$ 466,403

Lease expense for the fiscal years ended June 30, 2020 and 2019, totaled \$137,817 and \$126,723, respectively.

### NOTE 7 – RETIREMENT AND OTHER POSTEMPLOYMENT BENEFITS

The District contributes to the Marin County Transit District Governmental 401(a) single employer defined contribution pension plan (the Plan) for its employees who have attained twenty-one years of age and have more than 1,000 hours of service. The Plan is administered by the District.

Benefit terms, including contribution requirements, for the Plan are established and may be amended by the District's Board. For each employee in the Plan at the end of the Plan year, the District is required to contribute 10% to 15% of annual salary, exclusive of overtime, to individual employee accounts. Employees are not permitted to make contributions to the Plan. For the fiscal years ended June 30, 2020 and 2019, the District recognized pension expense of \$226,407 and \$217,914, respectively.

Employees are fully vested in employer contributions after six months of service. Non-vested District contributions are forfeited upon termination. Such forfeitures are first used to pay Plan administrative expenses and any remaining forfeitures are used to reduce the required future employer contribution. There were no forfeitures for the fiscal years ended June 30, 2020 and 2019.

The District provides a Section 457 deferred compensation plan (Section 457 Plan) to its employees. Employees are allowed to contribute to the Section 457 Plan, but the District does not contribute to the Section 457 Plan. The District does not currently provide other postemployment benefits (OPEB) to employees.

The District also contracted with the County and an independent entity called Local Government Services (LGS) for staffing until all contract employees were hired by the District during the fiscal year ended June 30, 2014. Pension and OPEB benefits were available to County and LGS contract employees. The District does not currently have a contract with the County that defines responsibility for any unfunded retirement and OPEB benefits for County employees used by the District that may be payable upon separation. However, all former County employees retired or left the County's and District's service and the District does not believe a separation liability is applicable to the District. The contract with LGS stated that LGS is responsible for retirement and OPEB benefits for its employees used by the District.

### NOTE 8 – COMMITMENTS AND CONTINGENCIES

### **Commitments**

The District has the following commitments as of June 30:

Contractor	Purpose	 2020	 2019
Golden Gate	Local fixed route service	\$ 8,737,323	\$ 11,864,424
Whistlestop	Paratransit service	5,402,745	5,421,442
Gillig	Hybrid buses	-	8,906,040
Marin Airporter	Shuttle and fixed route services	6,094,802	12,011,379
MV Transportation, Inc.	Rural and seasonal transit service	3,218,424	6,315,828
BYD	Electric buses	-	684,294
Michael's Transportation Services	Yellow bus service	-	1,305,223
Whistlestop	Travel Navigator, Volunteer Driver	329,555	449,957
Creative Bus Sales	Paratransit and stage replacements	5,625,661	1,656,421
Syncromatics	Hardware replacement	 3,969,240	 -
		\$ 33,377,750	\$ 48,615,008

### Contingencies

The District receives grants from federal and state agencies that are subject to compliance audits by the awarding agency. No such audits occurred during the fiscal year and the District's management does not believe that any such audits would result in material disallowed costs. However, it is possible that ineligible costs could be identified during any such audits in the future.

The District contracted with LGS (LGS, a Joint Powers Authority) for employees from May 1, 2010, through October 15, 2013. The contract required LGS to take responsibility for any pension benefits of LGS employees used by the District and LGS made contributions to the California Public Employees Retirement System (CalPERS) on their behalf. In June 2017, the District was made aware that CalPERS found that LGS incorrectly enrolled six of the individuals employed by LGS and used by the District into CalPERS membership. Due to this determination, it is unknown whether the employees will be allowed to retain CalPERS service credits and the status of previously made pension contributions/responsibility for any unfunded pension liability for the employees is in question. The District is working with LGS and CalPERS to explore options for retaining CalPERS service credits and other alternatives for the six current and/or former employees. The ultimate resolution of this matter is currently unknown.

The District is a party to claims arising in the normal course of business. The District's management and legal counsel are of the opinion that the ultimate liability, if any, arising from these claims will not have a material adverse impact of the financial position of the District.

### **Concentrations**

A significant portion of the District's contracted transit services are provided by three transit contractors. A change in these relationships could have a significant impact on the District.

The District receives a substantial percentage of its revenue from sales tax, fuel tax, and property tax, including TDA, STA, and Measure A revenue. A significant change in these revenue sources could have a significant impact on the District's operations.

### NOTE 9 - OTHER STATE GRANTS

### <u>PTMISEA</u>

In November 2006, California voters passed a bond measure enacting the Highway Safety, Traffic Reduction, Air Quality, and Port Security Bond Act of 2006. Of the \$19.25 billion of State general obligation bonds authorized, \$4 billion was set aside by the State as instructed by the statute as the PTMISEA. These funds are available to the California Department of Transportation for intercity rail projects and to transit operators in California for rehabilitation, safety, or modernization improvements; capital service enhancements or expansions; new capital projects; bus rapid transit improvements; or for rolling stock procurement, rehabilitation, or replacement.

For the fiscal years ended June 30, 2020 and 2019, the District was awarded \$400,000 and \$400,000, respectively, from the State's PTMISEA account for the projects listed in the tables below. The tables below disclose the PTMISEA amounts received, expended, and unexpended for each approved project that was verified during the course of the audit as of June 30:

Project Name	Grant Amount	Received through June 30, 2020	Expended through June 30, 2020	Unexpended at June 30, 2020
Local bus stop revitalization	\$ 400,000	\$ 400,000	\$ 400,000	\$-
Total	\$ 400,000	\$ 400,000	\$ 400,000	\$ -
Project Name	Grant Amount	Received through June 30, 2019	Expended through June 30, 2019	Unexpended at June 30, 2019
Project Name Local bus stop revitalization		through	through	at

### <u>LCTOP</u>

The LCTOP was established by the California Legislature in 2014 by Senate Bill 862. The LCTOP provides funds to transit agencies to reduce greenhouse gas emission and improve mobility through operating and capital grants. Projects approved for LCTOP will support bus or rail services, or expand intermodal transit facilities, and may include equipment acquisition, fueling, maintenance, and other costs to operate those services or facilities, with each project reducing greenhouse gas emissions.

As of June 30, 2020, LCTOP funds of \$500,806, plus \$10,343 of interest, were allocated to the District. None of this amount was spent as of June 30, 2020.

As of June 30, 2019, LCTOP funds of \$335,795 were allocated to the District. All of this amount, was received for transit operations on Route 23 and was spent during the fiscal year ended June 30, 2019.

### State of Good Repair

The Road Repair and Accountability Act of 2017, SB 1 (Chapter 5, Statutes of 2017), signed by the Governor on April 28, 2017, includes a program that will provide additional revenues for transit infrastructure repair and service improvements. This investment in public transit will be referred to as the State of Good Repair program. These funds are to be made available for eligible transit maintenance, rehabilitation, and capital projects. As of June 30 2020 and 2019, funds of \$258,833 and \$104,643, respectively. All of these amounts were spent as of June 30, 2020 and 2019.

### NOTE 10 - RISK MANAGEMENT

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; injuries to employees; errors and omissions; and natural disasters. The risk of loss is managed by requiring contract operators to indemnify and hold harmless the District as well as maintain minimum specified levels of coverage. Additional coverage is provided by the County for errors and omissions, injuries to employees, and natural disaster. The District's insurance coverage is carried through California State Association of Counties Excess Insurance Authority (CSAC) in pooled programs and through a commercial insurance carrier.

CSAC is a public entity risk pool currently operating as a common risk management and insurance program for counties located throughout California. The purpose of CSAC is to spread the adverse effects of losses among the member entities and to purchase excess insurance as a group. The District's general liability insurance limit through CSAC was \$25,000,000 with a \$25,000 deductible at both June 30, 2020 and 2019. The District's claims have not exceeded the maximum insurance coverage, and there have been no reductions in insurance limits during the past three fiscal years.

The District is not directly responsible for liabilities of CSAC and only has a residual equity interest in CSAC that would result in the District's proportional share of residual assets being distributed to the District or its proportional share of additional premiums being required to be paid to CSAC if assets are not adequate to satisfy liabilities, if any, if the members vote to terminate CSAC. The financial statements of CSAC are available at CSAC's office at: 75 Iron Point Circle, Folsom, California 95630 or at www.csac-eia.org.

### NOTE 11 – TRANSPORTATION DEVELOPMENT ACT COMPLIANCE REQUIREMENTS

Transit operators are required to either meet a TDA funding limit of 50% of total expenses or maintain a minimum required fare revenue to operating expenses ratio in order to be eligible for TDA funding. The District's direct allocation of STA revenue meets the 50% expenditure limitation under TDA Section 99268, thereby making the District exempt from fare revenue ratio requirements.

### NOTE 12 – RELATED PARTY TRANSACTIONS

The District's Board includes members of the governing bodies of the County and the City of Novato, the City of Mill Valley, and City of San Rafael (the Cities). The District has various transactions with the County, Cities, and other agencies that have City and County governing body representatives on their governing bodies.

Receivables from Golden Gate and TAM are listed on the face of the Statement of Net Position. TDA and STA revenues listed in Note 5 are received from Golden Gate as well as various FTA and state grants. Measure A and Measure B revenues listed in Note 5 are received from TAM.

### NOTE 12 - RELATED PARTY TRANSACTIONS (Continued)

The following table represents revenues, expenses, accounts payable, and unearned revenue to related agencies not separately reported in the Statements of Net Position and Statements of Activities and Changes in Net Position or Note 5:

	2020	2019
Revenues from related parties: Golden Gate: Fares Paratransit contribution Advertising Other revenues	\$ 1,208,103 1,036,216 206,500 188,962	\$ 1,464,740 1,059,560 212,791 177,302
Total revenues from related parties not separately reported	\$ 2,639,781	\$ 2,914,393
Expenses to related parties: Golden Gate - transit contract Local transit service operations Vehicle repairs Capital costs County of Marin - fuel Marin Emergency Radio Authority - emergency radio system payments County of Marin - other expenses Metropolitan Transportation Commission - clipper Total expenses to related parties	<pre>\$ 10,708,276 149,093 20,179 1,117,888 48,090 54,613 12,411 \$ 12,110,550</pre>	<pre>\$ 10,760,016 198,061 17,892 1,309,318 50,069 42,329 15,785 \$ 12,393,470</pre>
Accounts payable to related parties: Golden Gate: Transit contract County of Marin - miscellaneous	\$    1,537,198 112,990	\$    1,594,528 246,143
Total accounts payable to related parties	\$ 1,650,188	\$ 1,840,671

### NOTE 13 - SUBSEQUENT EVENTS

On March 11, 2020, the World Health Organization declared the outbreak of a coronavirus (COVID-19) pandemic. In response, the County, followed by the Governor of California, issued a Shelter at Home order effective March 19, 2020, requiring certain non-essential businesses to temporarily close to the public. At the current time, management is unable to quantify the potential effects of this pandemic on its future financial statements.

Subsequent events have been evaluated through November 20, 2020, the date these financial statements were available to be issued.

# SUPPLEMENTARY INFORMATION

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#### MARIN COUNTY TRANSIT DISTRICT SUPPLEMENTARY INFORMATION FOR THE FISCAL YEARS ENDED JUNE 30, 2020 AND 2019

### STATEMENTS OF FIDUCIARY NET POSITION – RETIREMENT PLAN

	 2020	 2019
ASSETS		
Cash	\$ -	\$ 26,352
Contributions receivable	10,019	8,475
Investments		
Fixed income	2,654	66,272
Target date funds	1,079,042	769,018
Stock mutual funds	 248,939	 288,836
Total Investments	 1,330,635	 1,124,126
TOTAL ASSETS	1,340,654	 1,158,953
TOTAL NET POSITION RESTRICTED FOR		
RETIREMENT BENEFITS	\$ 1,340,654	\$ 1,158,953

### STATEMENTS OF CHANGES IN FIDUCIARY NET POSITION - RETIREMENT PLAN

	 2020	 2019
ADDITIONS Contributions - employer Increase in investments*	\$ 226,407 (38,989)	\$ 217,914 54,463
TOTAL ADDITIONS	 187,418	 272,377
DEDUCTIONS Admin Expenses Withdrawals	 3,730 1,987	 -
TOTAL DEDUCTIONS	5,717	 
NET INCREASE IN NET POSITION	181,701	272,377
Net position restricted for retirement benefits - beginning of year	 1,158,953	 886,576
NET POSITION RESTRICTED FOR RETIREMENT BENEFITS - END OF YEAR	\$ 1,340,654	\$ 1,158,953
Number of Participants in Retirement Plan: Active Retiree Terminated	17 - 7	15 - 7

\* Includes plan administrative fee of 0.70% and 0.95% for mutual funds through April 2020. After April 2020, administrative fees are listed as deductions.

### MARIN COUNTY TRANSIT DISTRICT BUDGETARY COMPARISON SCHEDULE – OPERATIONS FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	Original Budget	Final Budget	Actual	Variance with Final Budget
REVENUES				
Fares	\$ 4,160,781	\$ 4,160,781	\$ 3,233,297	\$ (927,484)
Advertising and other revenues	408,000	408,000	395,462	(12,538)
Fees for service	2,097,563	2,097,563	1,897,213	(200,350)
Interest	150,700	150,700	353,736	203,036
Measure A	6,899,497	6,899,497	1,699,572	(5,199,925)
Measure A interest	-	-	85,000	85,000
Measure AA	7,508,005	7,508,004	11,212,364	3,704,360
Measure B	1,245,000	1,245,000	956,702	(288,298)
Property taxes	4,629,004	4,629,004	4,755,734	126,730
Redevelopment area (RDA) fees	39,950	39,950	54,204	14,254
State Transit Assistance (STA)	2,375,692	2,375,692	2,047,902	(327,790)
Transportation Development Act (TDA)	5,836,446	5,836,446	5,225,171	(611,275)
Other state revenue	18,800	18,800	18,958	158
Federal Transit Administration (FTA) funds	1,338,413	1,338,413	3,475,476	2,137,063
National Park Service grant	452,570	452,570	370,399	(82,171)
Cost center transfers	(1,400)	(1,400)	(55,505)	(54,105)
	(1,100)	(1,100)	(00,000)	(01,100)
Total revenues	37,159,021	37,159,020	35,725,685	(1,433,335)
EXPENDITURES				
Salaries and benefits	2,675,000	2,675,000	2,470,182	204,818
Consultant services	727,217	727,217	268,196	459,021
Consultant - legal	-	-	25,385	(25,385)
Security and maintenance	303,854	303,854	261,864	41,990
Customer service	651,950	651,950	637,447	14,503
Indirect County overhead	2,652	2,652	-	2,652
Mobility management support programs	29,800	29,800	9,812	19,988
Grants to external agencies	405,485	405,485	435,485	(30,000)
Office supplies	233,808	258,808	359,293	(100,485)
General insurance	40,000	40,000	47,662	(7,662)
Contract service operation	25,631,104	25,631,104	24,172,094	1,459,010
Membership and prof development	63,654	63,654	22,955	40,699
Mileage and travel	24,401	24,401	16,015	8,386
Marketing	246,808	246,808	126,142	120,666
Communication	227,623	227,623	158,029	69,594
Fuel	2,663,294	2,663,294	2,111,976	551,318
Vehicle and vehicle parking leases	24,730	24,730	19,019	5,711
Office - rental and overhead	141,110	141,110	137,817	3,293
Partner agency pass through	-	-	85,000	(85,000)
Cost center transfers	(525,136)	(525,136)	(326,912)	(198,224)
Total expenditures	33,567,354	33,592,354	31,037,461	2,554,893
Excess of revenues				
over expenditures	\$ 3,591,667	\$ 3,566,666	\$ 4,688,224	\$ 1,121,558

### MARIN COUNTY TRANSIT DISTRICT BUDGETARY COMPARISON SCHEDULE – CAPITAL PROGRAM FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	Original Budget	Final Budget	Actual	Variance with Final Budget
REVENUES				
Interest	\$-	\$ -	\$ 573	\$ 573
Other local	-	-	24,715	24,715
Measure A sales tax	518,000	518,000	250,850	(267,150)
Measure A sales tax - capitalized	3,660,147	3,698,430	2,682,007	(1,016,423)
Measure A sales tax - interest	1,100,000	1,100,000	-	(1,100,000)
Measure B	114,500	114,500	-	(114,500)
STA - Revenue Based	-	209,575	284,670	75,095
STA - State of Good Repair (SGR)	503,478	529,975	201,010	(529,975)
Proposition 1B	505,470	90,499	22,999	(67,500)
State Bay Area Quality Funds	_		67,522	67,522
FTA 5309 SGR			01,022	07,022
FTA 5309 SGR FTA 5307 Urbanized Area Formula	- 8,134,673	- 8,830,913	- 8,088,277	- (742,636)
FTA 5307 Orbanized Area Formula FTA 5316 JARC	0,134,073	28,558	28,558	(742,030)
	-			(102.254)
FTA 5339 Discretionary	4,400,000	4,400,000	4,296,746	(103,254)
FTA-5320 Transit in the Parks	151,494	171,642	2,870	(168,772)
Golden Gate payment for regional paratransit	-	-	4,247	4,247
Sale of assets	-	-	44,022	44,022
Property tax transfer	1,400	1,400	55,505	54,105
Total revenues	18,583,692	19,693,492	15,853,561	(3,839,931)
EXPENDITURES Vehicles				
Purchase 4-40ft electric	500	500	2 220	(1 7 2 0 )
	500		2,220	(1,720)
Electric vehicles	-	860,245	694,462	165,783
Electric fleet plan	114,500	114,500	-	114,500
Hybrid mid life battery replacements	130,000	124,313	123,362	951
Purchase 11-40ft hybrids	9,057,000	9,057,000	8,992,605	64,395
Purchase 16 paratransit vehicles	1,000	1,000	5,766	(4,766)
Purchase 9 shuttles	1,000	1,000	5,975	(4,975)
2018 Replace 4 rural vehicles upgrade to XHF	1,710,000	1,734,597	7,190	1,727,407
Purchase 2 XHF replacements	1,000	1,000	2,637	(1,637)
Non Revenue Vehicles				
Staff car	-	44,649	-	44,649
Facilities and Stops				
Bus stop improvements SGR	15,000	133,578	109,303	24,275
Bus stop inventory	5,000	-	-	-
Muir Woods infrastructure improvements	-	20,148	2,993	17,155
Facility				
Facility ROW	6,364,192	6,387,842	5,152,125	1,235,717
Yellow bus parking/facility	3,000,000	3,000,000	-	3,000,000
Technology Projects				
AVL equipment replacement	174,500	179,831	147,775	32,056
Marin Emergency Radio Authority	29,000	29,000	27,259	1,741
On board equipment - 2016	51,000	38,590	924	37,666
Realtime signs	210,000	210,000	28,227	181,773
Mobility management technology backbone	,	35,698	65,523	(29,825)
Ongoing Capital Expenses		00,000	00,020	(20,020)
Bus stop maintenance	100,000	100 000	110,887	(10.887)
	18,000	100,000 18,000	20,179	(10,887)
Golden Gate capital costs	399,999			(2,179) 118 783
Infrastructure support		399,999	281,216	118,783
Major vehicle repairs	202,000	202,000	78,298	123,702
Total expenditures	21,583,691	22,693,490	15,858,926	6,834,564
Excess (Deficiency) of revenues over (under) expenditures	\$ (2,999,999)	\$ (2,999,998)	\$ (5,365)	\$ (10,674,495)
	ψ (∠,333,333)	ψ (2,333,330)	ψ (0,000)	ψ (10,074,490)

### MARIN COUNTY TRANSIT DISTRICT BUDGETARY COMPARISON SCHEDULE – FACILITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	Original Budget		 Final Budget	 Actual	Variance with Final Budget		
REVENUES Lease of Facility	\$	164,277	\$ 164,277	\$ 124,706	\$	(39,571)	
Total revenues		164,277	 164,277	 124,706		(39,571)	
EXPENDITURES Overhead Transfer							
Consultant services		-	9,000	9,632		632	
Custodial service - janitorial		-	5,000	-		(5,000)	
Landscaping		-	2,500	-		(2,500)	
Security services		-	1,500	-		(1,500)	
Utilities		-	6,834	12,547		5,713	
Small equipment		-	2,500	-		(2,500)	
Insurance		-	2,500	742		(1,758)	
Salary/Benefit transfers		-	5,925	4,700		(1,225)	
Overhead transfer		-	 671	 1,267		596	
Total expenditures		-	 36,430	 28,888		(7,542)	
Excess (Deficiency) of revenues over (under) expenditures	\$	164,277	\$ 127,847	\$ 95,818	\$	(32,029)	

### MARIN COUNTY TRANSIT DISTRICT BUDGETARY COMPARISON SCHEDULE – RECONCILIATION TO STATEMENT OF ACTIVITIES, AND CHANGES IN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2020

Excess of revenues over expenditures - budgetary basis (operations)	\$ 4,688,224
Deficiency of revenues under expenditures - budgetary basis (capital program)	(5,365)
Excess of revenues over expenditures - budgetary basis (facilities)	95,818
Amounts not budgeted: Capital asset additions Net book value of capital asset disposals Depreciation expense	 15,504,285 - (4,119,852)
Increase in net position	\$ 16,163,110

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# STATISTICAL SECTION

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### STATISTICAL SECTION

This section of the Marin County Transit District's (the District) Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall health.

Contents	Pages
Financial Trends	
This segment contains trend information to help the reader understand how the District's financial performance and well-being have changed over time	36-38
Revenue Capacity	
This segment includes information to help the reader assess the District's most significant own-source revenues: passenger fares and property taxes	39-44
Debt Capacity	
This segment presents information intended to assist the reader in understanding and assessing the District's current level of outstanding debt and its ability to issue additional debt in the future.	45
Economic and Demographic Information	
This segment depicts county-wide demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place.	46-47
Operating Information	
These schedules contain information about the District's operations and resources to help the reader understand how the District's financial information relates to the services the District provides and the activities it performs.	48-52

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION FINANCIAL TRENDS SCHEDULE OF NET POSITION LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net investment in capital assets	\$ 2,249,366	\$ 3,595,152	\$ 6,113,707	\$ 7,201,252	\$ 8,665,148	\$ 19,166,232	\$ 20,849,921	\$ 29,085,919	\$ 28,758,459	\$ 40,142,892
Restricted net position	-	-	-	-	-	307,027	31,624	-	-	-
Unrestricted net position	7,376,283	5,794,532	7,341,199	9,236,575	11,847,226	15,421,852	19,402,481	23,136,349	27,234,152	32,012,829
Total net position	\$ 9,625,649	\$ 9,389,684	\$ 13,454,906	\$ 16,437,827	\$ 20,512,374	\$ 34,895,111	\$ 40,284,026	\$ 52,222,268	\$ 55,992,611	\$ 72,155,721

Source: MCTD Audited Financial Statements

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION FINANCIAL TRENDS STATEMENTS OF ACTIVITIES AND CHANGES IN NET POSITION LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
OPERATING REVENUES										
Transit fares	\$ 3,640,913	\$ 3,610,175	\$ 3,720,004	\$ 3,731,205	\$ 3,669,514	\$ 3,586,587	\$ 3,528,289	\$ 3,570,143	\$ 3,303,234	\$ 2,664,354
Contractual compensation	1,760,645	1,779,524	1,734,847	1,906,714	1,950,099	2,028,796	1,765,230	1,830,716	1,834,761	1,778,963
Special fares	-	-	-	20,000	-	250,798	269,244	265,509	279,819	225,860
School bus revenues	-	-	-	-	-	130,000	145,000	145,000	145,000	151,010
Advertising <sup>1</sup>	452,219	464,309	-	-	-	-	-	-	-	-
Miscellaneous	45,637									
TOTAL OPERATING										
REVENUES	5,899,414	5,854,008	5,454,851	5,657,919	5,619,613	5,996,181	5,707,763	5,811,368	5,562,814	4,820,187
OPERATING EXPENSES										
Purchased transportation services	20,826,032	21,839,008	20,517,322	21,720,736	21,888,029	20,461,632	21,422,651	22,698,220	24,245,772	24,614,822
Depreciation	511,521	651,343	715,867	937,139	917,002	1,753,960	2,387,889	2,908,165	3,549,062	4,119,852
Salaries and benefits	-	-	143,364	964,311	1,327,913	1,631,669	1,973,470	1,881,194	2,099,316	2,420,797
Fuel	567,028	704,196	953,177	1,355,476	1,291,857	1,619,444	1,818,940	2,161,545	2,521,502	2,112,076
Professional services	368,026	354,714	351,732	486,242	554,304	1,003,065	1,177,446	1,440,732	1,340,332	1,352,263
General and administrative	262,693	285,601	188,549	165,775	129,360	179,181	199,985	244,554	223,930	314,814
Utilities	30,326	30,703	43,021	73,940	91,016	106,949	116,578	98,832	64,639	149,744
Marketing	91,248	121,743	72,424	136,455	114,660	127,154	114,823	150,501	116,677	126,142
Leases and rentals	523,283	539,051	155,728	100,975	92,236	94,469	96,668	47,873	126,723	137,817
Other services	10,638	26,626	70,615	66,750	66,654	61,792	51,035	26,214	50,069	48,090
Casualty and liability costs	15,491	17,819	25,433	25,738	29,444	29,580	18,083	31,526	31,798	48,404
Maintenance costs	33,979	72,752	734	53,439	89,988	15,961	10,448	19,195	5,575	14,578
Capital costs	58,140	2,250	197,002	383,848	330,949	109,393	9,085	98,034	17,893	(3,557)
Contract labor <sup>2</sup>	1,013,098	1,358,638	1,324,074	469,169						
TOTAL OPERATING										
EXPENSES	24,311,503	26,004,444	24,759,042	26,939,993	26,923,412	27,194,249	29,397,101	31,806,585	34,393,288	35,455,842
OPERATING LOSS	\$ (18,412,089)	\$ (20,150,436)	\$ (19,304,191)	\$ (21,282,074)	\$ (21,303,799)	\$ (21,198,068)	\$ (23,689,338)	\$ (25,995,217)	\$ (28,830,474)	\$ (30,635,655)

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION FINANCIAL TRENDS STATEMENTS OF ACTIVITIES AND CHANGES IN NET POSITION (Continued) LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
NONOPERATING REVENUES (EXPENSES)										
Intergovernmental revenue	\$ 14,289,797	\$ 15,113,612	\$ 16,623,069	\$ 18,559,479	\$ 19,097,503	\$ 19,069,595	\$ 20,529,158	\$ 22,142,502	\$ 24,340,749	\$ 25,660,130
Property tax revenue	3,141,177	3,164,121	3,229,758	3,447,835	3,611,357	3,848,219	4,111,657	4,321,194	4,561,268	4,803,083
Advertising <sup>1</sup>	-	-	334,864	344,516	283,443	229,202	245,018	280,788	240,960	237,238
Rental income	-	-	-	-	-	157,712	152,772	158,256	172,018	282,930
Interest income	23,628	6,472	2,575	5,399	9,816	14,044	51,968	118,552	198,695	353,736
Miscellaneous income	-	-	-	-	2,134	-	-	-	-	-
Marin Community Foundation	-	-	-	-	-	-	-	-	-	-
Other revenues/gain (loss) on										
disposal of capital assets	-	2,844	(21,696)	30,171	-	88,571	1,102	2,093	-	-
Pass through of Measure A to Golden Gate				(85,000)		(85,000)	(85,000)	(85,000)	(85,000)	(85,000)
Golden Gale				(85,000)		(85,000)	(85,000)	(85,000)	(85,000)	(85,000)
TOTAL NONOPERATING										
REVENUES (EXPENSES)	17,454,602	18,287,049	20,168,570	22,302,400	23,004,253	23,322,343	25,006,675	26,938,385	29,428,690	31,252,117
						· · · · · ·				
INCOME (LOSS) BEFORE										
CAPITAL CONTRIBUTIONS	(956,487)	(1,863,387)	864,379	1,020,326	1,700,454	2,124,275	1,317,337	943,168	598,216	616,462
CAPITAL CONTRIBUTIONS										
Intergovernmental revenue	240,260	1,627,422	3,200,843	1,962,595	2,374,093	12,250,751	4,038,739	10,979,056	3,126,499	15,495,044
Other revenue						7,711	32,839	16,018	45,628	51,604
TOTAL CAPITAL CONTRIBUTIONS	240,260	1,627,422	3,200,843	1,962,595	2,374,093	12,258,462	4,071,578	10,995,074	3,172,127	15,546,648
CONTRIBUTIONS	240,200	1,027,422	3,200,043	1,902,595	2,374,093	12,230,402	4,071,576	10,995,074	3,172,127	15,540,040
CHANGE IN NET POSITION	(716,227)	(235,965)	4,065,222	2,982,921	4,074,547	14,382,737	5,388,915	11,938,242	3,770,343	16,163,110
CHANGE IN NET FOSTION	(710,227)	(235,905)	4,000,222	2,902,921	4,074,047	14,302,737	5,566,915	11,930,242	3,770,343	10,103,110
Net position at beginning of year	10,341,876	9,625,649	9,389,684	13,454,906	16,437,827	20,512,374	34,895,111	40,284,026	52,222,268	55,992,611
Prior period adjustment	10,541,070	3,023,043	3,303,004	13,434,300	10,437,027	20,012,014	54,055,111	40,204,020	52,222,200	55,552,011
The period adjustment										
Net position at beginning of year,										
as restated	10,341,876	9,625,649	9,389,684	13,454,906	16,437,827	20,512,374	34,895,111	40,284,026	52,222,268	55,992,611
NET POSITION AT END										
OF YEAR	\$ 9,625,649	\$ 9,389,684	\$ 13,454,906	\$ 16,437,827	\$ 20,512,374	\$ 34,895,111	\$ 40,284,026	\$ 52,222,268	\$ 55,992,611	\$ 72,155,721

<sup>1</sup> Advertising revenue re-classified from Operating to Nonoperating Revenue beginning FY13.

<sup>2</sup>Labeled "Staff Compensation" from FY09 to FY12.

Source: MCTD Audited Financial Statements

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION REVENUE CAPACITY PASSENGER AND FARE DATA LAST TEN FISCAL YEARS

		2011		2012	 2013		2014	 2015		2016		2017	:	2018	2	2019	:	2020
Fare revenue <sup>1, 3</sup>	\$ 3	,640,913	\$ 3	6,610,175	\$ 3,720,004	\$ 3	3,751,205	\$ 3,669,514	\$	3,837,385	\$ 3	8,797,533	\$4	,044,536	\$4,	024,376	\$ 3	233,297
Passengers <sup>2</sup>	3	,382,802	3	,426,845	3,432,469	:	3,546,112	3,464,628	;	3,332,265	3	8,216,894	3	,293,385	3,	263,451	2	643,771
Average fare per passenger	\$	1.08	\$	1.05	\$ 1.08	\$	1.06	\$ 1.06	\$	1.15	\$	1.18	\$	1.23	\$	1.23	\$	1.22

<sup>1</sup> Source: MCTD Audited Financial Statements. Includes Fares and Special Fares

<sup>2</sup> Sources: MCTD Short Range Transit Plans, Monthly Monitoring & Performance Statistic Reports

<sup>3</sup> Includes National Park fare payments in 2018.

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION **REVENUE CAPACITY** FARE STRUCTURE AS OF JUNE 30, 2020

Category	Cash Price	Clipper	6 Month Pass <sup>1</sup>	1-Day Pass	31-Day Pass
Adult	\$2.00	\$1.80	-	\$5.00	\$40.00
Youth (5-18)	\$1.00	\$1.00	\$175.00 <sup>1</sup>	\$2.50	\$40.00
Children Under 5		Free whe	en accompanied by	an adult	
Seniors (65+)	\$1.00	\$1.00	-	\$2.50	\$20.00
Persons with Disabilities	\$1.00	\$1.00	-	\$2.50	\$20.00
ADA Mandated Service <sup>2</sup>	\$3.00	-	-	-	-
ADA Non-Mandated Service <sup>3</sup>	\$3.00	-	-	-	-

<sup>1</sup> Free to low income youth. \$325 for a year.
 <sup>2</sup> ADA Regulations permit fares for ADA Mandated trips to be as high as \$4.00.
 <sup>3</sup> ADA Regulations set no maximum for Non-Mandated ADA trips.

Muir Woods Fare Category <sup>1</sup>	Current Fare
Adult	¢2.05
	\$3.25
Youth (16-18)	\$3.25
Youth (under 16)	Free
Senior/Disabled	
(without NPS Pass)	\$3.25
Senior/Disabled and up to three	
party members (with NPS Pass)	Free

<sup>1</sup> National Park Service (NPS) pays additional \$1.75 per passenger

Source: MCTD 2018-2027 Short Range Transit Plan

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION REVENUE CAPACITY COUNTY SALES TAX REVENUE LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018 <sup>2</sup>	2019 <sup>2</sup>	2020 <sup>2</sup>	
Local Measure A half cent sales tax revenue Annual growth	\$ 20,259,801 6.7%	\$ 21,265,462 5.0%	\$ 23,619,507 11.1%	\$ 24,086,678 2.0%	\$ 25,265,790 4.9%	\$ 25,702,937 1.7%	\$ 25,755,761 0.2%	\$ 27,507,852 6.8%	\$ 28,976,081 5.3%	\$ 27,345,662 -5.6%	
Sales tax revenue available to Marin Transit <sup>1</sup> Percent of Measure A revenue Annual growth	\$ 10,043,678 50% 14.6%	\$ 10,614,815 50% 5.7%	\$ 11,944,532 51% 12.5%	\$ 12,208,421 51% 2.2%	\$ 12,874,175 51% 5.5%	\$ 13,117,917 51% 1.9%	\$ 13,144,538 51% 0.2%	\$ 13,215,609 50% 0.5%	\$ 14,120,950 49% 6.9%	\$ 12,139,903 44% -14.0%	
Sales tax reserve funds	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ 1,200,000	\$-	\$-	
<sup>1</sup> 55% of Sales Tax Receipts after administrative reductions											

<sup>2</sup> Preliminary numbers

Source: Transportation Authority of Marin (TAM) Annual Financial Report, TAM Measure A Programming Workbook

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION REVENUE CAPACITY PROPERTY TAX REVENUE LAST TEN FISCAL YEARS

		2011	 2012	 2013	 2014	 2015	 2016	 2017	 2018	 2019	 2020
Property tax and development fee revenue Expended on operations Expended on capital Annual growth	,	3,141,177 3,141,177 - -3.6%	\$ 3,164,121 3,164,121 - 0.7%	\$ 3,229,758 3,229,758 - 2.1%	\$ 3,447,835 3,447,835 - 6.8%	\$ 3,611,357 3,611,357 - 4.7%	\$ 3,855,930 3,848,219 1,556,521 6.8%	\$ 4,144,496 4,111,657 32,839 7.5%	\$ 4,337,212 4,321,194 16,018 4.6%	\$ 4,606,896 4,561,268 45,628 6.2%	\$ 4,810,992 4,810,092 - 4,4%

Source: MCTD Audited Financial Statements, Budgetary Comparison Schedule

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION REVENUE CAPACITY ASSESSED VALUATION OF TAXABLE PROPERTY IN MARIN COUNTY LAST TEN FISCAL YEARS (IN THOUSANDS)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Secured <sup>1</sup>	\$ 55,762,678	\$ 56,212,206	\$ 56,725,179	\$ 58,938,343	\$ 62,341,701	\$ 66,718,112	\$ 70,952,207	\$ 74,715,394	\$ 78,744,004	*
Unsecured <sup>2</sup>	1,467,396	1,462,190	1,470,366	1,480,668	1,530,991	1,556,521	1,566,336	1,610,799	1,790,104	*
Exempt <sup>3</sup>	1,850,867	1,906,079	1,958,091	2,013,902	2,037,580	2,067,204	2,079,024	2,157,806	2,336,693	*
Total Taxable Assessed Value	\$ 55,379,207	\$ 55,768,317	\$ 56,237,454	\$ 58,405,109	\$ 61,835,112	\$ 66,207,429	\$ 70,439,519	\$ 74,168,387	\$ 74,168,387	\$-
Total Direct Tax Rate	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	100.00%	*
Growth Rate	-1.3%	0.7%	0.8%	3.9%	5.9%	7.1%	6.4%	5.3%	5.5%	*

<sup>1</sup> Secured property is generally real property, defined as land, mines, minerals, timber, and improvements such as buildings, structures, crops, trees, and vines.

<sup>2</sup> Unsecured property is generally personal property including machinery, equipment, office tools, and supplies.

<sup>3</sup> Exempt properties include numerous full and partial exclusions/exemptions provided by the State Constitution and the legislature that relieve certain tax payers from the burden of paying property taxes.

\* Unavailable

Source: Department of Finance – County of Marin, California

### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION REVENUE CAPACITY DIRECT AND OVERLAPPING PROPERTY TAX RATES<sup>1</sup> IN MARIN COUNTY LAST TEN FISCAL YEARS (RATE PER \$100 OF ASSESSED VALUE)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
County Direct Rate	1.0000%	1.0000%	1.0000%	1.0000%	1.0000%	1.0000%	1.0000%	1.0000%	1.0000%	*
Local Special Districts	0.7677%	0.8093%	0.7721%	0.2876%	0.8156%	0.8200%	0.9221%	0.9041%	1.1128%	*
Schools	0.7423%	0.7808%	0.7884%	0.7775%	0.8000%	0.8114%	0.8506%	0.8381%	0.9108%	*
Cities	0.2860%	0.2523%	0.2522%	0.2601%	0.2519%	0.2510%	0.2394%	0.2353%	0.2357%	*
Total Direct and Overlapping <sup>2</sup>	2.7960%	2.8424%	2.8127%	2.3252%	2.8675%	2.8824%	3.0121%	2.9775%	3.2593%	0.0000%

<sup>1</sup> On June 6, 1978, California voters approved a constitutional amendment to Article XIIIA of the California Constitution, commonly known as Proposition 13, which limits the taxing power of California public agencies. Legislation enacted by the California Legislature to implement Article XIIIA (Statutes of 1978, Chapter 292, as amended) provides that, notwithstanding any other law, local agencies may not levy property tax except to pay debt service on indebtedness approved by votes prior to July 1, 1978, and that each County will levy the maximum tax permitted by Article XIIIA of \$1 per \$100 of full cash value. Full cash value is equivalent to assessed value, pursuant to Senate Bill 1656, Statutes of 1978. The rates shown above are percentages of assessed value.

<sup>2</sup> These rates represent the maximum rate charged to taxpayers if all rates applied to them. In reality, the rates applicable to tax rate areas will vary at amounts lower than these totals.

\* Unavailable

Source: Department of Finance - County of Marin, California

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION DEBT CAPACITY OUTSTANDING DEBT BALANCES LAST TEN FISCAL YEARS

Lender	Original Loan Amount	Date of Loan	Purpose	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
N/A	N/A	N/A	N/A	\$-	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$-	\$ -

Source: MCTD Audited Financial Statements

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION ECONOMIC AND DEMOGRAPHIC INFORMATION ECONOMIC AND DEMOGRAPHIC STATISTICS LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Population <sup>1</sup>	255,457	256,064	258,506	260,516	261,054	260,651	260,955	259,666	*	*
Personal income (in thousands) <sup>1</sup>	\$ 23,009,440	\$ 24,619,594	\$ 25,045,431	\$ 27,176,774	\$ 29,227,230	\$ 30,222,883	\$ 32,502,500	\$ 34,866,708	*	*
Per capita personal income <sup>1</sup>	\$ 90,072	\$ 96,146	\$ 96,885	\$ 104,319	\$ 111,959	\$ 1,556,521	\$ 124,552	\$ 134,275	*	*
School enrollment <sup>2</sup>	30,574	31,107	31,868	32,793	33,207	33,638	33,633	33,741	33,441	33,516
Unemployment rate <sup>3</sup>	7.50%	6.60%	5.50%	4.30%	3.60%	3.40%	3.00%	2.60%	2.40%	10.10%

#### \* Unavailable

Sources:

<sup>1</sup> US Department of Commerce, Bureau of Economic Analysis – <u>www.bea.gov</u>

<sup>2</sup> California Department of Education, Educational Demographics Office – <u>www.ed-data.org/county/Marin</u>

<sup>3</sup> Employment Development Department, Labor Market Information – <u>www. labormarketinfo.edd.ca.gov</u>

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION ECONOMIC AND DEMOGRAPHIC INFORMATION PRINCIPAL EMPLOYERS CURRENT YEAR AND NINE YEARS AGO

2020			2011					
Employer	Employees	Percentage of Total County Employment	Employer	Employees	Percentage of Total County Employment			
County of Marin	2,317	1.68%	County of Marin	2,223	1.84%			
Kaiser Permanente Medical Center	2,014	1.46%	San Quentin State Prison	1,813	1.50%			
BioMarin Pharmaceutical	1,765	1.28%	Kaiser Permanente Medical Center	1,331	1.10%			
San Quentin Prison	1,614	1.17%	Fireman's Fund Insurance Co.	1,028	0.85%			
Marin General Hospital	1,279	0.93%	Autodesk, Inc	975	0.81%			
Glassdorr Inc	875	0.64%	Marin General Hospital	947	0.78%			
San Rafael City Schools	865	0.63%	Novato Unified School District	683	0.56%			
Novato Unified School District	800	0.58%	Safeway, Inc.	632	0.52%			
Marin County Office of Education	656	0.48%	Macy's	619	0.51%			
Dominican University of California	421	0.31%	BioMarin	452	0.37%			
Total	12,606	9.15%		10,703	8.85%			
Total County Employment	137,700			121,000				

Note: When information is not available, periods that are available are provided as an alternative.

Sources:

Community Profile, County of Marin Employment Development Department, Labor Market Information - www.Labormarketinfo.edd.ca.gov North Bay Business Journal - Book of Lists 2018

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION OPERATING INFORMATION DISTRICT PROFILE AS OF JUNE 30, 2020

Date the District was Formed	1964					
Form of Governance	Board of Directors, with General Manager					
Total Employees	16					
Service Area	All of Marin County					
Area of District (in square miles)	Approximately 520					
Population of Service Area <sup>1</sup>	259,666					
Local Financial Support	Measure A Sales Tax Revenue					
Number of Fixed Route Bus Routes	29					
Revenue Service Hours	230,194					
Average Passenger Trips per Revenue Hour	11.3					
Number of Vehicles in Service	122					
Bus Stops	600+					

<sup>1</sup> As of 2018

Source: MCTD Finance Department, FY 2018 System Performance Report

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION OPERATING INFORMATION NON-OPERATING INTERGOVERNMENTAL REVENUE BY SOURCE LAST TEN FISCAL YEARS

	2011		2012	2013	2014	2015	2016	2017	2018	2019	2020
Federal Revenue Federal Transit Administration United States Department of the	\$ 652,0	55	\$ 741,773	\$ 1,070,210	\$ 1,375,087	\$ 1,317,128	\$ 901,433	\$ 1,065,347	\$ 1,151,839	\$ 1,421,148	\$ 3,475,476
Interior - National Park Service United States Department of the	133,8	52	152,465	126,276	159,028	168,665	150,865	89,009	154,736	323,371	370,245
Interior - NPS Fare Reimbursement									187,050	406,475	113,828
Total Federal Revenue	785,9	07	894,238	1,196,486	1,534,115	1,485,793	1,052,298	1,154,356	1,493,625	2,150,994	3,959,549
State Revenue Transportation Development Act State Transit Assistance Public Transportation Modernization, Improvement, and Service Enhancement	3,293,3 1,324,5		3,451,219 1,390,390	3,591,333 1,602,754	4,015,345 1,360,737	4,542,050 1,310,912	4,562,778 1,316,134	4,440,516 1,576,690	4,614,306 1,285,220	5,109,399 1,909,202	5,225,171 2,047,902
Account State Transportation Improvement		-	-	-	-	-	-	-	-	-	-
Program (STIP) Home Owner Property Tax Relief Low Carbon Transit Operations	19,9	- 51	- 19,999	- 19,661	- 19,500	- 19,326	- 19,138	- 18,953	- 18,940	- 18,779	- 18,719
Program Caltrans	2	- 52	- 207	232	- 253	- 208	275,413 283	- 320	128,676 334	335,795 	239
Total State Revenue	4,638,1	70	4,861,815	5,213,980	5,395,835	5,872,496	6,173,746	6,036,479	6,047,476	7,373,459	7,292,031
Local Revenue Measure A Measure A Interest Measure AA	8,865,7	20	9,063,903 - -	9,671,912	10,849,462 85,000	10,860,313 - -	10,998,120 85,000	12,542,551 85,000	13,541,585 85,000	13,739,881 85,000	1,953,742 85,000 11,212,364
Measure B Metropolitan Transportation		-	276,677	534,025	671,308	863,617	730,335	627,198	974,816	991,415	956,702
Commission Golden Gate Bridge Highway and		-	13,334	6,666	-			-	-	-	-
Transportation District County of Marin		-	-	-	-	_	_	-	-	-	30,000
Miscellaneous			3,645		23,759	15,284	30,096	83,574			170,742
Total Local Revenue	8,865,7	20	9,357,559	10,212,603	11,629,529	11,739,214	11,843,551	13,338,323	14,601,401	14,816,296	14,408,550
Total Intergovernmental Revenue	\$ 14,289,7	97	\$ 15,113,612	\$ 16,623,069	\$ 18,559,479	\$ 19,097,503	\$ 19,069,595	\$ 20,529,158	\$ 22,142,502	\$ 24,340,749	\$ 25,660,130

Source: MCTD Audited Financial Statements

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION OPERATING INFORMATION SUMMARY OF SERVICE PROVIDER CONTRACTS AS OF JUNE 30, 2020

Contract Type	Services Provided	Contractor	Current Term		
Intergovernmental agreement	Local Fixed Route	Golden Gate Bridge Highway and Transportation District	July 1, 2015 — June 30, 2021		
Competitively bid	Community Shuttles and Fixed Route Service	Marin Airporter	July 1, 2018 — June 30, 2021		
Competitively bid	Rural and Seasonal Services	MV Transportation	July 1, 2018 — June 30, 2021		
Competitively bid	Local Paratransit and Novato Dial-A-Ride	Marin Senior Coordinating Council	January 1, 2016 — June 30, 2021		
Competitively bid	Travel Navigator	Marin Senior Coordinating Council	July 1, 2016 — June 30, 2021		
Competitively bid	Catch-A-Ride	MV Transportation	July 1, 2013 — June 30, 2021		
Competitively bid	Volunteer Driver and Travel Navigators	Marin Senior Coordinating Council	July 1, 2018 — June 30, 2021		
Competitively bid	Volunteer Driver	West Marin Senior Services	July 1, 2018 — June 30, 2021		
Competitively bid	Yellow Bus Service	Michael's Transportation	July 1, 2018 — June 30, 2021		

Source: Finance Department

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION OPERATING INFORMATION SUMMARY OF CAPITAL ASSETS LAST TEN FISCAL YEARS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Number of buses owned	50	51	55	58	66	90	95	105	109	122
Cost of assets: Land Work in progress	\$- 196,851	\$- 515,919	\$- 701,902	\$- 1,024,112	\$- 2,176,497	\$- 1,746,405	\$- 3,610,173	\$- 748,556	\$- 1,454,572	\$ 1,550,836 206,286
Revenue vehicles Facilities and stops Communication and data equipment Fare revenue collection equipment Furniture and fixtures Buildings Non-revenue vehicles	3,292,294 - 631,867 193,708 62,735 - -	4,600,270 - 680,264 193,708 62,735 - -	6,987,949 - 984,560 257,913 88,351 - 6,300	6,758,552 1,495,243 1,065,948 266,465 88,351 - - 6,300	7,597,033 1,553,706 1,251,626 412,356 88,351 - 6,300	17,466,010 2,913,267 1,251,626 412,356 88,351 - 6,300	19,108,821 70,439,519 1,634,293 459,532 88,351 - 6,300	26,957,885 8,471,174 1,821,367 464,862 88,351 - 403,044	29,173,879 8,583,219 1,881,522 464,862 123,907 - 403,044	38,400,723 9,425,818 1,875,943 434,929 123,907 3,987,865 396,744
Total cost of assets	4,377,455	6,052,896	9,026,975	10,704,971	13,085,869	23,884,315	95,346,989	38,955,239	42,085,005	56,403,051
Less: accumulated depreciation	2,128,089	2,457,744	2,913,268	3,503,719	4,420,721	4,718,083	7,001,075	9,869,320	13,326,546	16,260,159
Net capital assets	\$ 2,249,366	\$ 3,595,152	\$ 6,113,707	\$ 7,201,252	\$ 8,665,148	\$ 19,166,232	\$ 88,345,914	\$ 29,085,919	\$ 28,758,459	\$ 40,142,892

Source: MCTD Audited Financial Statements

#### MARIN COUNTY TRANSIT DISTRICT STATISTICAL SECTION OPERATING INFORMATION VEHICLE OPERATING STATISTICS LAST SIX FISCAL YEARS

	2015	2016	2017	2018	2019	2020
Motorbus: Vehicles Operated in Annual Maximum Service (VOMS) Vehicles Available for Annual Maximum Service	69 85	53 82	55 74	54 71	54 71	54 71
Total Actual Vehicle Revenue Miles Total Actual Vehicle Revenue Hours	2,133,375 152,799	2,166,258 156,803	2,307,555 178,049	2,300,458 180,238	2,317,639 180,036	2,272,524 175,859
Unlinked Passenger Trips Passenger Miles Traveled (PMT)	3,252,116 13,209,269	3,031,450 12,312,979	2,926 11,970,345	3,001,619 12,281,711	2,978,991 12,189,124	2,423,027 9,914,289
Days Operated	365	366	365	365	365	366
<b>Demand Response:</b> Vehicles Operated in Annual Maximum Service (VOMS) Vehicles Available for Annual Maximum Service	38 39	27 34	26 46	31 39	33 42	31 39
Total Actual Vehicle Revenue Miles Total Actual Vehicle Revenue Hours	927,058 60,417	688,072 44,764	617,199 42,806	704,224 47,569	753,794 55,083	599,879 42,439
Unlinked Passenger Trips ADA Unlinked Passenger Trips (UPT) Passenger Miles Traveled (PMT)	137,131 132,138 1,039,975	98,483 98,236 811,798	93,410 93,174 757,048	98,068 97,832 772,059	108,076 106,918 717,078	86,049 85,409 592,626
Days Operated	365	366	365	365	365	366

Note: Fiscal year 2015 was the first year the District reported its own information to the National Transit Database (NTD). Information will be added prospectively until ten years is available.

Source: National Transit Database Reports

**OTHER REPORTS** 

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# BROWN ARMSTRONG CERTIFIED PUBLIC ACCOUNTANTS

### BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE SUITE 300 BAKERSFIELD, CA 93309 TEL 661.324.4971 FAX 661.324.4997 EMAIL info@bacpas.com

#### FRESNO OFFICE

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

#### **STOCKTON OFFICE**

1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888.565.1040

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#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Marin County Transit District San Rafael, California

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Marin County Transit District (the District), a component unit of the County of Marin, California, as of and for the fiscal year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the District's basic financial statements, and have issued our report thereon dated November 20, 2020.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the District's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance

As part of obtaining reasonable assurance about whether the District's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of the District's internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. Accordingly, this report is not suitable for any other purpose.

The report is intended for the information of management, the Board of Directors, the State Controller's Office, the U.S. Department of Transportation, and officials of applicable grantor agencies. However, this report is a matter of public record and its distribution is not limited.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 20, 2020 CERTIFIED PUBLIC ACCOUNTANTS

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Certified Public Accountants

## INDEPENDENT AUDITOR'S REPORT ON STATE COMPLIANCE

To the Board of Directors Marin County Transit District San Rafael, California

#### **Report on Compliance with Transportation Development Act Requirements**

We have audited the Marin County Transit District's (the District), a component unit of the County of Marin, California, compliance with Transportation Development Act (TDA) requirements that funds allocated to and received by the District were expended in conformance with applicable statutes, rules, and regulations of the TDA and the allocation instructions and resolutions of the Metropolitan Transportation Commission as required by Section 6667 of Title 21, Division 3, Chapter 2, Article 5.5 of the California Code of Regulations during the fiscal year ended June 30, 2020.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to the applicable statutes, rules, and regulations of the TDA.

#### Auditor's Responsibility

Our responsibility is to express an opinion on each of the District's compliance requirements referred to in Section 6667, which requires that, for a transit claimant, the independent auditor will perform at least the following tasks:

- (a) Determine whether the claimant was an entity eligible to receive the funds allocated to it;
- (b) Determine whether the claimant is maintaining its accounts and records on an enterprise fund basis and is otherwise in compliance with the uniform system of accounts and records adopted by the State Controller, pursuant to Public Utilities Code Section 99234;
- (c) Determine whether the funds received by the claimant pursuant to the TDA were expended in conformance with those sections of the TDA specifying the qualifying purposes, including Public Utilities Code Sections 99262 and 99263 for operators receiving funds under Article 4; Sections 99275, 99275.5, and 99277 for Article 4.5 claimants; Section 99400(c), (d), and (e) for Article 8 claimants for service provided under contract; and Section 99405(d) for transportation services provided by cities and counties with populations of less than 5,000;
- (d) Determine whether the funds received by the claimants pursuant to the TDA were expended in conformance with the applicable rules, regulations, and procedures of the transportation planning agency and in compliance with the allocation instructions and resolutions;
- (e) Determine whether interest earned on funds received by the claimant, pursuant to the TDA, were expended only for those purposes for which the funds were allocated in accordance with Public Utilities Code Sections 99234.1, 99301, 99301.5, and 99301.6;

## BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE SUITE 300 BAKERSFIELD, CA 93309 TEL 661.324.4971 FAX 661.324.4997 EMAIL info@bacpas.com

#### FRESNO OFFICE

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

#### STOCKTON OFFICE

1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888.565.1040

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- (f) Verify the amount of the claimant's operating cost for the fiscal year, the amount of fare revenues required to meet the ratios specified in Sections 6633.2 and 6633.5, and the amount of the sum of fare revenues and local support required to meet the ratios specified in the Section 6633.2;
- (g) Verify the amount of the claimant's actual fare revenues for the fiscal year;
- (h) Verify the amount of the claimant's actual local support for the fiscal year;
- (i) Verify the amount the claimant was eligible to receive under the TDA during the fiscal year in accordance with Sections 6634 and 6649;
- (j) Verify, if applicable, the amount of the operator's expenditure limitation in accordance with Section 6633.1;
- (k) In the case of an operator, determine whether the operator's employee retirement system or private pension plan is in conformance with the provisions of Public Utilities Code Sections 99271, 99272, and 99273;
- In the case of an operator, determine whether the operator has had a certification by the Department of the California Highway Patrol verifying that the operator is in compliance with Section 1808.1 of the Vehicle Code, as required in Public Utilities Code Section 99251;
- (m) In the case of an operator, verify, if applicable, its State Transit Assistance eligibility pursuant to Public Utilities Code Section 99314.6 or 99314.7; and
- (n) In the case of a claimant for community transit services, determine whether it is in compliance with Public Utilities Code Sections 99155 and 99155.5.

Compliance with the requirements referred to above is the responsibility of the District's management. Our responsibility is to express an opinion on the District's compliance based on our audit.

#### Report on Public Transportation Modernization, Improvement, and Service Enhancement Account

Also, as part of our audit, we performed tests of compliance to determine whether certain state funds were received and expended in accordance with the applicable bond act and state accounting requirements.

In November 2006, California voters passed a bond measure enacting the Highway Safety, Traffic Reduction, Air Quality, and Port Security Bond Act of 2006 (Proposition 1B). Of the \$19.925 billion of state general obligation bonds authorized, \$4 billion was set aside by the State as instructed by the statute as the Public Transportation Modernization, Improvement, and Service Enhancement Account (PTMISEA).

Additionally, Section 8879.23 (h) directs that \$1 billion dollars be deposited in the Transit System Safety, Security, and Disaster Response Account. This section further directs that \$100 million dollars be made available upon appropriation by the legislature to entities for eligible transit system safety, security, and disaster response projects (Office of Homeland Security (OHS)). These funds are available to the California Department of Transportation for intercity rail projects and to transit operations in California for rehabilitation, safety, or modernization improvements; capital service enhancements or expansions; new capital projects; bus rapid transit improvements; or for rolling stock procurement, rehabilitation, or replacement.

As of June 30, 2020, all Proposition 1B funds received and expended were verified in the course of our audit as follows:

	P	roposition 1				
	PT	PTMISEA		LCTOP	Total	
Unexpended proceeds - July 1, 2019	\$	22,998	\$	-	\$	22,998
Proceeds received Interest earned		-		500,806 10,343		500,806 10,343
Expenditures Local bus stop revitalization Bus stop improvements		22,998		-		22,998 -
Unexpended proceeds - June 30, 2020	\$		\$	511,149	\$	511,149

#### **Opinion on Compliance**

In our opinion, the District complied, in all material respects, with the compliance requirements referred to above that are applicable to the District for the fiscal year ended June 30, 2020.

#### Purpose of this Report

The purpose of this report on compliance is solely to describe the scope of our testing of compliance and the results of that testing. Accordingly, this report is not suitable for any other purpose.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 20, 2020 This page intentionally left blank.

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BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE SUITE 300 BAKERSFIELD, CA 93309 TEL 661.324.4971 FAX 661.324.4997 EMAIL info@bacpas.com

#### FRESNO OFFICE

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

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1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888.565.1040

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#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors Marin County Transit District San Rafael, California

## Report on Compliance for Each Major Federal Program

We have audited the Marin County Transit District's (the District), a component unit of the County of Marin, California, compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Compliance Supplement* that could have a direct and material effect on each of the District's major federal programs for year ended June 30, 2020. The District's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the District's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the District's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the District's compliance.

#### **Opinion on Each Major Federal Program**

In our opinion, the District complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the fiscal year ended June 30, 2020.

#### **Report on Internal Control Over Compliance**

Management of the District is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the District's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the District's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance to ver compliance is a deficiency or a combination of deficiencies, in internal control over compliance with a type of compliance is a deficiency or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Purpose of Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Secountancy Corporation

Bakersfield, California November 20, 2020

#### MARIN COUNTY TRANSIT DISTRICT SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE FISCAL YEAR ENDED JUNE 30, 2020

## A. SUMMARY OF AUDITOR'S RESULTS

#### Financial Statements

1.	Type of auditor's report issued	Unmodified									
2.	<ul><li>Internal controls over financial reporting:</li><li>a. Material weakness identified</li><li>b. Significant deficiencies identified not to be considered material weaknesses?</li></ul>	No No No									
3.	Noncompliance material to financial statements under <i>Government Auditing Standards</i> noted?	No									
<u>Fe</u>	Federal Awards										
1.	<ul><li>Internal control over major programs:</li><li>a. Material weaknesses identified?</li><li>b. Significant deficiencies identified not to be considered material weaknesses?</li></ul>	No No									
2.	Type of auditor's report issued on compliance for major programs:	Unmodified									
3.	Any audit findings disclosed that were are required to be reported in accordance with the Uniform Guidance?	No									
4.	Identification of major programs:										
	CFDA Number	Name of Federal Program									
	20.500, 20.507, and 20.526	U.S. Department of Transportation, Federal Transit Administration Federal Transit Cluster: Federal Transit Capital Investment Grants, 20.500; Federal Transit Formula Grants, 20.507; Bus and Bus Facilities Formula and Discretionary Program, 20.526									
5.	Dollar threshold used to distinguish between Type A and Type B Programs?	\$750,000									
6.	Auditee qualified as a low-risk auditee under 2 CFR Section 200.516(a)?	Yes									

#### MARIN COUNTY TRANSIT DISTRICT SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued) FOR THE FISCAL YEAR ENDED JUNE 30, 2020

### **B. CURRENT YEAR FINDINGS – FINANCIAL STATEMENTS**

None.

# C. CURRENT YEAR FINDINGS AND QUESTIONED COSTS - FEDERAL AWARDS PROGRAMS

None.

D. PRIOR YEAR FINDINGS - FINANCIAL STATEMENTS

None

#### E. PRIOR YEAR FINDINGS AND QUESTIONED COSTS - FEDERAL AWARD PROGRAMS

None.

#### MARIN COUNTY TRANSIT DISTRICT SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2020

Federal Grantor/Pass-Through Grantor, if Applicable/ Program Title/Grant or Pass-Through Number	Federal CFDA Number	Pass-Through Entity Identifying Number	Passed Through to Subrecipients	Expenditures
U.S. Department of the Interior, National Park Service				
National Park Service Conservation, Protection, Outreach, and Education - Direct Program				
(Muirr Woods Shuttle)	15.954	P18AC00483	\$-	\$ 484,073
	10.004	1 10/00/00	Ψ	ψ 404,075
Total U.S. Department of the Interior Direct Programs				484,073
U.S. Department of Transportation, Federal Transit Administration Federal Transit Cluster - 20.507 and 20.526				
Federal Transit Formula Grants - Direct Program				
(5307 - Equipment)	20.507	CA-2016-055	-	121,933
(5307 - Emergency Radio System)	20.507	CA-2016-055	-	101,157
(5307 - Electric Vehicles)	20.507	CA-2016-055	-	615,280
(5307 - Replace 4 Rural Cutaway)	20.507	CA-2018-091	-	3,699
(5307 - ADA Set Aside)	20.507	CA-2019-073	-	687,028
(5307 - Replace 7 Arctics with 11 Hybrids)	20.507	CA-2019-073	-	7,216,000
(5307 - Real Time Sings)	20.507	CA-2019-073	-	23,146
(5307 - Purchase 2 XHF Replacements)	20.507	CA-2020-148	-	2,162
(5307 - Purchase 9 Shuttle Vehicles)	20.507	CA-2020-148	-	4,900
(5307 - CARES Act)	20.507	CA-2020-094-01	-	1,816,351
Total Federal Transit Formula Grants				10,591,656
Bus and Bus Facilities Formula Program - Direct Program				
(5339 - Facility ROW and Improvements)	20.526	CA-2017-063-00		4,296,746
Total Federal Transit Cluster - 20.507, and 20.526				14,888,402
Formula Grants for Rural Areas - Direct Program				
(5311 - Stagecoach Rural Op)	20.509	CA-2020-015	-	231,638
Passed-Through California State Transportation Agency, Department				
of Transportation				
Formula Grants for Rural Areas	~~ ~~~	0.41.40.00 0.40.57		
(5311 - CARES Act)	20.509	64VO20-01057	-	239,772
Enhanced Mobility of Seniors and Individuals with Disabilities				
(5310 - On Demand Pilot)	20.513	64AO18-00785	-	350,000
(5310 - Mobility Management/Travel Navigators)	20.513	64AM18-00756	-	150,687
Total Enhanced Mobility of Seniors and Individuals with Disabilities				500,687
Total Passed-Through California State Transportation Agency, Department				
of Transportation			-	740,459
'				, . 50

The accompanying notes to the schedule of expenditures of federal awards are an integral part of this schedule. 62

# MARIN COUNTY TRANSIT DISTRICT SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued) FOR THE FISCAL YEAR ENDED JUNE 30, 2020

Federal Grantor/Pass-Through Grantor, if Applicable/ Program Title/Grant or Pass-Through Number	Federal CFDA Number	Pass-Through Entity Identifying Number	Passed Through to Subrecipients	Expenditures
Passed-Through the Metropolitan Transportation Commission Job Access Reverse Commute Program				
(Mobility Management Technology)	20.516	CA-37-X164-00	-	28,558
Paul S. Sarbanes Transit in the Parks - Direct Program				
(Muir Woods Infrastructure) (Muir Woods Vehicles)	20.520 20.520	CA-20-X013-00 CA-20-X013-00		193 2,677
Total Enhanced Mobility of Seniors and Individuals with Disabilities				2,870
Total U.S. Department of Transportation, Federal Transit Administration	ation			15,891,927
TOTAL FEDERAL AWARDS			\$ -	\$ 16,376,000

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#### MARIN COUNTY TRANSIT DISTRICT NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2020

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of the Marin County Transit District (the District) under programs of the federal government for the fiscal year ended June 30, 2020. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the District's operations, it is not intended to, and does not, present the financial position, changes in net position, or cash flows of the District.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenses reported on the Schedule are reported on the accrual basis of accounting. Such expenses are recognized following the cost principles contained in the Uniform Guidance and/or U.S. Office of Management and Budget (OMB) Circular A-87, *Cost Principles for State, Local, and Indian Tribal Governments*, wherein certain types of expenses are not allowable or are limited as to reimbursement.

#### NOTE 3 – INDIRECT COST ALLOCATION PLAN

The District has an indirect cost allocation plan (ICAP) approved by the United States Department of Transportation, Federal Transit Administration (FTA) that is charged to programs where allowed under the related agreements. The ICAP during the fiscal year ended June 30, 2020, included an ICAP rate of 26.89% and a fringe benefit rate of 58.24% of total direct salaries and wages.

The District has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

#### NOTE 4 – <u>SUBRECIPIENTS</u>

There were no subrecipients of the District's programs during the fiscal year ended June 30, 2020.

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#### BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE SUITE 300 BAKERSFIELD, CA 93309 TEL 661.324.4971 FAX 661.324.4997 EMAIL info@bacpas.com

#### FRESNO OFFICE

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

#### STOCKTON OFFICE

1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888.565.1040

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Certified Public Accountants

To the Board of Directors Marin County Transit District San Rafael, California

We have audited the financial statements of Marin County Transit District (the District) for the year ended June 30, 2020. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated June 24, 2020. Professional standards also require that we communicate to you the following information related to our audit.

## Significant Audit Matters

## Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the District are described in Note 1 to the financial statements. The District implemented Governmental Accounting Standards Board (GASB) Statement No. 95, *Postponement of the Effective Dates of Certain Authoritative Guidance*, during the fiscal year 2020. We noted no transactions entered into by the District during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the District's financial statements was:

Management's estimate of the useful lives of capital assets for purpose of calculating annual depreciation expense. Estimated useful lives range from two to thirty years. We evaluated the key factors and assumptions used to develop the estimate of the useful lives of assets in determining that it is reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosure affecting the financial statements was:

The disclosure of capital assets in Note 1 to the financial statements as described above.

The financial statement disclosures are neutral, consistent, and clear.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. No such misstatements occurred during the course of our audit.

#### Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter dated November 20, 2020.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the District's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the District's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### **Other Matters**

We applied certain limited procedures to Management's Discussion and Analysis, which is required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the Schedule of Expenditures of Federal Awards, Statement of Fiduciary Net Position – Retirement Plan, Statement of Changes in Fiduciary Net Position – Retirement Plan, Budgetary Comparison Schedule – Operations, Budgetary Comparison Schedule – Capital Program, Budgetary Comparison Schedule – Facility, and Budgetary Comparison Schedule – Reconciliation to Statement of Activities and Changes in Net Position, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

We were not engaged to report on the introductory and statistical sections, which accompany the basic financial statements but are not RSI. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### **Restriction on Use**

This information is intended solely for the information and use of the Board of Directors and management of Marin County Transit District and is not intended to be, and should not be, used by anyone other than these specified parties.

> BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 20, 2020