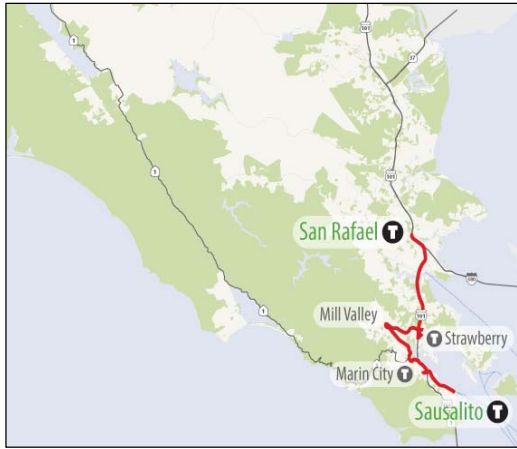


## Appendix A: Route Profiles



Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 30 min  
 Avg Freq (Wkdy Non-Peak): 60 min  
 Avg Freq (Wked): 60 min

FY 2017 Farebox Recovery: 15%  
 % transfer (to route): 25%  
 % Clipper usage: 16%

FY 2016/17 DATA

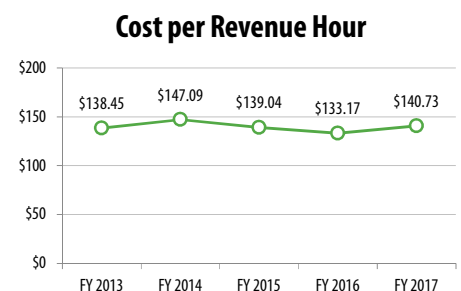
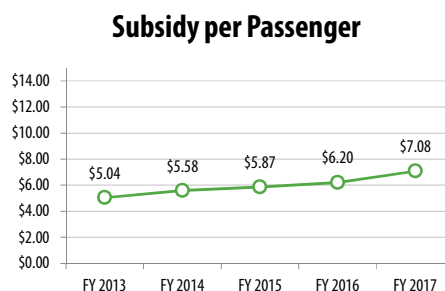
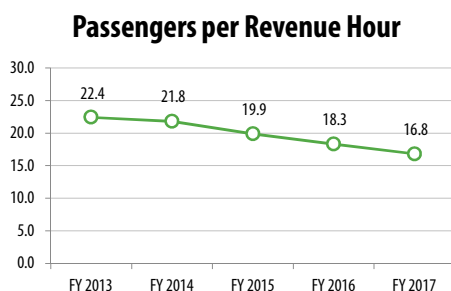
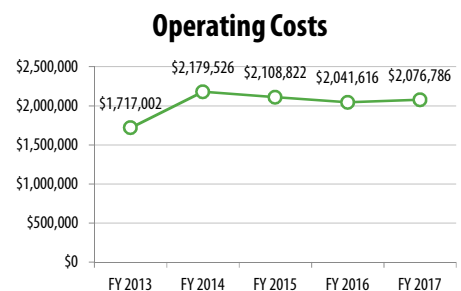
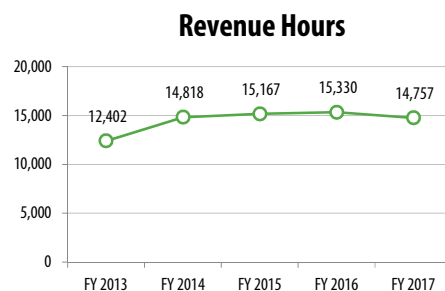
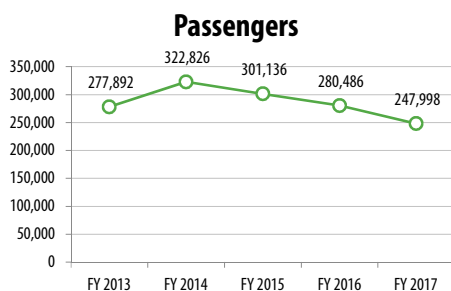
|              | Passengers     |               |            | Revenue Hours |              |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|------------|---------------|--------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly  | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 194,263        | 16,189        | 768        | 11,496        | 958          | 45        | 177,386        | 14,782        | 701        |
| Saturday     | 27,564         | 2,297         | 530        | 1,541         | 128          | 30        | 24,621         | 2,052         | 473        |
| Sunday       | 26,171         | 2,181         | 436        | 1,720         | 143          | 29        | 27,378         | 2,282         | 456        |
| <b>Total</b> | <b>247,998</b> | <b>20,667</b> | <b>679</b> | <b>14,757</b> | <b>1,230</b> | <b>40</b> | <b>229,385</b> | <b>19,115</b> | <b>628</b> |

|              | Operating Costs    |                  |                | Passenger Revenue |                 |              | Operating Subsidy  |                  |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|--------------|--------------------|------------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual             | Avg Monthly      | Avg Daily      |
| Weekday      | \$1,617,108        | \$134,759        | \$6,392        | \$247,041         | \$20,587        | \$976        | \$1,370,067        | \$114,172        | \$5,415        |
| Saturday     | \$217,536          | \$18,128         | \$4,183        | \$36,894          | \$3,075         | \$710        | \$180,642          | \$15,054         | \$3,474        |
| Sunday       | \$242,142          | \$20,179         | \$4,036        | \$35,826          | \$2,986         | \$597        | \$206,316          | \$17,193         | \$3,439        |
| <b>Total</b> | <b>\$2,076,786</b> | <b>\$173,066</b> | <b>\$5,690</b> | <b>\$319,761</b>  | <b>\$26,647</b> | <b>\$876</b> | <b>\$1,757,025</b> | <b>\$146,419</b> | <b>\$4,814</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 16.9                        | \$7.05                |                       | 15.3%            |
| Saturday     | 17.9                        | \$6.55                |                       | 17.0%            |
| Sunday       | 15.2                        | \$7.88                |                       | 14.8%            |
| <b>Total</b> | <b>16.8</b>                 | <b>\$7.08</b>         | <b>\$140.73</b>       | <b>15.4%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 301,136    | 15,167        | \$2,108,822     | \$340,410         | \$1,768,412       | 19.9                        | \$5.87                | \$139.04              | 16.1%            |
| FY 2016 | 280,486    | 15,330        | \$2,041,616     | \$302,337         | \$1,739,279       | 18.3                        | \$6.20                | \$133.17              | 14.8%            |
| FY 2017 | 247,998    | 14,757        | \$2,076,786     | \$319,761         | \$1,757,025       | 16.8                        | \$7.08                | \$140.73              | 15.4%            |





Days of Service: **Wkdy, Sa, Su**  
 Avg Freq (Wkdy Peak): **30 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wked): **60 min**

FY 2017 Farebox Recovery: **17%**  
 % transfer (to route): **10%**  
 % Clipper usage: **11%**

FY 2016/17 DATA

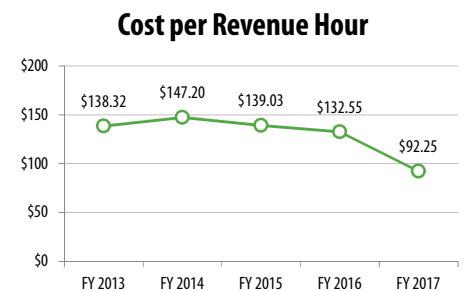
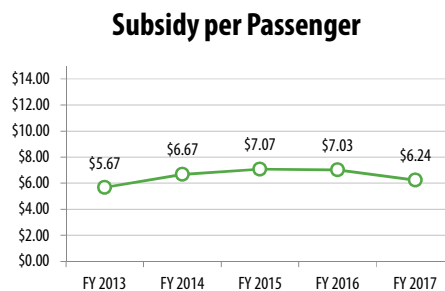
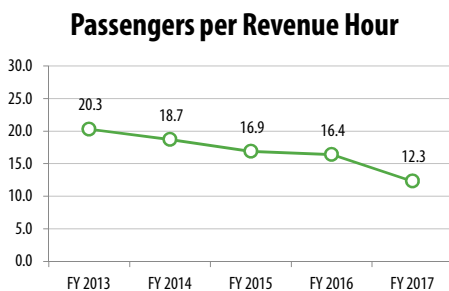
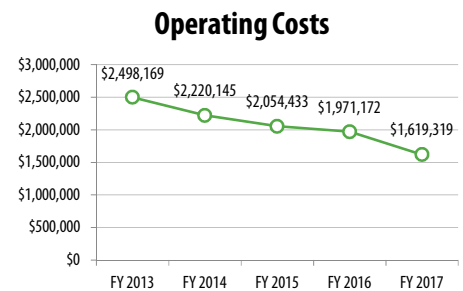
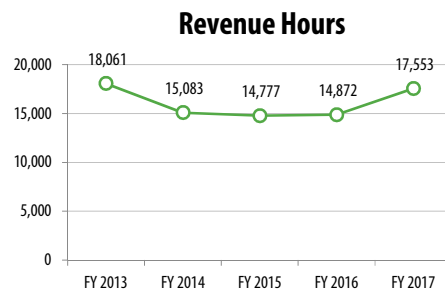
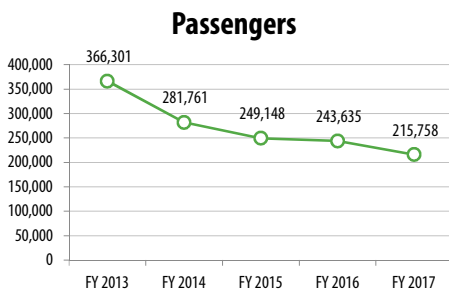
|              | Passengers     |               |            | Revenue Hours |              |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|------------|---------------|--------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly  | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 184,918        | 15,410        | 731        | 14,244        | 1,187        | 56        | 126,319        | 10,527        | 499        |
| Saturday     | 16,752         | 1,396         | 322        | 1,537         | 128          | 30        | 16,232         | 1,353         | 312        |
| Sunday       | 14,088         | 1,174         | 235        | 1,773         | 148          | 30        | 18,729         | 1,561         | 312        |
| <b>Total</b> | <b>215,758</b> | <b>17,980</b> | <b>591</b> | <b>17,553</b> | <b>1,463</b> | <b>48</b> | <b>161,280</b> | <b>13,440</b> | <b>442</b> |

|              | Operating Costs    |                  |                | Passenger Revenue |                 |              | Operating Subsidy  |                  |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|--------------|--------------------|------------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual             | Avg Monthly      | Avg Daily      |
| Weekday      | \$1,312,992        | \$109,416        | \$5,190        | \$232,926         | \$19,411        | \$921        | \$1,080,066        | \$90,006         | \$4,269        |
| Saturday     | \$142,334          | \$11,861         | \$2,737        | \$21,235          | \$1,770         | \$408        | \$121,099          | \$10,092         | \$2,329        |
| Sunday       | \$163,993          | \$13,666         | \$2,733        | \$18,898          | \$1,575         | \$315        | \$145,095          | \$12,091         | \$2,418        |
| <b>Total</b> | <b>\$1,619,319</b> | <b>\$134,943</b> | <b>\$4,436</b> | <b>\$273,059</b>  | <b>\$22,755</b> | <b>\$748</b> | <b>\$1,346,260</b> | <b>\$112,188</b> | <b>\$3,688</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 13.0                        | \$5.84                |                       | 17.7%            |
| Saturday     | 10.9                        | \$7.23                |                       | 14.9%            |
| Sunday       | 7.9                         | \$10.30               |                       | 11.5%            |
| <b>Total</b> | <b>12.3</b>                 | <b>\$6.24</b>         | <b>\$92.25</b>        | <b>16.9%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 249,148    | 14,777        | \$2,054,433     | \$292,215         | \$1,762,218       | 16.9                        | \$7.07                | \$139.03              | 14.2%            |
| FY 2016 | 243,635    | 14,872        | \$1,971,172     | \$259,453         | \$1,711,719       | 16.4                        | \$7.03                | \$132.55              | 13.2%            |
| FY 2017 | 215,758    | 17,553        | \$1,619,319     | \$273,059         | \$1,346,260       | 12.3                        | \$6.24                | \$92.25               | 16.9%            |





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 60 min  
 Avg Freq (Wkdy Non-Peak): 60 min  
 Avg Freq (Wked): 60 min

FY 2017 Farebox Recovery: 16%  
 % transfer (to route): 24%  
 % Clipper usage: 12%

FY 2016/17 DATA

|              | Passengers     |               |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|----------------|---------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 145,707        | 12,142        | 576        | 8,042         | 670         | 32        | 64,277        | 5,356        | 254        |
| Saturday     | 28,305         | 2,359         | 544        | 1,434         | 120         | 28        | 11,466        | 956          | 221        |
| Sunday       | 25,138         | 2,095         | 419        | 1,589         | 132         | 26        | 12,750        | 1,062        | 212        |
| <b>Total</b> | <b>199,150</b> | <b>16,596</b> | <b>546</b> | <b>11,065</b> | <b>922</b>  | <b>30</b> | <b>88,492</b> | <b>7,374</b> | <b>242</b> |

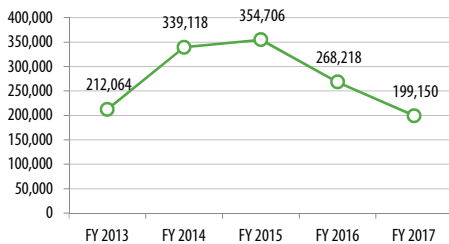
|              | Operating Costs    |                  |                | Passenger Revenue |                 |              | Operating Subsidy  |                  |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|--------------|--------------------|------------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual             | Avg Monthly      | Avg Daily      |
| Weekday      | \$1,096,892        | \$91,408         | \$4,336        | \$179,427         | \$14,952        | \$709        | \$917,465          | \$76,455         | \$3,626        |
| Saturday     | \$195,468          | \$16,289         | \$3,759        | \$35,226          | \$2,936         | \$677        | \$160,242          | \$13,354         | \$3,082        |
| Sunday       | \$216,299          | \$18,025         | \$3,605        | \$32,255          | \$2,688         | \$538        | \$184,044          | \$15,337         | \$3,067        |
| <b>Total</b> | <b>\$1,508,659</b> | <b>\$125,722</b> | <b>\$4,133</b> | <b>\$246,908</b>  | <b>\$20,576</b> | <b>\$676</b> | <b>\$1,261,751</b> | <b>\$105,146</b> | <b>\$3,457</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 18.1                        | \$6.30                |                       | 16.4%            |
| Saturday     | 19.7                        | \$5.66                |                       | 18.0%            |
| Sunday       | 15.8                        | \$7.32                |                       | 14.9%            |
| <b>Total</b> | <b>18.0</b>                 | <b>\$6.34</b>         | <b>\$136.35</b>       | <b>16.4%</b>     |

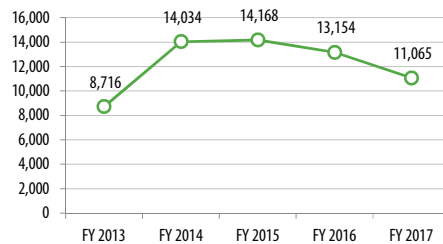
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 354,706    | 14,168        | \$1,969,650     | \$381,111         | \$1,588,539       | 25.0                        | \$4.48                | \$139.02              | 19.3%            |
| FY 2016 | 268,218    | 13,154        | \$1,703,216     | \$308,138         | \$1,395,078       | 20.4                        | \$5.20                | \$129.48              | 18.1%            |
| FY 2017 | 199,150    | 11,065        | \$1,508,659     | \$246,908         | \$1,261,751       | 18.0                        | \$6.34                | \$136.35              | 16.4%            |

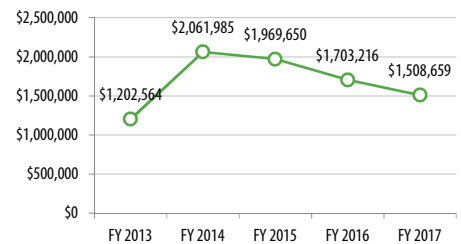
**Passengers**



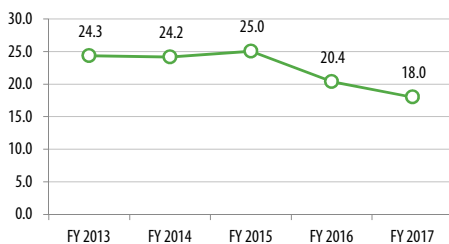
**Revenue Hours**



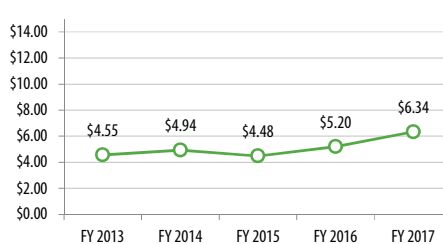
**Operating Costs**



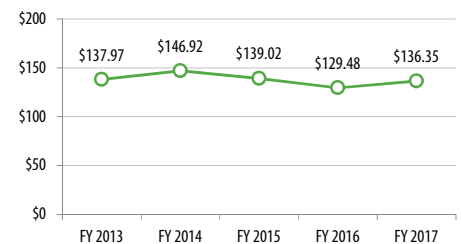
**Passengers per Revenue Hour**

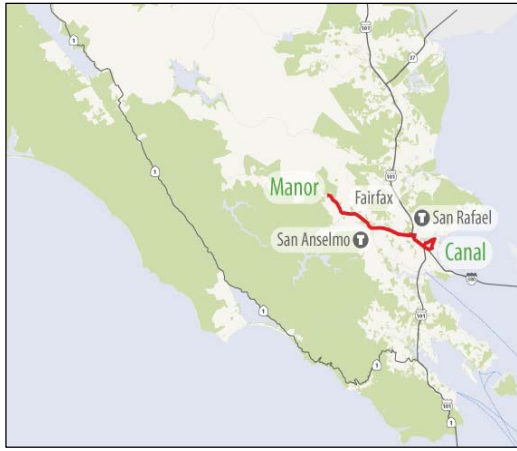


**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: **Wkdy**  
 Avg Freq (Wkdy Peak): **60 min**  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: **12%**  
 % transfer (to route): **31%**  
 % Clipper usage: **12%**

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 49,255        | 4,105        | 195        | 3,445         | 287         | 14        | 32,408        | 2,701        | 128        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| <b>Total</b> | <b>49,255</b> | <b>4,105</b> | <b>195</b> | <b>3,445</b>  | <b>287</b>  | <b>14</b> | <b>32,408</b> | <b>2,701</b> | <b>128</b> |

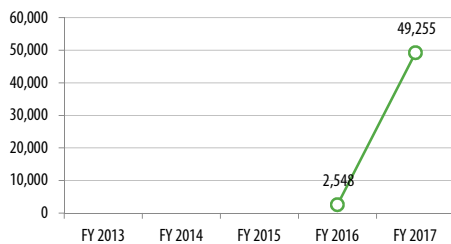
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$473,413        | \$39,451        | \$1,871        | \$57,438          | \$4,787        | \$227        | \$415,975         | \$34,665        | \$1,644        |
| Saturday     | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| Sunday       | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| <b>Total</b> | <b>\$473,413</b> | <b>\$39,451</b> | <b>\$1,871</b> | <b>\$57,438</b>   | <b>\$4,787</b> | <b>\$227</b> | <b>\$415,975</b>  | <b>\$34,665</b> | <b>\$1,644</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 14.3                        | \$8.45                |                       | 12.1%            |
| Saturday     | -                           | \$-                   |                       | -%               |
| Sunday       | -                           | \$-                   |                       | -%               |
| <b>Total</b> | <b>14.3</b>                 | <b>\$8.45</b>         | <b>\$137.44</b>       | <b>12.1%</b>     |

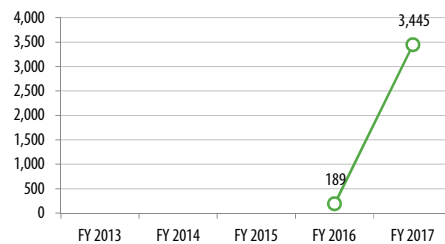
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 |            |               |                 |                   |                   |                             |                       |                       |                  |
| FY 2016 | 2,548      | 189           | \$23,303        | \$2,272           | \$21,031          | 13.5                        | \$8.25                | \$123.30              | 9.7%             |
| FY 2017 | 49,255     | 3,445         | \$473,413       | \$57,438          | \$415,975         | 14.3                        | \$8.45                | \$137.44              | 12.1%            |

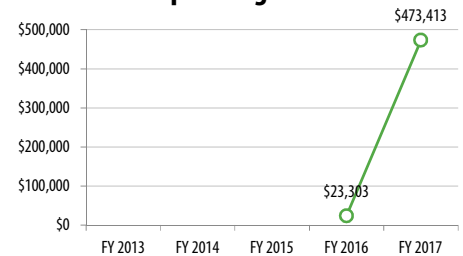
**Passengers**



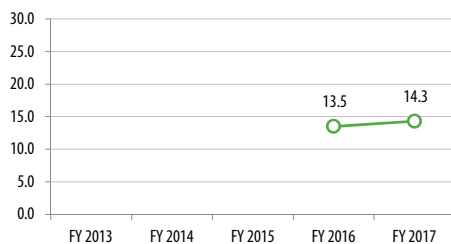
**Revenue Hours**



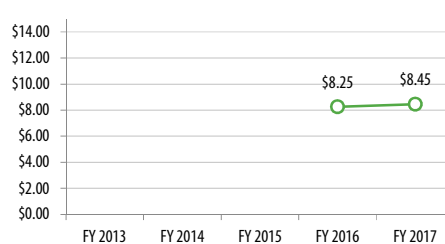
**Operating Costs**



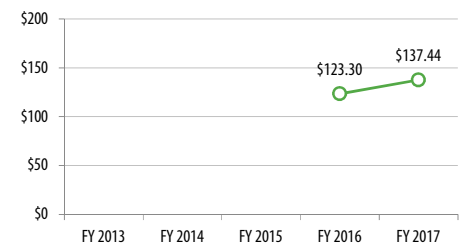
**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: **Wkdy**  
 Avg Freq (Wkdy Peak): **60 min**  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: **10%**  
 % transfer (to route): **26%**  
 % Clipper usage: **12%**

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 40,103        | 3,342        | 159        | 3,707         | 309         | 15        | 37,048        | 3,087        | 146        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| <b>Total</b> | <b>40,103</b> | <b>3,342</b> | <b>159</b> | <b>3,707</b>  | <b>309</b>  | <b>15</b> | <b>37,048</b> | <b>3,087</b> | <b>146</b> |

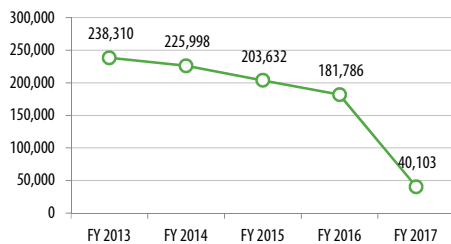
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$509,475        | \$42,456        | \$2,014        | \$49,634          | \$4,136        | \$196        | \$459,841         | \$38,320        | \$1,818        |
| Saturday     | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| Sunday       | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| <b>Total</b> | <b>\$509,475</b> | <b>\$42,456</b> | <b>\$2,014</b> | <b>\$49,634</b>   | <b>\$4,136</b> | <b>\$196</b> | <b>\$459,841</b>  | <b>\$38,320</b> | <b>\$1,818</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 10.8                        | \$11.47               | \$137.45              | 9.7%             |
| Saturday     | -                           | \$-                   | -                     | -%               |
| Sunday       | -                           | \$-                   | -                     | -%               |
| <b>Total</b> | <b>10.8</b>                 | <b>\$11.47</b>        | <b>\$137.45</b>       | <b>9.7%</b>      |

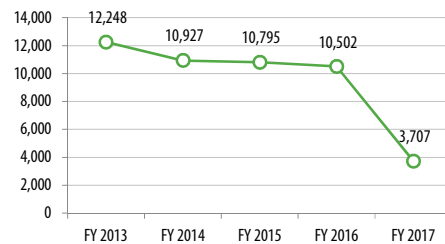
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 203,632    | 10,795        | \$1,500,887     | \$232,286         | \$1,268,601       | 18.9                        | \$6.23                | \$139.04              | 15.5%            |
| FY 2016 | 181,786    | 10,502        | \$1,378,760     | \$219,997         | \$1,158,763       | 17.3                        | \$6.37                | \$131.29              | 16.0%            |
| FY 2017 | 40,103     | 3,707         | \$509,475       | \$49,634          | \$459,841         | 10.8                        | \$11.47               | \$137.45              | 9.7%             |

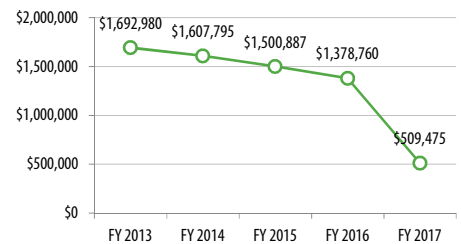
**Passengers**



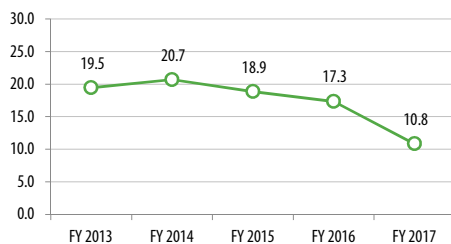
**Revenue Hours**



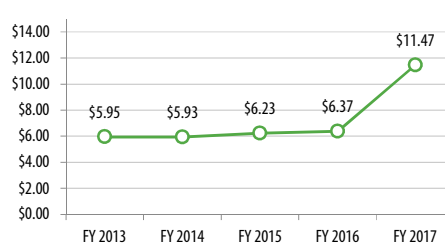
**Operating Costs**



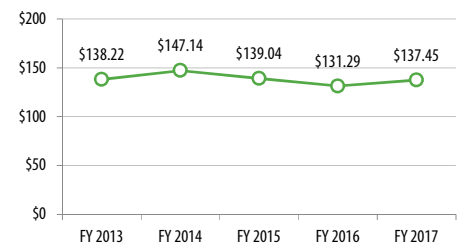
**Passengers per Revenue Hour**

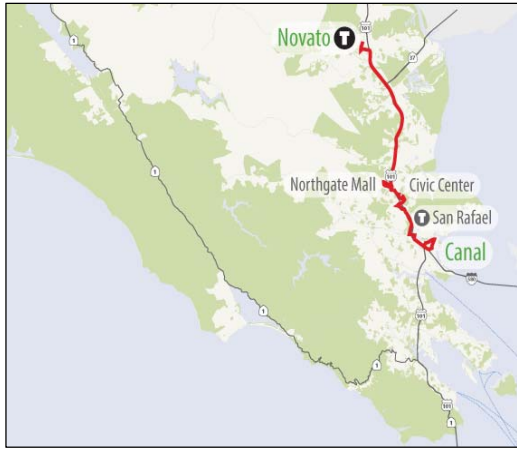


**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 30 min  
 Avg Freq (Wkdy Non-Peak): 30 min  
 Avg Freq (Wked): 30 min

FY 2017 Farebox Recovery: 23%  
 % transfer (to route): 17%  
 % Clipper usage: 8%

FY 2016/17 DATA

|              | Passengers     |               |              | Revenue Hours |              |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|--------------|---------------|--------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily    | Annual        | Avg Monthly  | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 492,328        | 41,027        | 1,946        | 16,909        | 1,409        | 67        | 224,421        | 18,702        | 887        |
| Saturday     | 84,453         | 7,038         | 1,624        | 2,860         | 238          | 55        | 43,336         | 3,611         | 833        |
| Sunday       | 82,088         | 6,841         | 1,368        | 3,284         | 274          | 55        | 50,021         | 4,168         | 834        |
| <b>Total</b> | <b>658,869</b> | <b>54,906</b> | <b>1,805</b> | <b>23,052</b> | <b>1,921</b> | <b>63</b> | <b>317,778</b> | <b>26,482</b> | <b>871</b> |

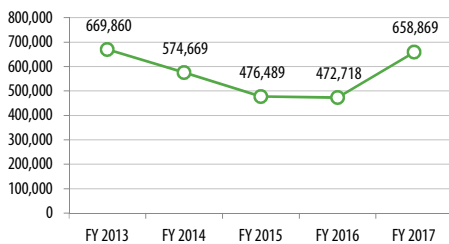
|              | Operating Costs    |                  |                | Passenger Revenue |                 |                | Operating Subsidy  |                  |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|----------------|--------------------|------------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      | Annual             | Avg Monthly      | Avg Daily      |
| Weekday      | \$2,367,217        | \$197,268        | \$9,357        | \$533,190         | \$44,433        | \$2,107        | \$1,834,027        | \$152,836        | \$7,249        |
| Saturday     | \$403,729          | \$33,644         | \$7,764        | \$97,853          | \$8,154         | \$1,882        | \$305,876          | \$25,490         | \$5,882        |
| Sunday       | \$463,362          | \$38,614         | \$7,723        | \$98,732          | \$8,228         | \$1,646        | \$364,630          | \$30,386         | \$6,077        |
| <b>Total</b> | <b>\$3,234,308</b> | <b>\$269,526</b> | <b>\$8,861</b> | <b>\$729,775</b>  | <b>\$60,815</b> | <b>\$1,999</b> | <b>\$2,504,533</b> | <b>\$208,711</b> | <b>\$6,862</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 29.1                        | \$3.73                |                       | 22.5%            |
| Saturday     | 29.5                        | \$3.62                |                       | 24.2%            |
| Sunday       | 25.0                        | \$4.44                |                       | 21.3%            |
| <b>Total</b> | <b>28.6</b>                 | <b>\$3.80</b>         | <b>\$140.30</b>       | <b>22.6%</b>     |

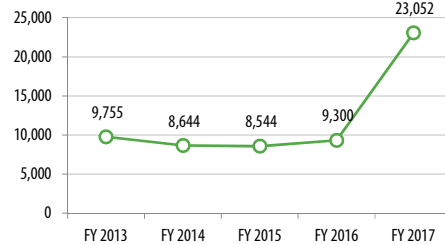
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 476,489    | 8,544         | \$1,187,694     | \$462,204         | \$725,490         | 55.8                        | \$1.52                | \$139.01              | 38.9%            |
| FY 2016 | 472,718    | 9,300         | \$1,202,986     | \$544,109         | \$658,877         | 50.8                        | \$1.39                | \$129.35              | 45.2%            |
| FY 2017 | 658,869    | 23,052        | \$3,234,308     | \$729,775         | \$2,504,533       | 28.6                        | \$3.80                | \$140.30              | 22.6%            |

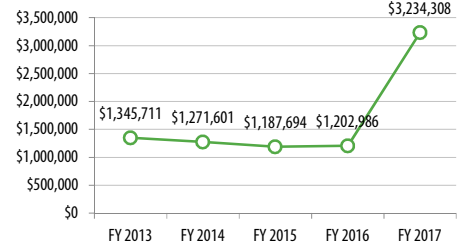
Passengers



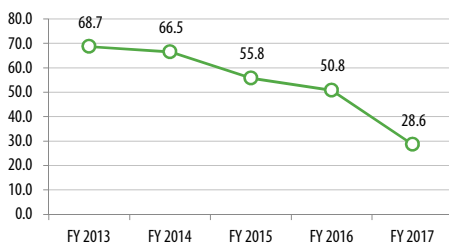
Revenue Hours



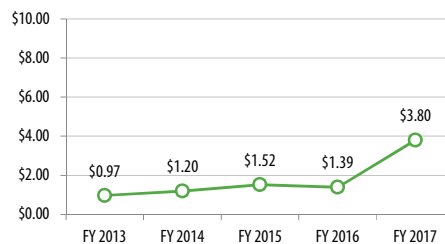
Operating Costs



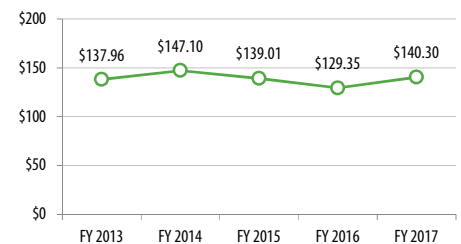
Passengers per Revenue Hour



Subsidy per Passenger



Cost per Revenue Hour





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 30 min  
 Avg Freq (Wkdy Non-Peak): 30 min  
 Avg Freq (Wked): 30 min

FY 2017 Farebox Recovery: 19%  
 % transfer (to route): 18%  
 % Clipper usage: 6%

FY 2016/17 DATA

|              | Passengers     |               |            | Revenue Hours |              |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|------------|---------------|--------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly  | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 278,217        | 23,185        | 1,100      | 9,938         | 828          | 39        | 133,318        | 11,110        | 527        |
| Saturday     | 33,779         | 2,815         | 650        | 1,715         | 143          | 33        | 24,259         | 2,022         | 467        |
| Sunday       | 30,182         | 2,515         | 503        | 1,983         | 165          | 33        | 28,002         | 2,334         | 467        |
| <b>Total</b> | <b>342,178</b> | <b>28,515</b> | <b>937</b> | <b>13,636</b> | <b>1,136</b> | <b>37</b> | <b>185,579</b> | <b>15,465</b> | <b>508</b> |

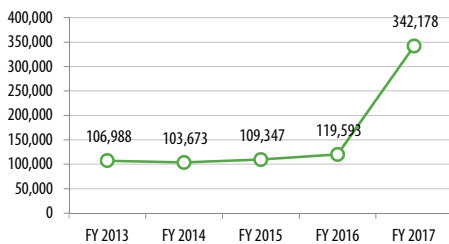
|              | Operating Costs    |                  |                | Passenger Revenue |                 |                | Operating Subsidy  |                  |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|----------------|--------------------|------------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      | Annual             | Avg Monthly      | Avg Daily      |
| Weekday      | \$1,384,291        | \$115,358        | \$5,472        | \$290,481         | \$24,207        | \$1,148        | \$1,093,810        | \$91,151         | \$4,323        |
| Saturday     | \$240,062          | \$20,005         | \$4,617        | \$40,774          | \$3,398         | \$784          | \$199,288          | \$16,607         | \$3,832        |
| Sunday       | \$277,325          | \$23,110         | \$4,622        | \$37,877          | \$3,156         | \$631          | \$239,448          | \$19,954         | \$3,991        |
| <b>Total</b> | <b>\$1,901,678</b> | <b>\$158,473</b> | <b>\$5,210</b> | <b>\$369,132</b>  | <b>\$30,761</b> | <b>\$1,011</b> | <b>\$1,532,546</b> | <b>\$127,712</b> | <b>\$4,199</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 28.0                        | \$3.93                |                       | 21.0%            |
| Saturday     | 19.7                        | \$5.90                |                       | 17.0%            |
| Sunday       | 15.2                        | \$7.93                |                       | 13.7%            |
| <b>Total</b> | <b>25.1</b>                 | <b>\$4.48</b>         | <b>\$139.46</b>       | <b>19.4%</b>     |

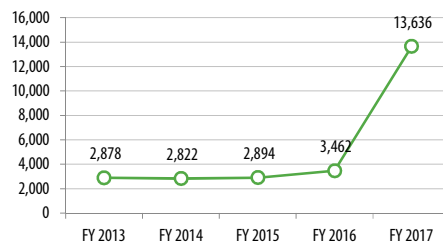
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 109,347    | 2,894         | \$402,355       | \$110,471         | \$291,884         | 37.8                        | \$2.67                | \$139.05              | 27.5%            |
| FY 2016 | 119,593    | 3,462         | \$457,211       | \$129,715         | \$327,496         | 34.5                        | \$2.74                | \$132.05              | 28.4%            |
| FY 2017 | 342,178    | 13,636        | \$1,901,678     | \$369,132         | \$1,532,546       | 25.1                        | \$4.48                | \$139.46              | 19.4%            |

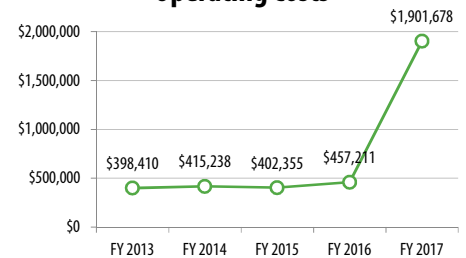
Passengers



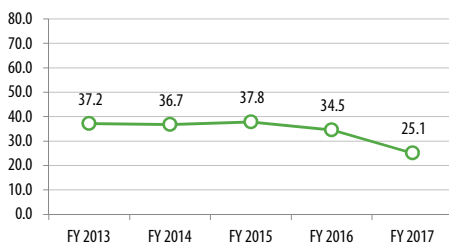
Revenue Hours



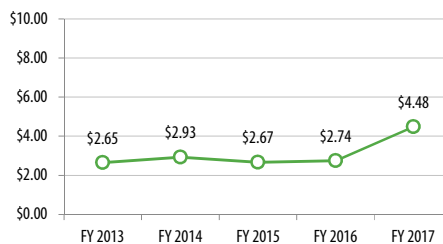
Operating Costs



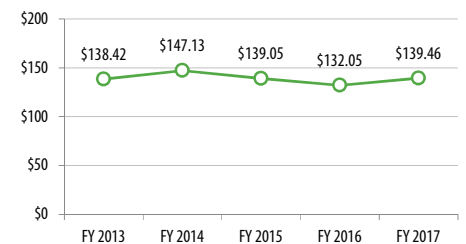
Passengers per Revenue Hour



Subsidy per Passenger



Cost per Revenue Hour







Days of Service: **Wkdy, Sa, Su**  
 Avg Freq (Wkdy Peak): **30 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wked): **60 min**

FY 2017 Farebox Recovery: **22%**  
 % transfer (to route): **9%**  
 % Clipper usage: **11%**

FY 2016/17 DATA

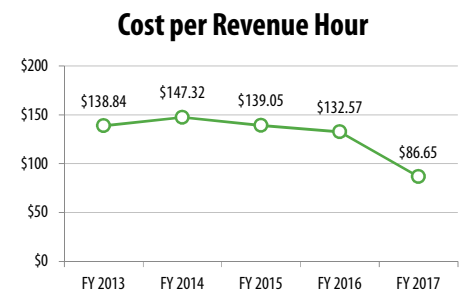
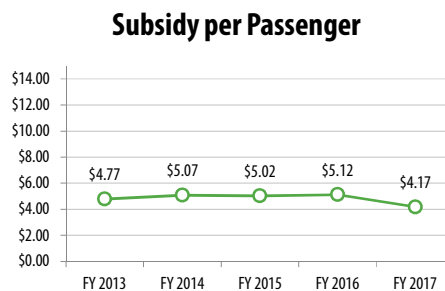
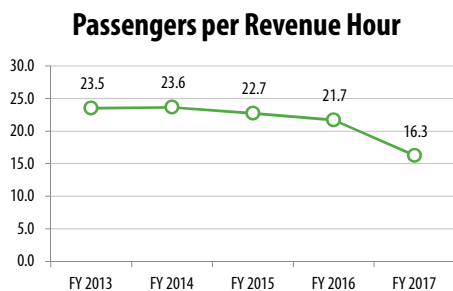
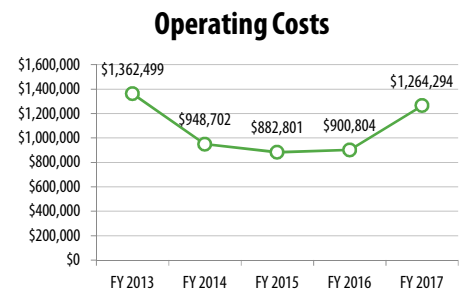
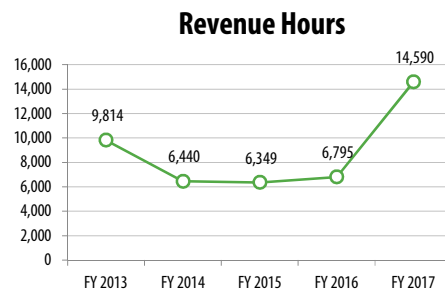
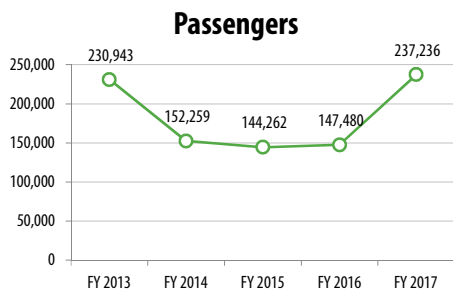
|              | Passengers     |               |            | Revenue Hours |              |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|------------|---------------|--------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly  | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 201,564        | 16,797        | 797        | 11,313        | 943          | 45        | 139,528        | 11,627        | 551        |
| Saturday     | 18,489         | 1,541         | 356        | 1,517         | 126          | 29        | 18,370         | 1,531         | 353        |
| Sunday       | 17,183         | 1,432         | 286        | 1,761         | 147          | 29        | 21,402         | 1,784         | 357        |
| <b>Total</b> | <b>237,236</b> | <b>19,770</b> | <b>650</b> | <b>14,590</b> | <b>1,216</b> | <b>40</b> | <b>179,300</b> | <b>14,942</b> | <b>491</b> |

|              | Operating Costs    |                  |                | Passenger Revenue |                 |              | Operating Subsidy |                 |                |
|--------------|--------------------|------------------|----------------|-------------------|-----------------|--------------|-------------------|-----------------|----------------|
|              | Annual             | Avg Monthly      | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$978,903          | \$81,575         | \$3,869        | \$230,134         | \$19,178        | \$910        | \$748,769         | \$62,397        | \$2,960        |
| Saturday     | \$131,907          | \$10,992         | \$2,537        | \$22,520          | \$1,877         | \$433        | \$109,387         | \$9,116         | \$2,104        |
| Sunday       | \$153,484          | \$12,790         | \$2,558        | \$21,844          | \$1,820         | \$364        | \$131,640         | \$10,970        | \$2,194        |
| <b>Total</b> | <b>\$1,264,294</b> | <b>\$105,358</b> | <b>\$3,464</b> | <b>\$274,498</b>  | <b>\$22,875</b> | <b>\$752</b> | <b>\$989,796</b>  | <b>\$82,483</b> | <b>\$2,712</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 17.8                        | \$3.71                |                       | 23.5%            |
| Saturday     | 12.2                        | \$5.92                |                       | 17.1%            |
| Sunday       | 9.8                         | \$7.66                |                       | 14.2%            |
| <b>Total</b> | <b>16.3</b>                 | <b>\$4.17</b>         | <b>\$86.65</b>        | <b>21.7%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 144,262    | 6,349         | \$882,801       | \$158,088         | \$724,713         | 22.7                        | \$5.02                | \$139.05              | 17.9%            |
| FY 2016 | 147,480    | 6,795         | \$900,804       | \$146,345         | \$754,459         | 21.7                        | \$5.12                | \$132.57              | 16.2%            |
| FY 2017 | 237,236    | 14,590        | \$1,264,294     | \$274,498         | \$989,796         | 16.3                        | \$4.17                | \$86.65               | 21.7%            |



Days of Service: **Wkdy, Sa, Su**  
 Avg Freq (Wkdy Peak): **8 trips**  
 Avg Freq (Wkdy Non-Peak): **-**  
 Avg Freq (Wked): **16 trips**

FY 2017 Farebox Recovery: **8%**  
 % transfer (to route): **7%**  
 % Clipper usage: **11%**



|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 17,166        | 1,431        | 68         | 2,631         | 219         | 10        | 45,398        | 3,783        | 181        |
| Saturday     | 9,922         | 827          | 198        | 1,319         | 110         | 26        | 20,810        | 1,734        | 416        |
| Sunday       | 9,240         | 770          | 144        | 1,542         | 129         | 24        | 24,457        | 2,038        | 382        |
| <b>Total</b> | <b>36,328</b> | <b>3,027</b> | <b>100</b> | <b>5,492</b>  | <b>458</b>  | <b>15</b> | <b>90,665</b> | <b>7,555</b> | <b>248</b> |

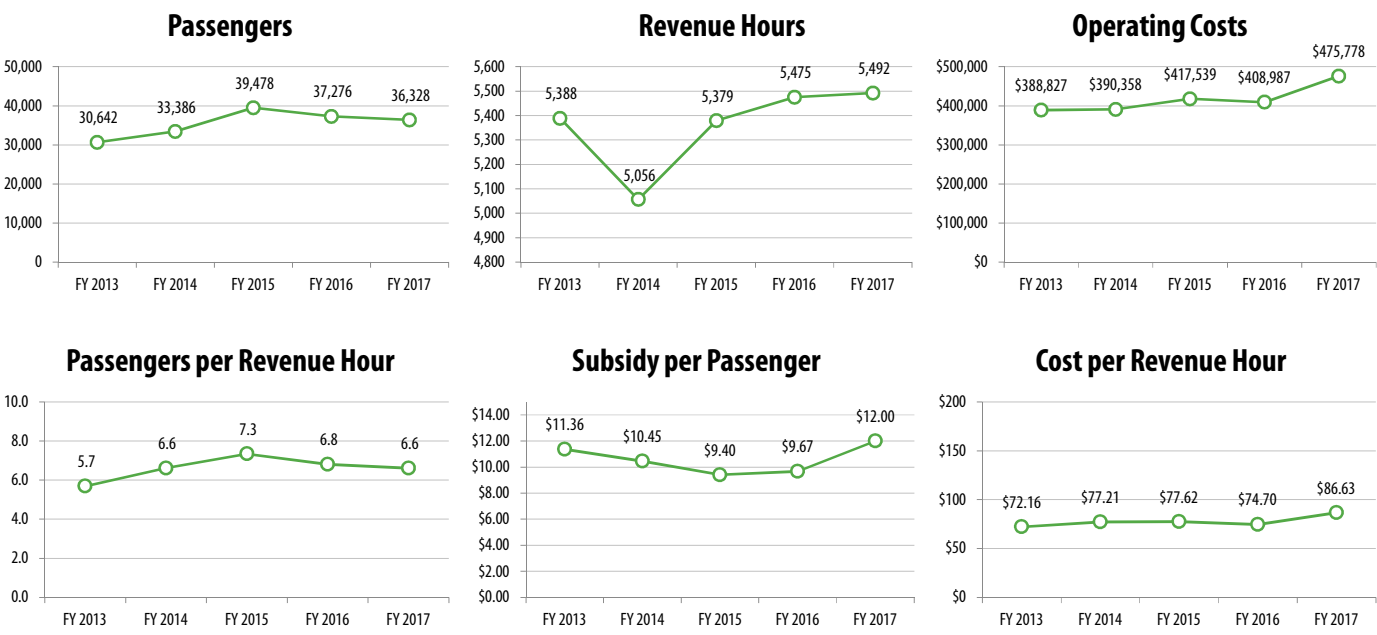
  

|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$229,650        | \$19,138        | \$915          | \$17,691          | \$1,474        | \$70         | \$211,959         | \$17,663        | \$844          |
| Saturday     | \$113,378        | \$9,448         | \$2,268        | \$11,622          | \$969          | \$232        | \$101,756         | \$8,480         | \$2,035        |
| Sunday       | \$132,750        | \$11,063        | \$2,074        | \$10,646          | \$887          | \$166        | \$122,104         | \$10,175        | \$1,908        |
| <b>Total</b> | <b>\$475,778</b> | <b>\$39,648</b> | <b>\$1,304</b> | <b>\$39,959</b>   | <b>\$3,330</b> | <b>\$109</b> | <b>\$435,819</b>  | <b>\$36,318</b> | <b>\$1,194</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 6.5                         | \$12.35               |                       | 7.7%             |
| Saturday     | 7.5                         | \$10.26               |                       | 10.3%            |
| Sunday       | 6.0                         | \$13.21               |                       | 8.0%             |
| <b>Total</b> | <b>6.6</b>                  | <b>\$12.00</b>        | <b>\$86.63</b>        | <b>8.4%</b>      |

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 39,478     | 5,379         | \$417,539       | \$46,324          | \$371,215         | 7.3                         | \$9.40                | \$77.62               | 11.1%            |
| FY 2016 | 37,276     | 5,475         | \$408,987       | \$48,421          | \$360,566         | 6.8                         | \$9.67                | \$74.70               | 11.8%            |
| FY 2017 | 36,328     | 5,492         | \$475,778       | \$39,959          | \$435,819         | 6.6                         | \$12.00               | \$86.63               | 8.4%             |





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 30 min  
 Avg Freq (Wkdy Non-Peak): 30 min  
 Avg Freq (Wked): 10-20 min

FY 2017 Farebox Recovery: 53%  
 % transfer (to route): 0%  
 % Clipper usage: 0%

FY 2016/17 DATA

|              | Passengers     |               |              | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|----------------|---------------|--------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily    | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 21,940         | 7,313         | 549          | 804           | 268         | 20        | 10,735        | 3,578        | 268        |
| Saturday     | 43,799         | 7,300         | 1,752        | 1,473         | 245         | 59        | 20,480        | 3,413        | 819        |
| Sunday       | 56,377         | 6,264         | 1,446        | 2,040         | 227         | 52        | 28,212        | 3,135        | 723        |
| <b>Total</b> | <b>122,116</b> | <b>13,568</b> | <b>1,174</b> | <b>4,316</b>  | <b>480</b>  | <b>42</b> | <b>59,428</b> | <b>6,603</b> | <b>571</b> |

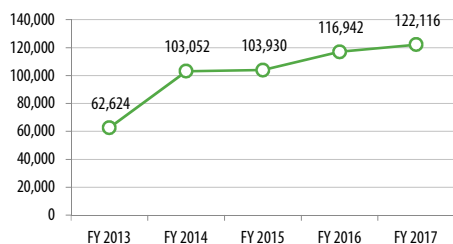
|              | Operating Costs  |                 |                | Passenger Revenue |                 |                | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|-----------------|----------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$104,033        | \$34,678        | \$2,601        | \$37,751          | \$12,584        | \$944          | \$66,282          | \$22,094        | \$1,657        |
| Saturday     | \$152,661        | \$25,444        | \$6,106        | \$79,948          | \$13,325        | \$3,198        | \$72,713          | \$12,119        | \$2,909        |
| Sunday       | \$217,032        | \$24,115        | \$5,565        | \$132,049         | \$14,672        | \$3,386        | \$84,983          | \$9,443         | \$2,179        |
| <b>Total</b> | <b>\$473,726</b> | <b>\$52,636</b> | <b>\$4,555</b> | <b>\$249,748</b>  | <b>\$27,750</b> | <b>\$2,401</b> | <b>\$223,978</b>  | <b>\$24,886</b> | <b>\$2,154</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 27.3                        | \$3.02                | \$123.52              | 36.3%            |
| Saturday     | 29.7                        | \$1.66                | \$113.73              | 52.4%            |
| Sunday       | 27.6                        | \$1.51                | \$109.75              | 60.8%            |
| <b>Total</b> | <b>28.3</b>                 | <b>\$1.83</b>         | <b>\$109.75</b>       | <b>52.7%</b>     |

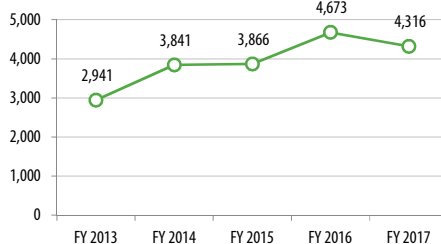
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 103,930    | 3,866         | \$477,523       | \$209,514         | \$268,009         | 26.9                        | \$2.58                | \$123.52              | 43.9%            |
| FY 2016 | 116,942    | 4,673         | \$531,384       | \$245,779         | \$285,605         | 25.0                        | \$2.44                | \$113.73              | 46.3%            |
| FY 2017 | 122,116    | 4,316         | \$473,726       | \$249,748         | \$223,978         | 28.3                        | \$1.83                | \$109.75              | 52.7%            |

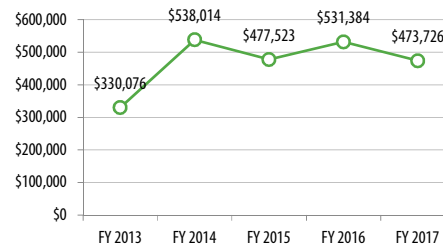
**Passengers**



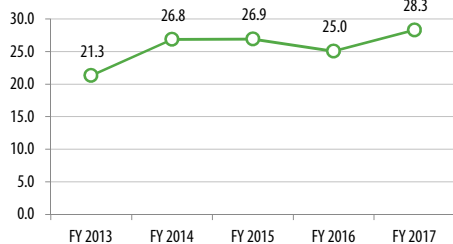
**Revenue Hours**



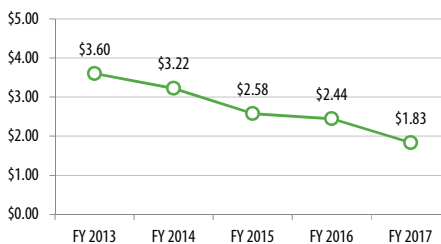
**Operating Costs**



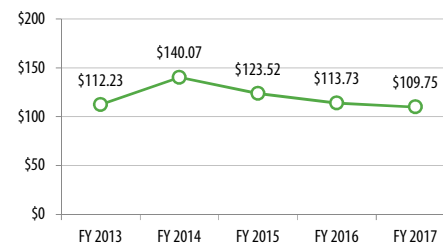
**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 60 min  
 Avg Freq (Wkdy Non-Peak): 120 min  
 Avg Freq (Wked): 60-120 min

FY 2017 Farebox Recovery: 9%  
 % transfer (to route): 13%  
 % Clipper usage: 12%

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles  |               |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|----------------|---------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 59,903        | 4,992        | 239        | 7,282         | 607         | 29        | 133,167        | 11,097        | 531        |
| Saturday     | 8,410         | 701          | 168        | 1,492         | 124         | 30        | 27,123         | 2,260         | 542        |
| Sunday       | 8,285         | 690          | 129        | 1,907         | 159         | 30        | 34,638         | 2,887         | 541        |
| <b>Total</b> | <b>76,598</b> | <b>6,383</b> | <b>210</b> | <b>10,680</b> | <b>890</b>  | <b>29</b> | <b>194,928</b> | <b>16,244</b> | <b>534</b> |

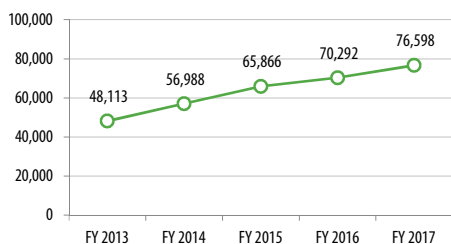
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$645,737        | \$53,811        | \$2,573        | \$64,332          | \$5,361        | \$256        | \$581,405         | \$48,450        | \$2,316        |
| Saturday     | \$131,882        | \$10,990        | \$2,638        | \$9,260           | \$772          | \$185        | \$122,622         | \$10,219        | \$2,452        |
| Sunday       | \$169,286        | \$14,107        | \$2,645        | \$8,856           | \$738          | \$138        | \$160,430         | \$13,369        | \$2,507        |
| <b>Total</b> | <b>\$946,905</b> | <b>\$78,909</b> | <b>\$2,594</b> | <b>\$82,448</b>   | <b>\$6,871</b> | <b>\$226</b> | <b>\$864,457</b>  | <b>\$72,038</b> | <b>\$2,368</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 8.2                         | \$9.71                |                       | 10.0%            |
| Saturday     | 5.6                         | \$14.58               |                       | 7.0%             |
| Sunday       | 4.3                         | \$19.36               |                       | 5.2%             |
| <b>Total</b> | <b>7.2</b>                  | <b>\$11.29</b>        | <b>\$88.66</b>        | <b>8.7%</b>      |

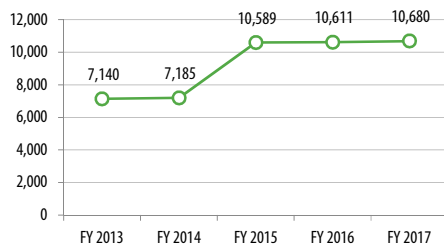
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 65,866     | 10,589        | \$848,305       | \$80,846          | \$767,459         | 6.2                         | \$11.65               | \$80.11               | 9.5%             |
| FY 2016 | 70,292     | 10,611        | \$811,978       | \$88,808          | \$723,170         | 6.6                         | \$10.29               | \$76.52               | 10.9%            |
| FY 2017 | 76,598     | 10,680        | \$946,905       | \$82,448          | \$864,457         | 7.2                         | \$11.29               | \$88.66               | 8.7%             |

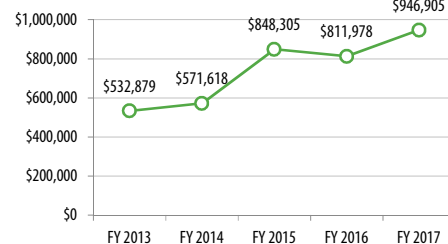
**Passengers**



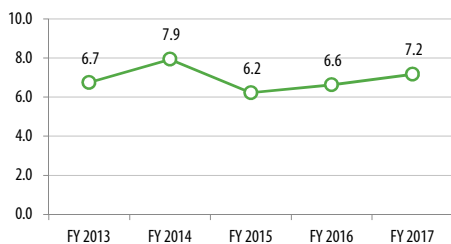
**Revenue Hours**



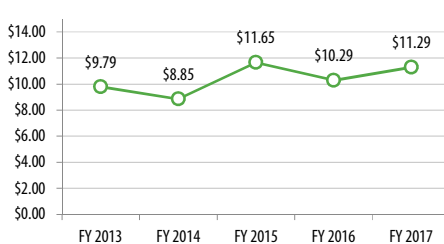
**Operating Costs**



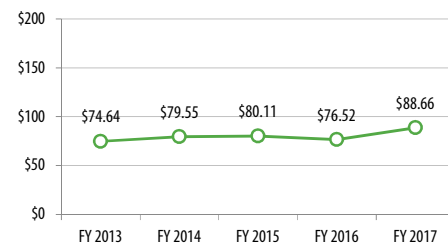
**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: **Wkdy**  
 Avg Freq (Wkdy Peak): **30 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wked): **-**

FY 2017 Farebox Recovery: **15%**  
 % transfer (to route): **26%**  
 % Clipper usage: **16%**

FY 2016/17 DATA

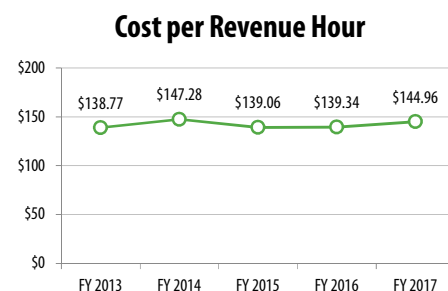
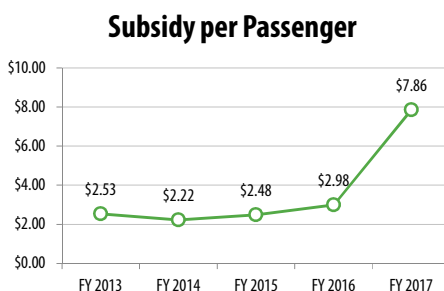
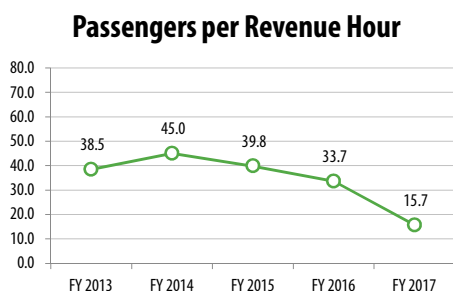
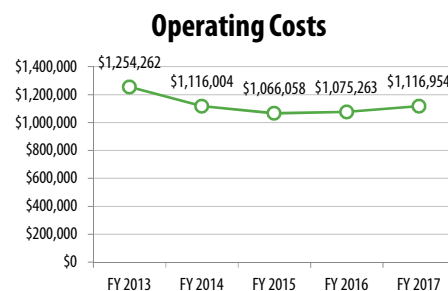
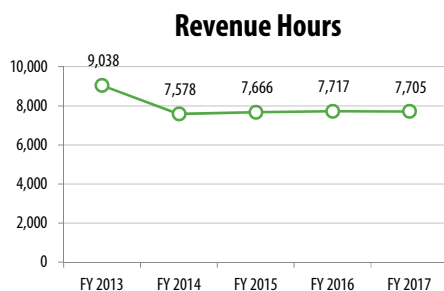
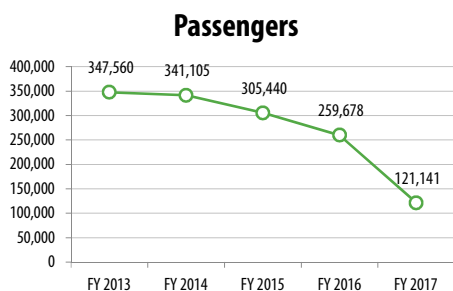
|              | Passengers     |               |            | Revenue Hours |             |           | Revenue Miles  |               |            |
|--------------|----------------|---------------|------------|---------------|-------------|-----------|----------------|---------------|------------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 121,141        | 10,095        | 479        | 7,705         | 642         | 30        | 174,624        | 14,552        | 690        |
| Saturday     | -              | -             | -          | -             | -           | -         | -              | -             | -          |
| Sunday       | -              | -             | -          | -             | -           | -         | -              | -             | -          |
| <b>Total</b> | <b>121,141</b> | <b>10,095</b> | <b>479</b> | <b>7,705</b>  | <b>642</b>  | <b>30</b> | <b>174,624</b> | <b>14,552</b> | <b>690</b> |

|              | Operating Costs    |                 |                | Passenger Revenue |                 |              | Operating Subsidy |                 |                |
|--------------|--------------------|-----------------|----------------|-------------------|-----------------|--------------|-------------------|-----------------|----------------|
|              | Annual             | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$1,116,954        | \$93,080        | \$4,415        | \$164,963         | \$13,747        | \$652        | \$951,991         | \$79,333        | \$3,763        |
| Saturday     | \$-                | \$-             | \$-            | \$-               | \$-             | \$-          | \$-               | \$-             | \$-            |
| Sunday       | \$-                | \$-             | \$-            | \$-               | \$-             | \$-          | \$-               | \$-             | \$-            |
| <b>Total</b> | <b>\$1,116,954</b> | <b>\$93,080</b> | <b>\$4,415</b> | <b>\$164,963</b>  | <b>\$13,747</b> | <b>\$652</b> | <b>\$951,991</b>  | <b>\$79,333</b> | <b>\$3,763</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 15.7                        | \$7.86                |                       | 14.8%            |
| Saturday     | -                           | \$-                   |                       | -%               |
| Sunday       | -                           | \$-                   |                       | -%               |
| <b>Total</b> | <b>15.7</b>                 | <b>\$7.86</b>         | <b>\$144.96</b>       | <b>14.8%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 305,440    | 7,666         | \$1,066,058     | \$307,659         | \$758,399         | 39.8                        | \$2.48                | \$139.06              | 28.9%            |
| FY 2016 | 259,678    | 7,717         | \$1,075,263     | \$300,186         | \$775,077         | 33.7                        | \$2.98                | \$139.34              | 27.9%            |
| FY 2017 | 121,141    | 7,705         | \$1,116,954     | \$164,963         | \$951,991         | 15.7                        | \$7.86                | \$144.96              | 14.8%            |





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 3 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 29%  
 % transfer (to route): 0%  
 % Clipper usage: 4%

FY 2016/17 DATA

|              | Passengers    |              |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 16,829        | 1,530        | 92        | 317           | 29          | 2         | 2,404         | 219         | 13        |
| Saturday     | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>16,829</b> | <b>1,530</b> | <b>92</b> | <b>317</b>    | <b>29</b>   | <b>2</b>  | <b>2,404</b>  | <b>219</b>  | <b>13</b> |

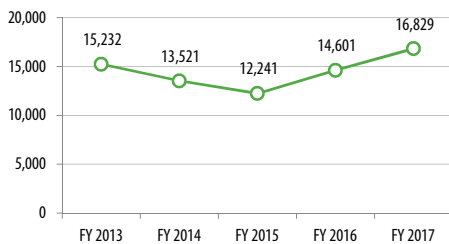
|              | Operating Costs |                |              | Passenger Revenue |                |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|----------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$42,180        | \$3,835        | \$230        | \$12,227          | \$1,112        | \$67        | \$29,953          | \$2,723        | \$164        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$42,180</b> | <b>\$3,835</b> | <b>\$230</b> | <b>\$12,227</b>   | <b>\$1,112</b> | <b>\$67</b> | <b>\$29,953</b>   | <b>\$2,723</b> | <b>\$164</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 31.5                | \$1.78                |                       | 29.0%            |
| Saturday     | -                   | \$-                   |                       | -%               |
| Sunday       | -                   | \$-                   |                       | -%               |
| <b>Total</b> | <b>31.5</b>         | <b>\$1.78</b>         | <b>\$132.89</b>       | <b>29.0%</b>     |

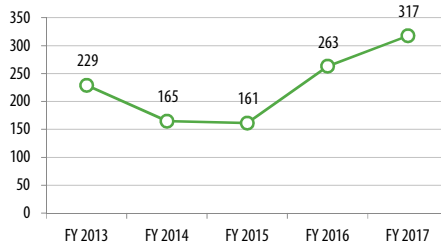
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 12,241     | 161           | \$28,599        | \$10,703          | \$17,896          | 34.2                | \$1.46                | \$177.52              | 37.4%            |
| FY 2016 | 14,601     | 263           | \$36,924        | \$12,809          | \$24,115          | 31.7                | \$1.65                | \$140.50              | 34.7%            |
| FY 2017 | 16,829     | 317           | \$42,180        | \$12,227          | \$29,953          | 31.5                | \$1.78                | \$132.89              | 29.0%            |

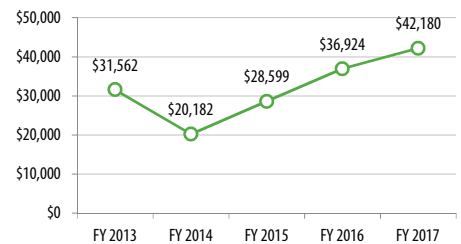
**Passengers**



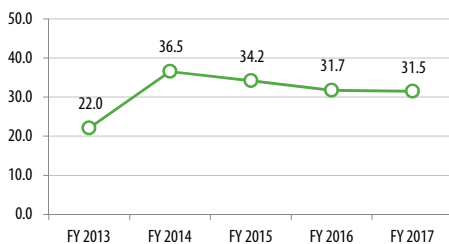
**Revenue Hours**



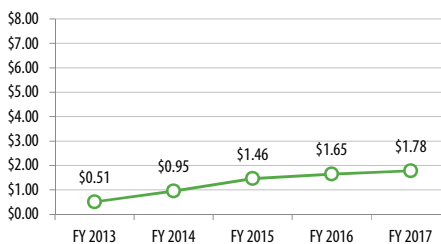
**Operating Costs**



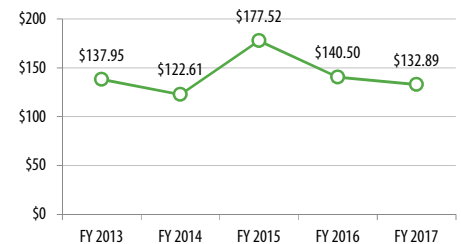
**Passengers per Trip**

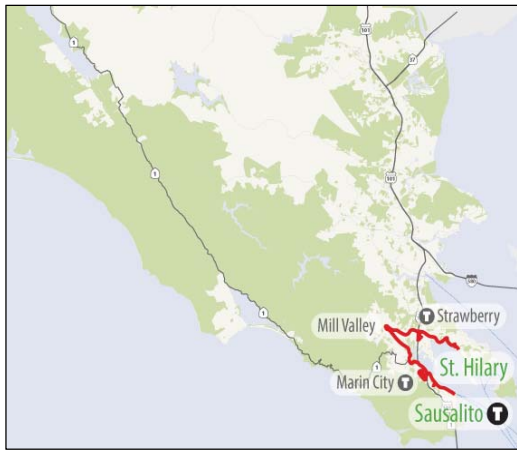


**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 5 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 11%  
 % transfer (to route): 0%  
 % Clipper usage: 7%

FY 2016/17 DATA

|              | Passengers    |              |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 14,021        | 1,275        | 71        | 637           | 58          | 3         | 6,963         | 633         | 35        |
| Saturday     | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>14,021</b> | <b>1,275</b> | <b>71</b> | <b>637</b>    | <b>58</b>   | <b>3</b>  | <b>6,963</b>  | <b>633</b>  | <b>35</b> |

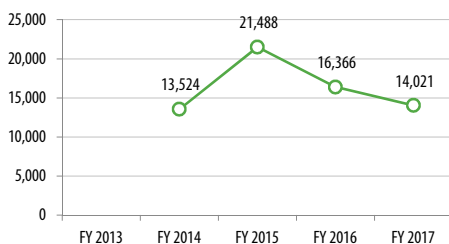
|              | Operating Costs |                |              | Passenger Revenue |              |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|--------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly  | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$87,534        | \$7,958        | \$444        | \$9,504           | \$864        | \$48        | \$78,030          | \$7,094        | \$396        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$87,534</b> | <b>\$7,958</b> | <b>\$444</b> | <b>\$9,504</b>    | <b>\$864</b> | <b>\$48</b> | <b>\$78,030</b>   | <b>\$7,094</b> | <b>\$396</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 18.5                | \$5.57                |                       | 10.9%            |
| Saturday     | -                   | \$-                   |                       | -%               |
| Sunday       | -                   | \$-                   |                       | -%               |
| <b>Total</b> | <b>18.5</b>         | <b>\$5.57</b>         | <b>\$137.44</b>       | <b>10.9%</b>     |

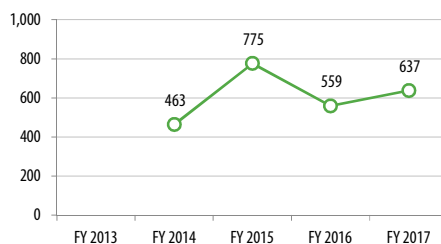
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 21,488     | 775           | \$131,168       | \$18,863          | \$112,305         | 22.1                | \$5.23                | \$169.18              | 14.4%            |
| FY 2016 | 16,366     | 559           | \$82,403        | \$12,638          | \$69,765          | 16.8                | \$4.26                | \$147.54              | 15.3%            |
| FY 2017 | 14,021     | 637           | \$87,534        | \$9,504           | \$78,030          | 18.5                | \$5.57                | \$137.44              | 10.9%            |

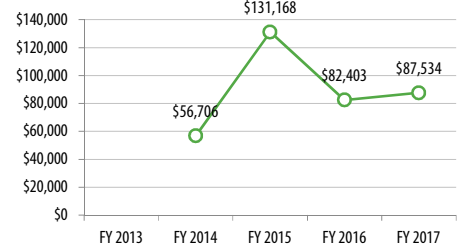
Passengers



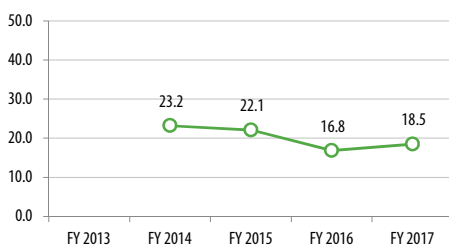
Revenue Hours



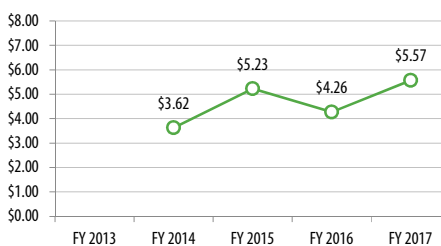
Operating Costs



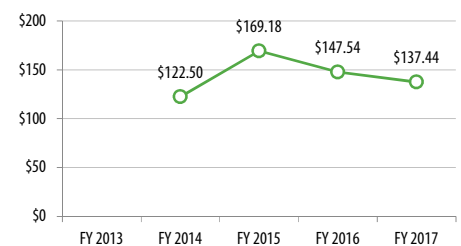
Passengers per Trip



Subsidy per Passenger



Cost per Revenue Hour





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 6 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 21%  
 % transfer (to route): 0%  
 % Clipper usage: 2%

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 34,820        | 3,165        | 193        | 640           | 58          | 4         | 4,753         | 432         | 26        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>34,820</b> | <b>3,165</b> | <b>193</b> | <b>640</b>    | <b>58</b>   | <b>4</b>  | <b>4,753</b>  | <b>432</b>  | <b>26</b> |

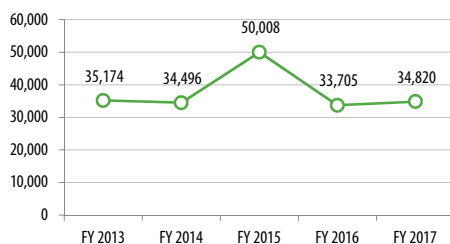
|              | Operating Costs |                |              | Passenger Revenue |                |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|----------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$81,509        | \$7,410        | \$453        | \$17,140          | \$1,558        | \$95        | \$64,369          | \$5,852        | \$358        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$81,509</b> | <b>\$7,410</b> | <b>\$453</b> | <b>\$17,140</b>   | <b>\$1,558</b> | <b>\$95</b> | <b>\$64,369</b>   | <b>\$5,852</b> | <b>\$358</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 28.4                | \$1.85                | \$127.32              | 21.0%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>28.4</b>         | <b>\$1.85</b>         | <b>\$127.32</b>       | <b>21.0%</b>     |

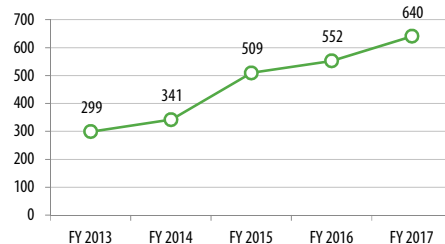
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 50,008     | 509           | \$77,168        | \$77,528          | (\$360)           | 39.9                | (\$0.01)              | \$151.58              | 100.5%           |
| FY 2016 | 33,705     | 552           | \$77,694        | \$23,478          | \$54,216          | 26.9                | \$1.61                | \$140.75              | 30.2%            |
| FY 2017 | 34,820     | 640           | \$81,509        | \$17,140          | \$64,369          | 28.4                | \$1.85                | \$127.32              | 21.0%            |

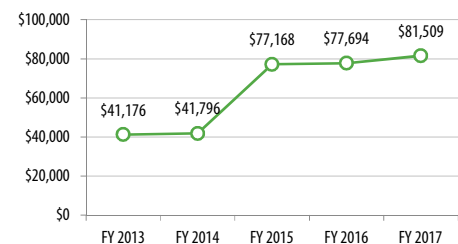
Passengers



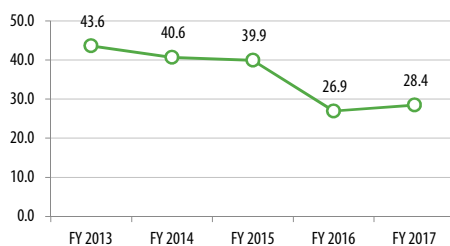
Revenue Hours



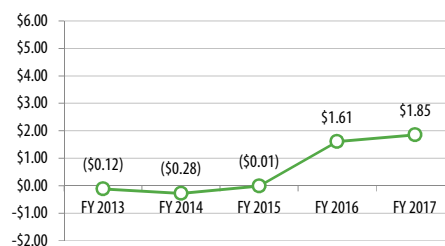
Operating Costs



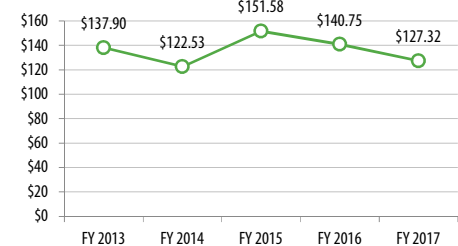
Passengers per Trip



Subsidy per Passenger



Cost per Revenue Hour





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 5 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 34%  
 % transfer (to route): 0%  
 % Clipper usage: 5%



|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 27,161        | 2,469        | 151        | 374           | 34          | 2         | 6,893         | 627         | 38        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>27,161</b> | <b>2,469</b> | <b>151</b> | <b>374</b>    | <b>34</b>   | <b>2</b>  | <b>6,893</b>  | <b>627</b>  | <b>38</b> |

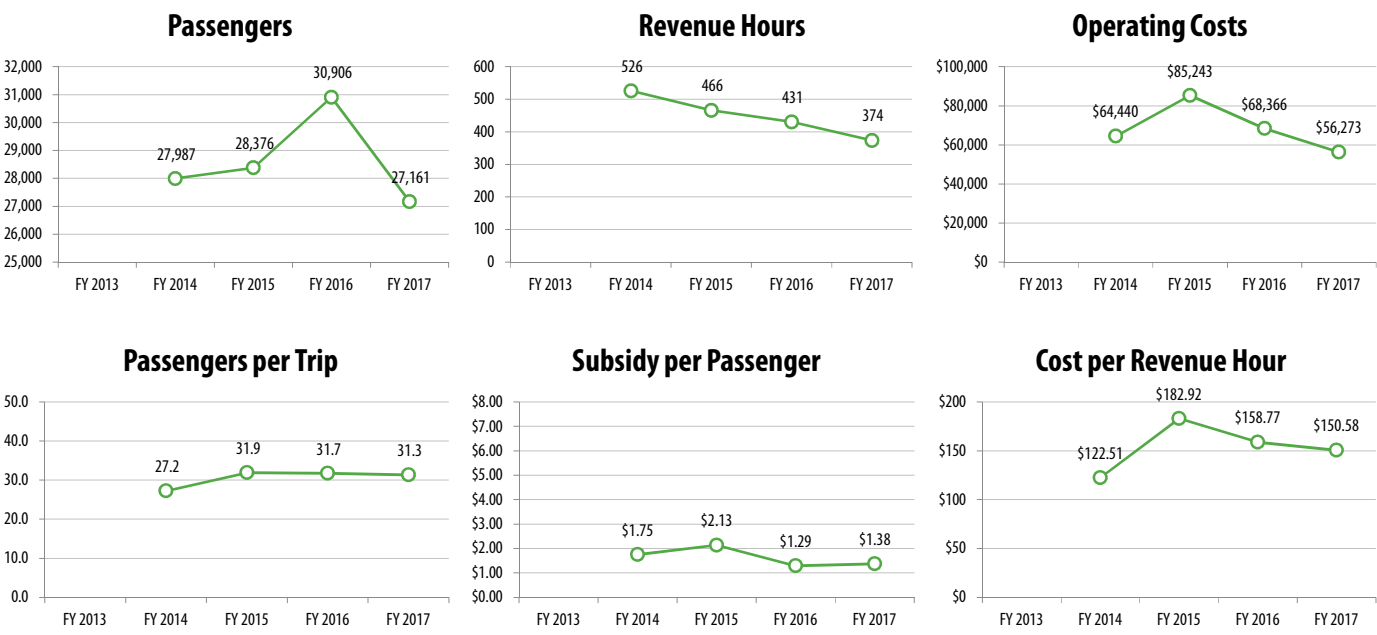
  

|              | Operating Costs |                |              | Passenger Revenue |                |              | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|----------------|--------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$56,273        | \$5,116        | \$313        | \$18,859          | \$1,714        | \$105        | \$37,414          | \$3,401        | \$208        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$56,273</b> | <b>\$5,116</b> | <b>\$313</b> | <b>\$18,859</b>   | <b>\$1,714</b> | <b>\$105</b> | <b>\$37,414</b>   | <b>\$3,401</b> | <b>\$208</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 31.3                | \$1.38                | \$150.58              | 33.5%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>31.3</b>         | <b>\$1.38</b>         | <b>\$150.58</b>       | <b>33.5%</b>     |

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 28,376     | 466           | \$85,243        | \$24,699          | \$60,544          | 31.9                | \$2.13                | \$182.92              | 29.0%            |
| FY 2016 | 30,906     | 431           | \$68,366        | \$28,456          | \$39,910          | 31.7                | \$1.29                | \$158.77              | 41.6%            |
| FY 2017 | 27,161     | 374           | \$56,273        | \$18,859          | \$37,414          | 31.3                | \$1.38                | \$150.58              | 33.5%            |





Days of Service: **Wkdy**  
 Avg Freq (Wkdy Peak): -  
 Avg Freq (Wkdy Non-Peak): **30 min**  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: **66%**  
 % transfer (to route): **9%**  
 % Clipper usage: **6%**

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |           |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily |
| Weekday      | 19,860        | 1,986        | 113        | 1,696         | 170         | 10        | 15,480        | 1,548        | 88        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -            | -         |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -            | -         |
| <b>Total</b> | <b>19,860</b> | <b>1,986</b> | <b>113</b> | <b>1,696</b>  | <b>170</b>  | <b>10</b> | <b>15,480</b> | <b>1,548</b> | <b>88</b> |

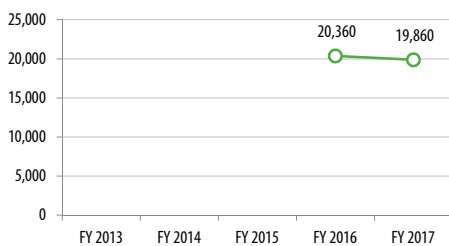
|              | Operating Costs  |                 |                | Passenger Revenue |                 |              | Operating Subsidy |                |              |
|--------------|------------------|-----------------|----------------|-------------------|-----------------|--------------|-------------------|----------------|--------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$183,943        | \$18,394        | \$1,045        | \$121,007         | \$12,101        | \$688        | \$62,936          | \$6,294        | \$358        |
| Saturday     | \$-              | \$-             | \$-            | \$-               | \$-             | \$-          | \$-               | \$-            | \$-          |
| Sunday       | \$-              | \$-             | \$-            | \$-               | \$-             | \$-          | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$183,943</b> | <b>\$18,394</b> | <b>\$1,045</b> | <b>\$121,007</b>  | <b>\$12,101</b> | <b>\$688</b> | <b>\$62,936</b>   | <b>\$6,294</b> | <b>\$358</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 11.7                        | \$3.17                | \$108.44              | 65.8%            |
| Saturday     | -                           | \$-                   | -                     | -%               |
| Sunday       | -                           | \$-                   | -                     | -%               |
| <b>Total</b> | <b>11.7</b>                 | <b>\$3.17</b>         | <b>\$108.44</b>       | <b>65.8%</b>     |

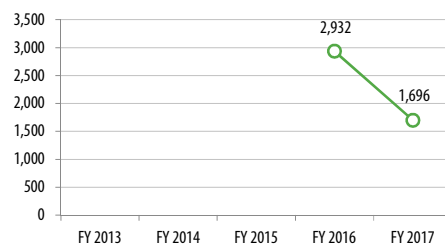
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 |            |               |                 |                   |                   |                             |                       |                       |                  |
| FY 2016 | 20,360     | 2,932         | \$325,230       | \$149,686         | \$175,544         | 6.9                         | \$8.62                | \$110.94              | 46.0%            |
| FY 2017 | 19,860     | 1,696         | \$183,943       | \$121,007         | \$62,936          | 11.7                        | \$3.17                | \$108.44              | 65.8%            |

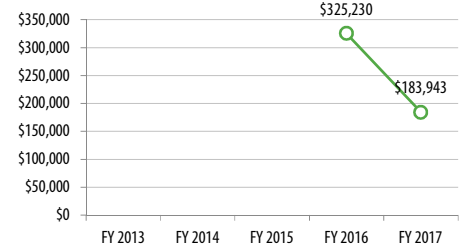
**Passengers**



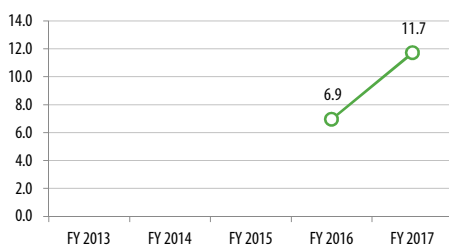
**Revenue Hours**



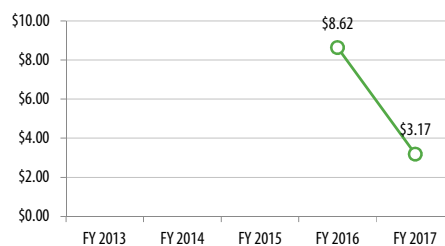
**Operating Costs**



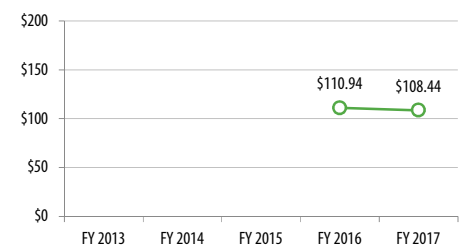
**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 4 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 16%  
 % transfer (to route): 1%  
 % Clipper usage: 8%

FY 2016/17 DATA

|              | Passengers    |              |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 13,757        | 1,251        | 76        | 600           | 55          | 3         | 8,580         | 780         | 48        |
| Saturday     | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>13,757</b> | <b>1,251</b> | <b>76</b> | <b>600</b>    | <b>55</b>   | <b>3</b>  | <b>8,580</b>  | <b>780</b>  | <b>48</b> |

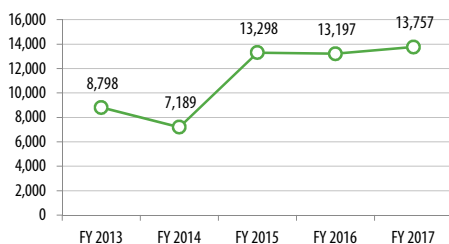
|              | Operating Costs |                |              | Passenger Revenue |                |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|----------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$72,469        | \$6,588        | \$403        | \$11,570          | \$1,052        | \$64        | \$60,899          | \$5,536        | \$338        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-            | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$72,469</b> | <b>\$6,588</b> | <b>\$403</b> | <b>\$11,570</b>   | <b>\$1,052</b> | <b>\$64</b> | <b>\$60,899</b>   | <b>\$5,536</b> | <b>\$338</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 19.3                | \$4.43                | \$120.86              | 16.0%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>19.3</b>         | <b>\$4.43</b>         | <b>\$120.86</b>       | <b>16.0%</b>     |

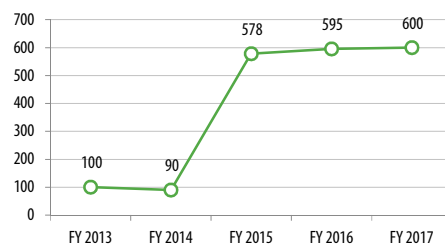
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 13,298     | 578           | \$87,015        | \$11,914          | \$75,101          | 18.6                | \$5.65                | \$150.54              | 13.7%            |
| FY 2016 | 13,197     | 595           | \$77,991        | \$12,684          | \$65,307          | 18.2                | \$4.95                | \$131.17              | 16.3%            |
| FY 2017 | 13,757     | 600           | \$72,469        | \$11,570          | \$60,899          | 19.3                | \$4.43                | \$120.86              | 16.0%            |

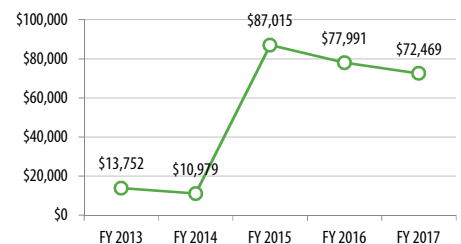
Passengers



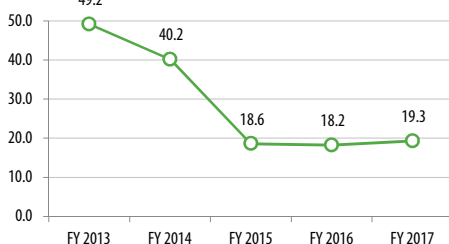
Revenue Hours



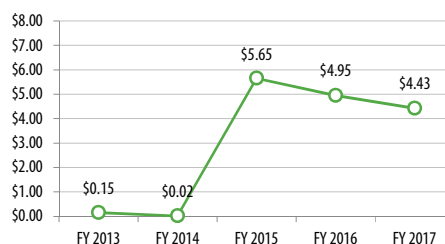
Operating Costs



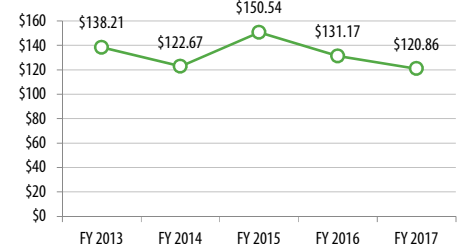
Passengers per Trip



Subsidy per Passenger



Cost per Revenue Hour





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 2 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 20%  
 % transfer (to route): 0%  
 % Clipper usage: 24%

FY 2016/17 DATA

|              | Passengers   |             |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|--------------|-------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual       | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 6,414        | 583         | 36        | 253           | 23          | 1         | 4,127         | 375         | 23        |
| Saturday     | -            | -           | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -            | -           | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>6,414</b> | <b>583</b>  | <b>36</b> | <b>253</b>    | <b>23</b>   | <b>1</b>  | <b>4,127</b>  | <b>375</b>  | <b>23</b> |

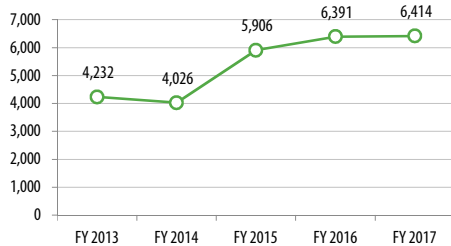
|              | Operating Costs |                |              | Passenger Revenue |              |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|--------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly  | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$33,182        | \$3,017        | \$184        | \$6,635           | \$603        | \$37        | \$26,547          | \$2,413        | \$147        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$33,182</b> | <b>\$3,017</b> | <b>\$184</b> | <b>\$6,635</b>    | <b>\$603</b> | <b>\$37</b> | <b>\$26,547</b>   | <b>\$2,413</b> | <b>\$147</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 17.9                | \$4.14                | \$131.10              | 20.0%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>17.9</b>         | <b>\$4.14</b>         | <b>\$131.10</b>       | <b>20.0%</b>     |

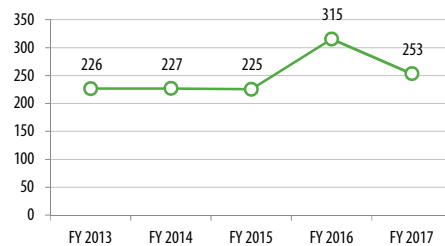
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 5,906      | 225           | \$36,437        | \$5,258           | \$31,179          | 16.4                | \$5.28                | \$161.73              | 14.4%            |
| FY 2016 | 6,391      | 315           | \$43,776        | \$6,241           | \$37,535          | 16.0                | \$5.87                | \$138.80              | 14.3%            |
| FY 2017 | 6,414      | 253           | \$33,182        | \$6,635           | \$26,547          | 17.9                | \$4.14                | \$131.10              | 20.0%            |

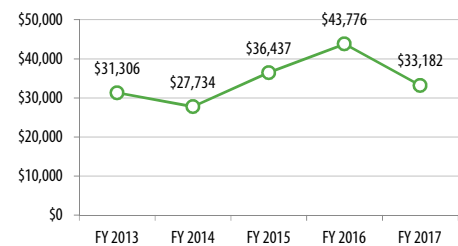
**Passengers**



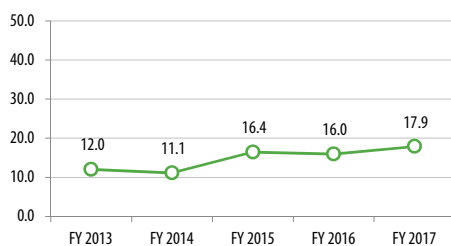
**Revenue Hours**



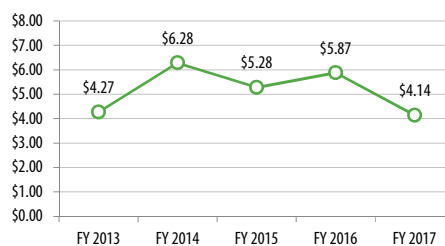
**Operating Costs**



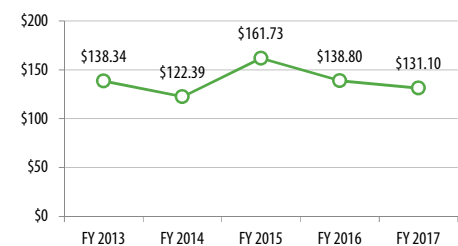
**Passengers per Trip**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 2-3 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 29%  
 % transfer (to route): 5%  
 % Clipper usage: 2%

FY 2016/17 DATA

|              | Passengers    |              |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 16,406        | 1,491        | 90        | 191           | 17          | 1         | 2,175         | 198         | 12        |
| Saturday     | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>16,406</b> | <b>1,491</b> | <b>90</b> | <b>191</b>    | <b>17</b>   | <b>1</b>  | <b>2,175</b>  | <b>198</b>  | <b>12</b> |

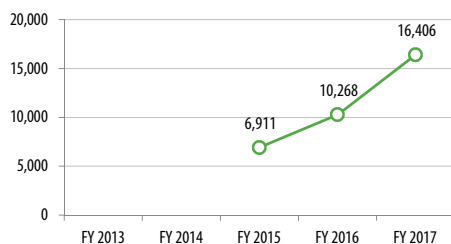
|              | Operating Costs |                |              | Passenger Revenue |              |             | Operating Subsidy |                |             |
|--------------|-----------------|----------------|--------------|-------------------|--------------|-------------|-------------------|----------------|-------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly  | Avg Daily   | Annual            | Avg Monthly    | Avg Daily   |
| Weekday      | \$25,426        | \$2,311        | \$139        | \$7,258           | \$660        | \$40        | \$18,168          | \$1,652        | \$99        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-         |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-         |
| <b>Total</b> | <b>\$25,426</b> | <b>\$2,311</b> | <b>\$139</b> | <b>\$7,258</b>    | <b>\$660</b> | <b>\$40</b> | <b>\$18,168</b>   | <b>\$1,652</b> | <b>\$99</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 37.2                | \$1.11                | \$133.47              | 28.5%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>37.2</b>         | <b>\$1.11</b>         | <b>\$133.47</b>       | <b>28.5%</b>     |

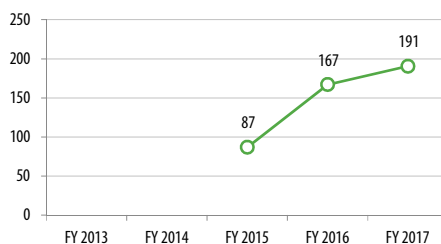
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 6,911      | 87            | \$13,373        | \$5,858           | \$7,515           | 33.7                | \$1.09                | \$154.42              | 43.8%            |
| FY 2016 | 10,268     | 167           | \$21,672        | \$6,341           | \$15,331          | 39.6                | \$1.49                | \$129.93              | 29.3%            |
| FY 2017 | 16,406     | 191           | \$25,426        | \$7,258           | \$18,168          | 37.2                | \$1.11                | \$133.47              | 28.5%            |

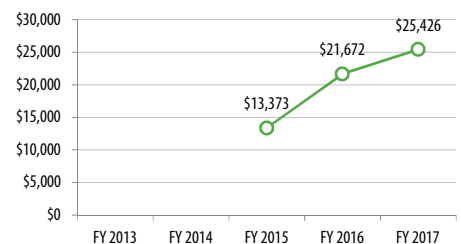
Passengers



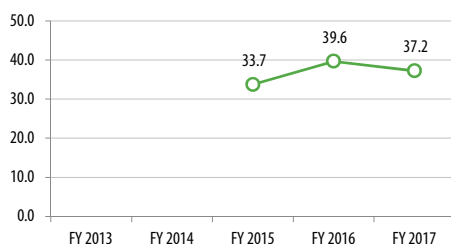
Revenue Hours



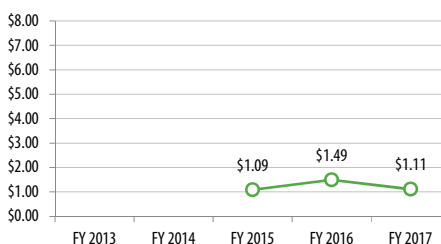
Operating Costs



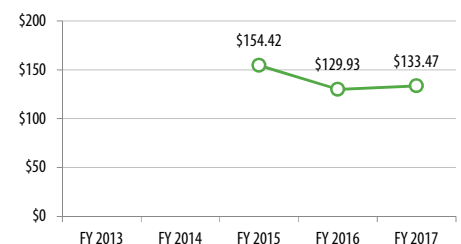
Passengers per Trip

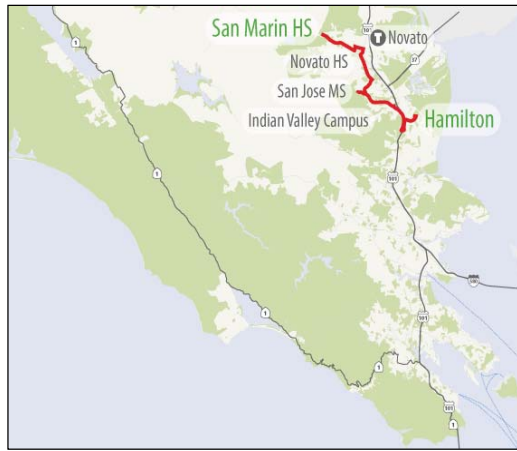


Subsidy per Passenger



Cost per Revenue Hour





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 4-5 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 25%  
 % transfer (to route): 1%  
 % Clipper usage: 4%

FY 2016/17 DATA

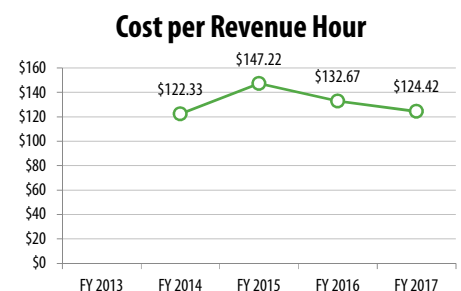
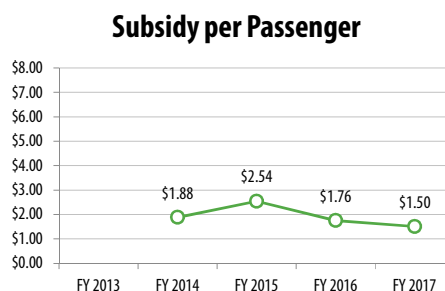
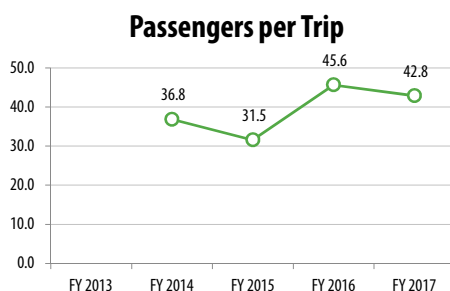
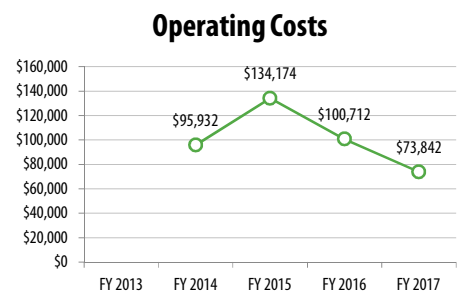
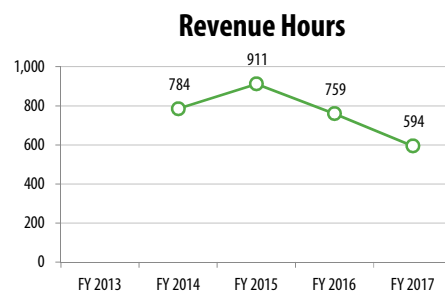
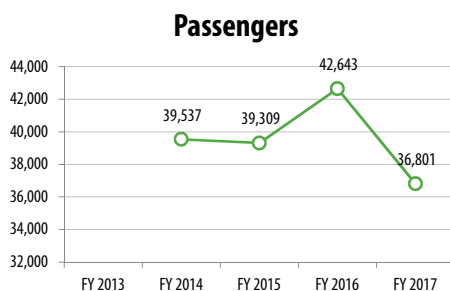
|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 36,801        | 3,346        | 204        | 594           | 54          | 3         | 10,649        | 968         | 59        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>36,801</b> | <b>3,346</b> | <b>204</b> | <b>594</b>    | <b>54</b>   | <b>3</b>  | <b>10,649</b> | <b>968</b>  | <b>59</b> |

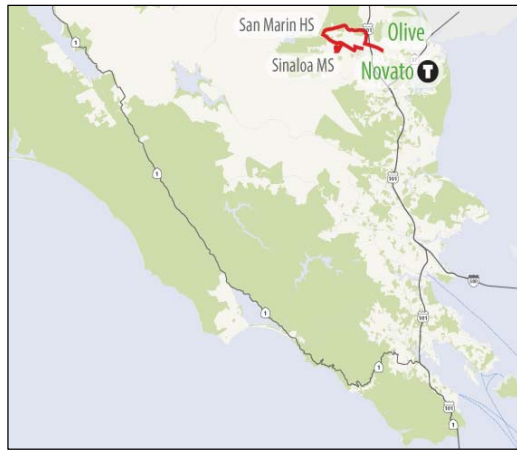
|              | Operating Costs |                |              | Passenger Revenue |                |              | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|----------------|--------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$73,842        | \$6,713        | \$410        | \$18,463          | \$1,678        | \$103        | \$55,379          | \$5,034        | \$308        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$73,842</b> | <b>\$6,713</b> | <b>\$410</b> | <b>\$18,463</b>   | <b>\$1,678</b> | <b>\$103</b> | <b>\$55,379</b>   | <b>\$5,034</b> | <b>\$308</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 42.8                | \$1.50                | \$124.42              | 25.0%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>42.8</b>         | <b>\$1.50</b>         | <b>\$124.42</b>       | <b>25.0%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 39,309     | 911           | \$134,174       | \$34,376          | \$99,798          | 31.5                | \$2.54                | \$147.22              | 25.6%            |
| FY 2016 | 42,643     | 759           | \$100,712       | \$25,851          | \$74,861          | 45.6                | \$1.76                | \$132.67              | 25.7%            |
| FY 2017 | 36,801     | 594           | \$73,842        | \$18,463          | \$55,379          | 42.8                | \$1.50                | \$124.42              | 25.0%            |





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 3 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 21%  
 % transfer (to route): 0%  
 % Clipper usage: 5%

FY 2016/17 DATA

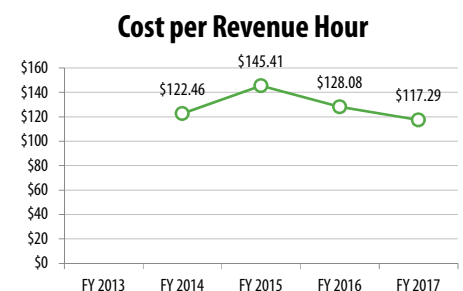
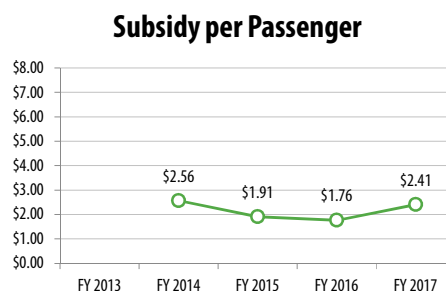
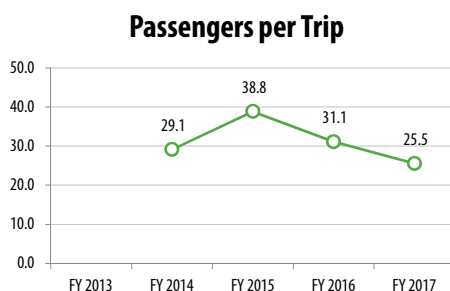
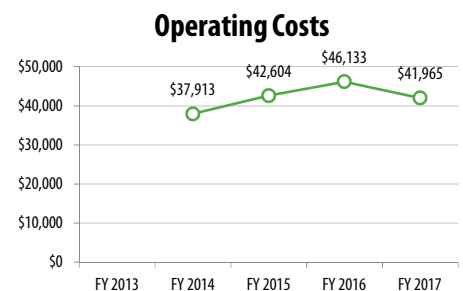
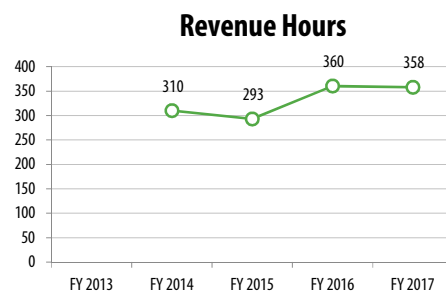
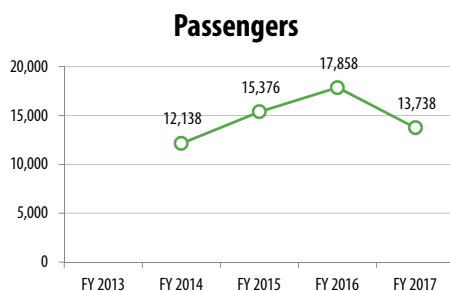
|              | Passengers    |              |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|---------------|--------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual        | Avg Monthly  | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 13,738        | 1,249        | 76        | 358           | 33          | 2         | 4,342         | 395         | 24        |
| Saturday     | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -             | -            | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>13,738</b> | <b>1,249</b> | <b>76</b> | <b>358</b>    | <b>33</b>   | <b>2</b>  | <b>4,342</b>  | <b>395</b>  | <b>24</b> |

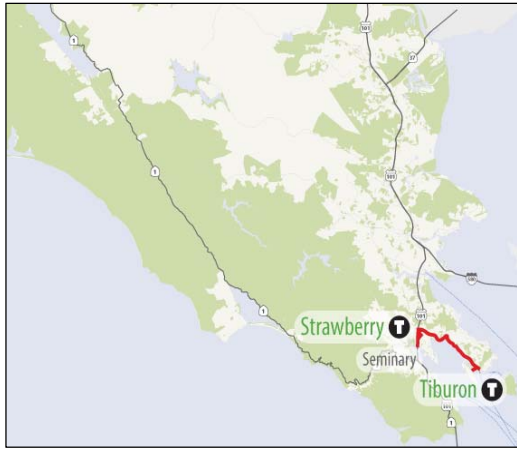
|              | Operating Costs |                |              | Passenger Revenue |              |             | Operating Subsidy |                |              |
|--------------|-----------------|----------------|--------------|-------------------|--------------|-------------|-------------------|----------------|--------------|
|              | Annual          | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly  | Avg Daily   | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$41,965        | \$3,815        | \$233        | \$8,847           | \$804        | \$49        | \$33,118          | \$3,011        | \$184        |
| Saturday     | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| Sunday       | \$-             | \$-            | \$-          | \$-               | \$-          | \$-         | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$41,965</b> | <b>\$3,815</b> | <b>\$233</b> | <b>\$8,847</b>    | <b>\$804</b> | <b>\$49</b> | <b>\$33,118</b>   | <b>\$3,011</b> | <b>\$184</b> |

|              | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|---------------------|-----------------------|-----------------------|------------------|
| Weekday      | 25.5                | \$2.41                | \$117.29              | 21.1%            |
| Saturday     | -                   | \$-                   | -                     | -%               |
| Sunday       | -                   | \$-                   | -                     | -%               |
| <b>Total</b> | <b>25.5</b>         | <b>\$2.41</b>         | <b>\$117.29</b>       | <b>21.1%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Trip | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 15,376     | 293           | \$42,604        | \$13,174          | \$29,430          | 38.8                | \$1.91                | \$145.41              | 30.9%            |
| FY 2016 | 17,858     | 360           | \$46,133        | \$14,660          | \$31,473          | 31.1                | \$1.76                | \$128.08              | 31.8%            |
| FY 2017 | 13,738     | 358           | \$41,965        | \$8,847           | \$33,118          | 25.5                | \$2.41                | \$117.29              | 21.1%            |





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 30 min  
 Avg Freq (Wkdy Non-Peak): 30 min  
 Avg Freq (Wked): 30 min

FY 2017 Farebox Recovery: 11%  
 % transfer (to route): 20%  
 % Clipper usage: 11%

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 40,817        | 3,401        | 161        | 5,020         | 418         | 20        | 58,766        | 4,897        | 232        |
| Saturday     | 4,888         | 407          | 94         | 637           | 53          | 12        | 10,931        | 911          | 210        |
| Sunday       | 4,744         | 395          | 79         | 735           | 61          | 12        | 12,607        | 1,051        | 210        |
| <b>Total</b> | <b>50,449</b> | <b>4,204</b> | <b>138</b> | <b>6,392</b>  | <b>533</b>  | <b>18</b> | <b>82,304</b> | <b>6,859</b> | <b>225</b> |

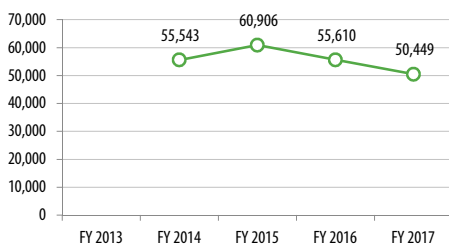
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$462,388        | \$38,532        | \$1,828        | \$51,411          | \$4,284        | \$203        | \$410,977         | \$34,248        | \$1,624        |
| Saturday     | \$59,904         | \$4,992         | \$1,152        | \$6,230           | \$519          | \$120        | \$53,674          | \$4,473         | \$1,032        |
| Sunday       | \$68,932         | \$5,744         | \$1,149        | \$6,460           | \$538          | \$108        | \$62,472          | \$5,206         | \$1,041        |
| <b>Total</b> | <b>\$591,224</b> | <b>\$49,269</b> | <b>\$1,620</b> | <b>\$64,101</b>   | <b>\$5,342</b> | <b>\$176</b> | <b>\$527,123</b>  | <b>\$43,927</b> | <b>\$1,444</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 8.1                         | \$10.07               |                       | 11.1%            |
| Saturday     | 7.7                         | \$10.98               |                       | 10.4%            |
| Sunday       | 6.5                         | \$13.17               |                       | 9.4%             |
| <b>Total</b> | <b>7.9</b>                  | <b>\$10.45</b>        | <b>\$92.50</b>        | <b>10.8%</b>     |

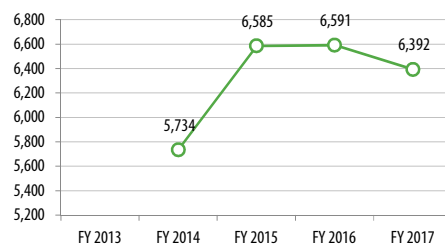
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 60,906     | 6,585         | \$569,962       | \$65,747          | \$504,215         | 9.2                         | \$8.28                | \$86.56               | 11.5%            |
| FY 2016 | 55,610     | 6,591         | \$590,663       | \$73,164          | \$517,499         | 8.4                         | \$9.31                | \$89.61               | 12.4%            |
| FY 2017 | 50,449     | 6,392         | \$591,224       | \$64,101          | \$527,123         | 7.9                         | \$10.45               | \$92.50               | 10.8%            |

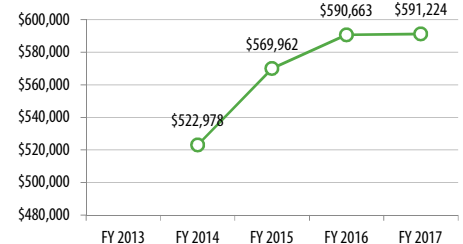
Passengers



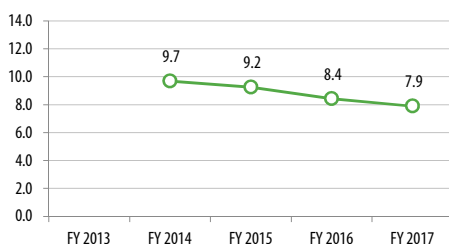
Revenue Hours



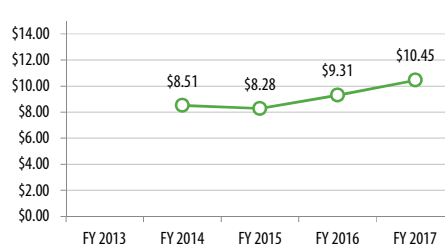
Operating Costs



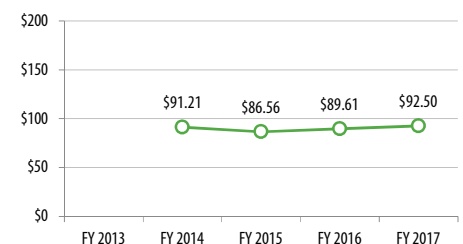
Passengers per Revenue Hour



Subsidy per Passenger



Cost per Revenue Hour







Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 60 min  
 Avg Freq (Wkdy Non-Peak): 60 min  
 Avg Freq (Wked): 60 min

FY 2017 Farebox Recovery: 11%  
 % transfer (to route): 17%  
 % Clipper usage: 15%

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 57,316        | 4,776        | 227        | 7,175         | 598         | 28        | 65,884        | 5,490        | 260        |
| Saturday     | 8,218         | 685          | 158        | 1,331         | 111         | 26        | 13,020        | 1,085        | 250        |
| Sunday       | 5,806         | 484          | 97         | 1,536         | 128         | 26        | 15,023        | 1,252        | 250        |
| <b>Total</b> | <b>71,340</b> | <b>5,945</b> | <b>195</b> | <b>10,042</b> | <b>837</b>  | <b>28</b> | <b>93,926</b> | <b>7,827</b> | <b>257</b> |

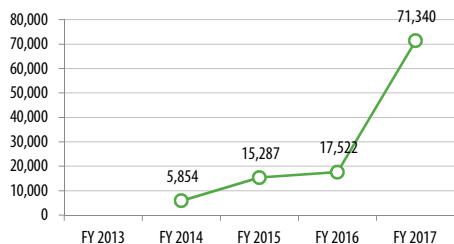
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$646,194        | \$53,850        | \$2,554        | \$80,857          | \$6,738        | \$320        | \$565,337         | \$47,111        | \$2,235        |
| Saturday     | \$120,205        | \$10,017        | \$2,312        | \$12,568          | \$1,047        | \$242        | \$107,637         | \$8,970         | \$2,070        |
| Sunday       | \$138,407        | \$11,534        | \$2,307        | \$10,487          | \$874          | \$175        | \$127,920         | \$10,660        | \$2,132        |
| <b>Total</b> | <b>\$904,806</b> | <b>\$75,401</b> | <b>\$2,479</b> | <b>\$103,912</b>  | <b>\$8,659</b> | <b>\$285</b> | <b>\$800,894</b>  | <b>\$66,741</b> | <b>\$2,194</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 8.0                         | \$9.86                |                       | 12.5%            |
| Saturday     | 6.2                         | \$13.10               |                       | 10.5%            |
| Sunday       | 3.8                         | \$22.03               |                       | 7.6%             |
| <b>Total</b> | <b>7.1</b>                  | <b>\$11.23</b>        | <b>\$90.10</b>        | <b>11.5%</b>     |

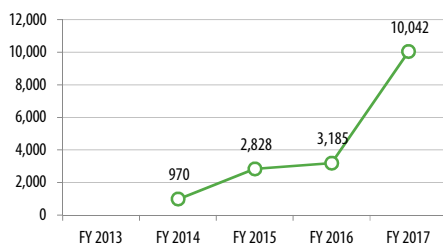
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 15,287     | 2,828         | \$239,879       | \$18,274          | \$221,605         | 5.4                         | \$14.50               | \$84.82               | 7.6%             |
| FY 2016 | 17,522     | 3,185         | \$280,634       | \$28,092          | \$252,542         | 5.5                         | \$14.41               | \$88.12               | 10.0%            |
| FY 2017 | 71,340     | 10,042        | \$904,806       | \$103,912         | \$800,894         | 7.1                         | \$11.23               | \$90.10               | 11.5%            |

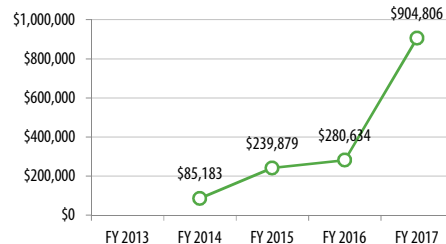
Passengers



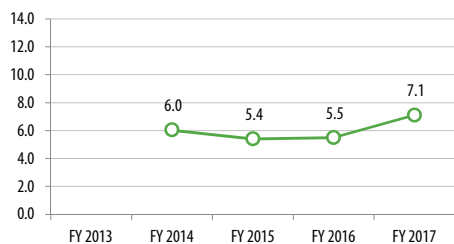
Revenue Hours



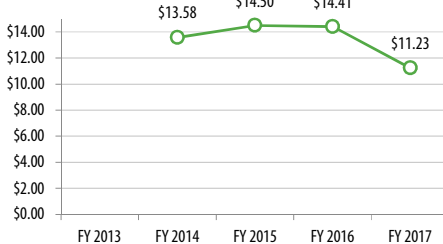
Operating Costs



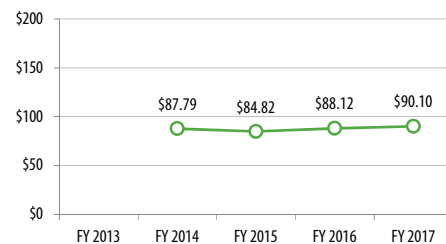
Passengers per Revenue Hour

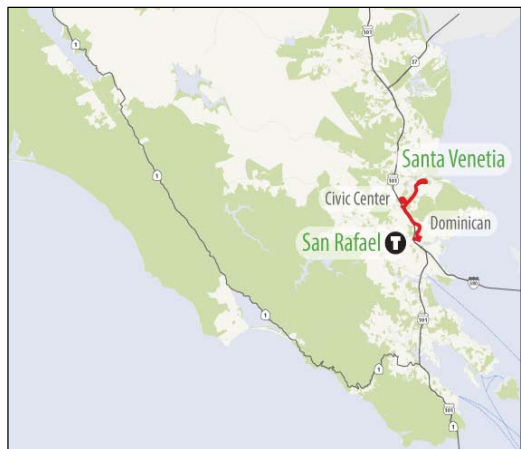


Subsidy per Passenger



Cost per Revenue Hour





Days of Service: **Wkdy, Sa, Su**  
 Avg Freq (Wkdy Peak): **60 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wked): **60 min**

FY 2017 Farebox Recovery: **13%**  
 % transfer (to route): **16%**  
 % Clipper usage: **10%**

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 35,589        | 2,966        | 141        | 3,306         | 276         | 13        | 38,809        | 3,234        | 153        |
| Saturday     | 3,911         | 326          | 75         | 490           | 41          | 9         | 5,829         | 486          | 112        |
| Sunday       | 3,298         | 275          | 55         | 566           | 47          | 9         | 6,726         | 561          | 112        |
| <b>Total</b> | <b>42,798</b> | <b>3,567</b> | <b>117</b> | <b>4,363</b>  | <b>364</b>  | <b>12</b> | <b>51,364</b> | <b>4,280</b> | <b>141</b> |

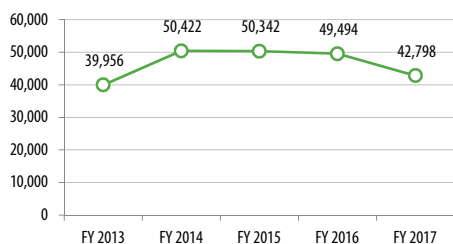
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |              |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|--------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily    |
| Weekday      | \$302,758        | \$25,230        | \$1,197        | \$42,450          | \$3,538        | \$168        | \$260,308         | \$21,692        | \$1,029      |
| Saturday     | \$44,829         | \$3,736         | \$862          | \$5,018           | \$418          | \$97         | \$39,811          | \$3,318         | \$766        |
| Sunday       | \$51,616         | \$4,301         | \$860          | \$4,533           | \$378          | \$76         | \$47,083          | \$3,924         | \$785        |
| <b>Total</b> | <b>\$399,203</b> | <b>\$33,267</b> | <b>\$1,094</b> | <b>\$52,001</b>   | <b>\$4,333</b> | <b>\$142</b> | <b>\$347,202</b>  | <b>\$28,934</b> | <b>\$951</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 10.8                        | \$7.31                |                       | 14.0%            |
| Saturday     | 8.0                         | \$10.18               |                       | 11.2%            |
| Sunday       | 5.8                         | \$14.28               |                       | 8.8%             |
| <b>Total</b> | <b>9.8</b>                  | <b>\$8.11</b>         | <b>\$91.51</b>        | <b>13.0%</b>     |

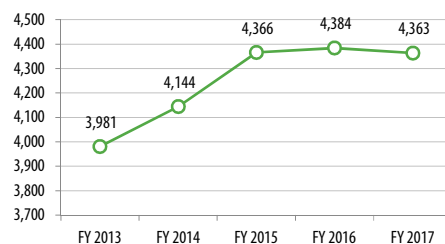
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 50,342     | 4,366         | \$371,602       | \$52,526          | \$319,076         | 11.5                        | \$6.34                | \$85.12               | 14.1%            |
| FY 2016 | 49,494     | 4,384         | \$388,005       | \$59,296          | \$328,709         | 11.3                        | \$6.64                | \$88.51               | 15.3%            |
| FY 2017 | 42,798     | 4,363         | \$399,203       | \$52,001          | \$347,202         | 9.8                         | \$8.11                | \$91.51               | 13.0%            |

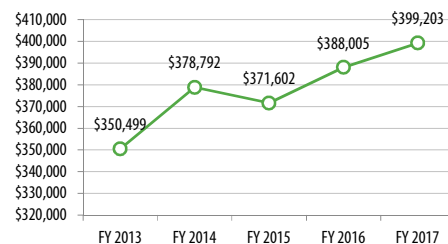
**Passengers**



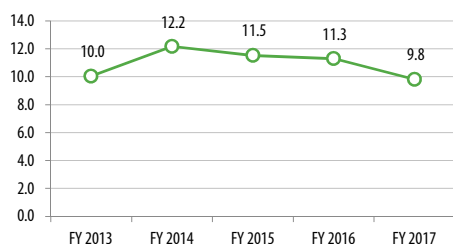
**Revenue Hours**



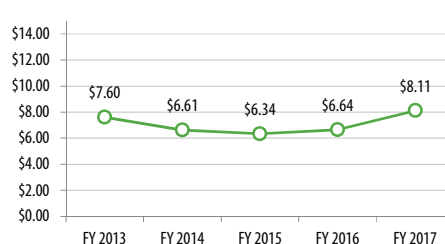
**Operating Costs**



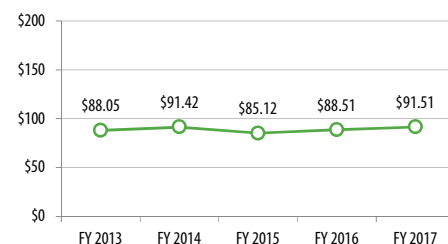
**Passengers per Revenue Hour**

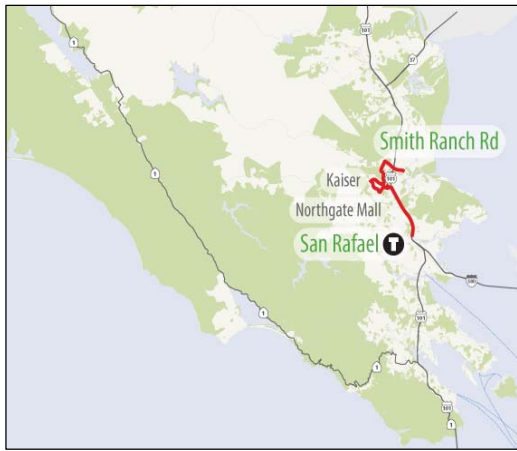


**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: Wkdy, Sa, Su  
 Avg Freq (Wkdy Peak): 60 min  
 Avg Freq (Wkdy Non-Peak): 60 min  
 Avg Freq (Wked): 60 min

FY 2017 Farebox Recovery: 15%  
 % transfer (to route): 13%  
 % Clipper usage: 13%

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 41,761        | 3,480        | 165        | 3,014         | 251         | 12        | 28,706        | 2,392        | 113        |
| Saturday     | 4,220         | 352          | 81         | 620           | 52          | 12        | 5,778         | 482          | 111        |
| Sunday       | 3,785         | 315          | 63         | 715           | 60          | 12        | 6,667         | 556          | 111        |
| <b>Total</b> | <b>49,766</b> | <b>4,147</b> | <b>136</b> | <b>4,349</b>  | <b>362</b>  | <b>12</b> | <b>41,152</b> | <b>3,429</b> | <b>113</b> |

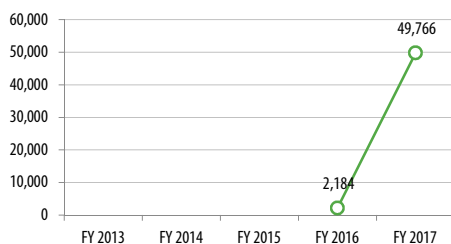
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |              |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|--------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily    |
| Weekday      | \$271,762        | \$22,647        | \$1,074        | \$44,873          | \$3,739        | \$177        | \$226,889         | \$18,907        | \$897        |
| Saturday     | \$55,697         | \$4,641         | \$1,071        | \$6,217           | \$518          | \$120        | \$49,480          | \$4,123         | \$952        |
| Sunday       | \$64,137         | \$5,345         | \$1,069        | \$5,878           | \$490          | \$98         | \$58,259          | \$4,855         | \$971        |
| <b>Total</b> | <b>\$391,596</b> | <b>\$32,633</b> | <b>\$1,073</b> | <b>\$56,968</b>   | <b>\$4,747</b> | <b>\$156</b> | <b>\$334,628</b>  | <b>\$27,886</b> | <b>\$917</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 13.9                        | \$5.43                |                       | 16.5%            |
| Saturday     | 6.8                         | \$11.73               |                       | 11.2%            |
| Sunday       | 5.3                         | \$15.39               |                       | 9.2%             |
| <b>Total</b> | <b>11.4</b>                 | <b>\$6.72</b>         | <b>\$90.04</b>        | <b>14.5%</b>     |

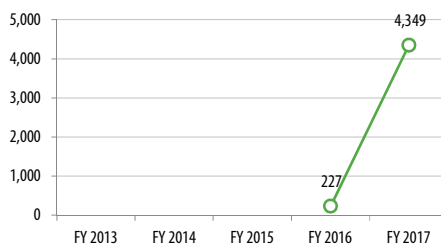
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 |            |               |                 |                   |                   |                             |                       |                       |                  |
| FY 2016 | 2,184      | 227           | \$19,695        | \$3,137           | \$16,558          | 9.6                         | \$7.58                | \$86.95               | 15.9%            |
| FY 2017 | 49,766     | 4,349         | \$391,596       | \$56,968          | \$334,628         | 11.4                        | \$6.72                | \$90.04               | 14.5%            |

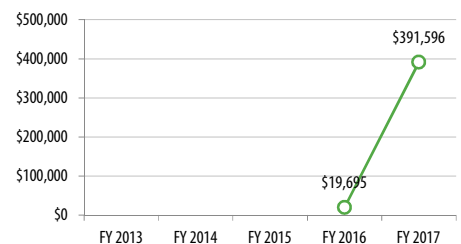
Passengers



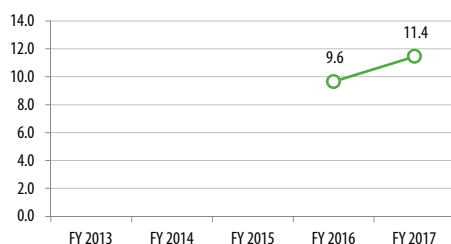
Revenue Hours



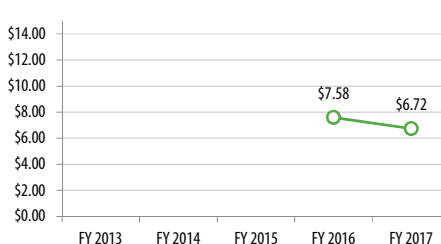
Operating Costs



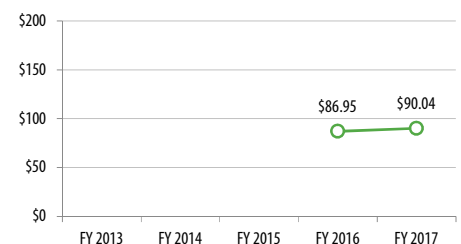
Passengers per Revenue Hour

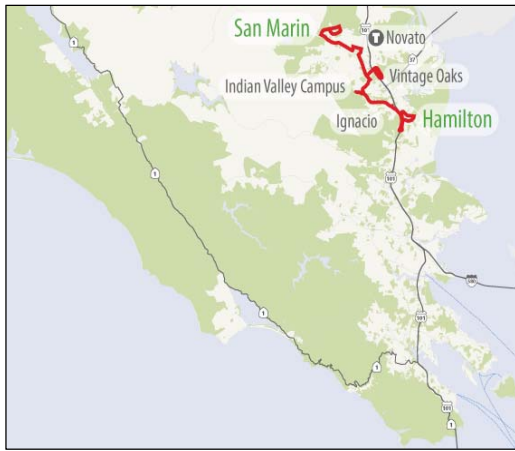


Subsidy per Passenger



Cost per Revenue Hour





Days of Service: **Wkdy, Sa, Su**  
 Avg Freq (Wkdy Peak): **60 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wkded): **60 min**

FY 2017 Farebox Recovery: **11%**  
 % transfer (to route): **8%**  
 % Clipper usage: **8%**

FY 2016/17 DATA

|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles  |               |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|----------------|---------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual         | Avg Monthly   | Avg Daily  |
| Weekday      | 76,675        | 6,390        | 303        | 6,754         | 563         | 27        | 95,654         | 7,971         | 378        |
| Saturday     | 9,952         | 829          | 191        | 1,325         | 110         | 25        | 18,630         | 1,553         | 358        |
| Sunday       | 8,879         | 740          | 148        | 1,528         | 127         | 25        | 21,497         | 1,791         | 358        |
| <b>Total</b> | <b>95,506</b> | <b>7,959</b> | <b>262</b> | <b>9,607</b>  | <b>801</b>  | <b>26</b> | <b>135,781</b> | <b>11,315</b> | <b>372</b> |

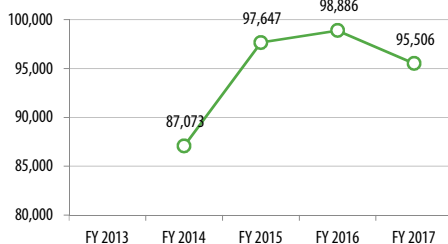
|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$625,542        | \$52,129        | \$2,472        | \$78,006          | \$6,501        | \$308        | \$547,536         | \$45,628        | \$2,164        |
| Saturday     | \$122,485        | \$10,207        | \$2,355        | \$12,104          | \$1,009        | \$233        | \$110,381         | \$9,198         | \$2,123        |
| Sunday       | \$140,992        | \$11,749        | \$2,350        | \$11,713          | \$976          | \$195        | \$129,279         | \$10,773        | \$2,155        |
| <b>Total</b> | <b>\$889,019</b> | <b>\$74,085</b> | <b>\$2,436</b> | <b>\$101,823</b>  | <b>\$8,485</b> | <b>\$279</b> | <b>\$787,196</b>  | <b>\$65,600</b> | <b>\$2,157</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 11.4                        | \$7.14                |                       | 12.5%            |
| Saturday     | 7.5                         | \$11.09               |                       | 9.9%             |
| Sunday       | 5.8                         | \$14.56               |                       | 8.3%             |
| <b>Total</b> | <b>9.9</b>                  | <b>\$8.24</b>         | <b>\$92.54</b>        | <b>11.5%</b>     |

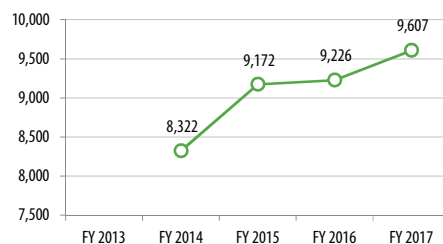
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 97,647     | 9,172         | \$800,242       | \$103,081         | \$697,161         | 10.6                        | \$7.14                | \$87.25               | 12.9%            |
| FY 2016 | 98,886     | 9,226         | \$831,623       | \$120,959         | \$710,664         | 10.7                        | \$7.19                | \$90.14               | 14.5%            |
| FY 2017 | 95,506     | 9,607         | \$889,019       | \$101,823         | \$787,196         | 9.9                         | \$8.24                | \$92.54               | 11.5%            |

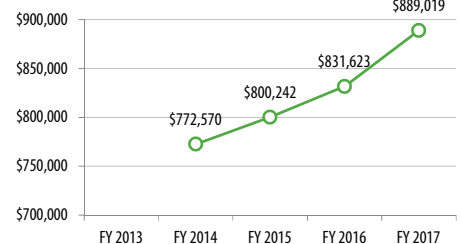
**Passengers**



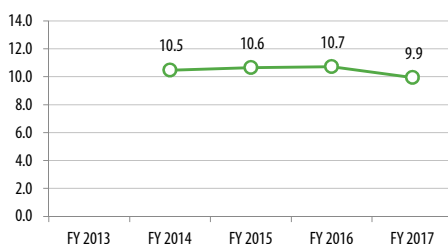
**Revenue Hours**



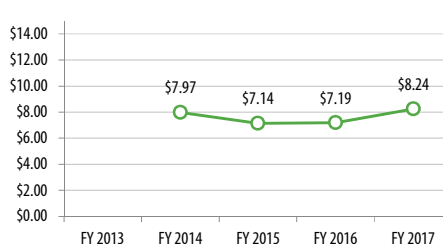
**Operating Costs**



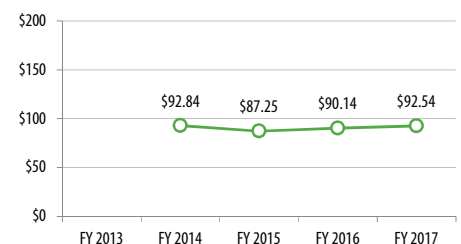
**Passengers per Revenue Hour**

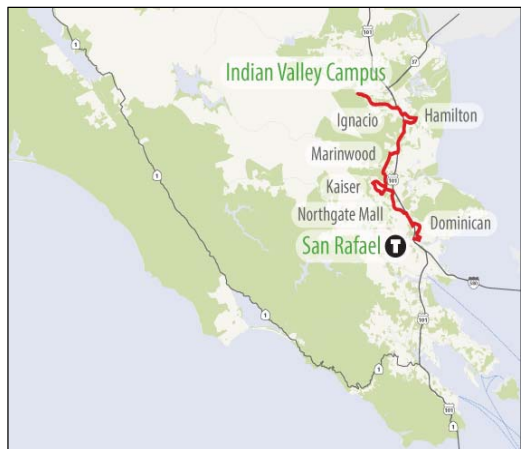


**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: **Wkdy**  
 Avg Freq (Wkdy Peak): **60 min**  
 Avg Freq (Wkdy Non-Peak): **60 min**  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: **12%**  
 % transfer (to route): **6%**  
 % Clipper usage: **13%**

FY 2016/17 DATA

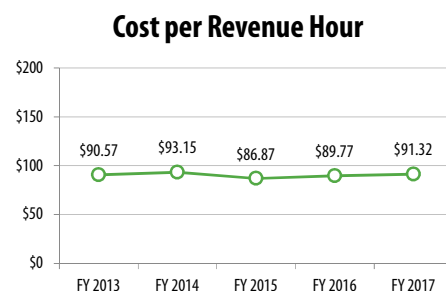
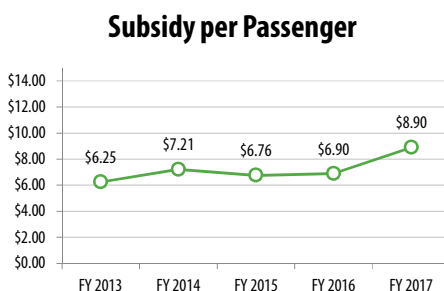
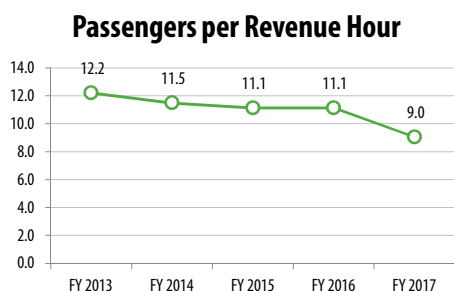
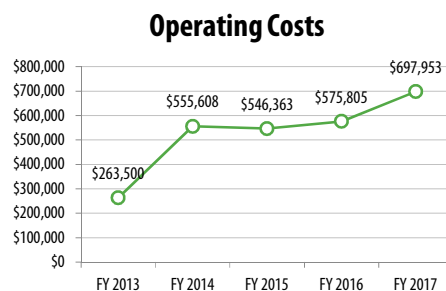
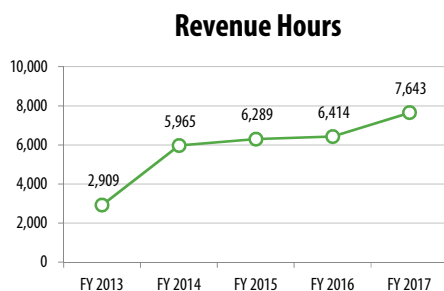
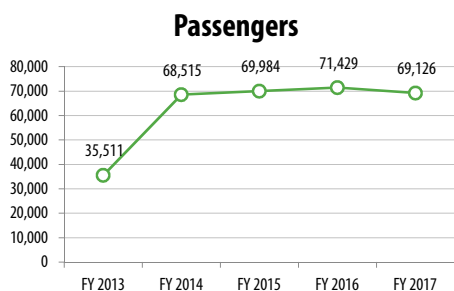
|              | Passengers    |              |            | Revenue Hours |             |           | Revenue Miles |              |            |
|--------------|---------------|--------------|------------|---------------|-------------|-----------|---------------|--------------|------------|
|              | Annual        | Avg Monthly  | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily  |
| Weekday      | 69,126        | 5,761        | 273        | 7,643         | 637         | 30        | 85,748        | 7,146        | 339        |
| Saturday     | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| Sunday       | -             | -            | -          | -             | -           | -         | -             | -            | -          |
| <b>Total</b> | <b>69,126</b> | <b>5,761</b> | <b>273</b> | <b>7,643</b>  | <b>637</b>  | <b>30</b> | <b>85,748</b> | <b>7,146</b> | <b>339</b> |

|              | Operating Costs  |                 |                | Passenger Revenue |                |              | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$697,953        | \$58,163        | \$2,759        | \$82,621          | \$6,885        | \$327        | \$615,332         | \$51,278        | \$2,432        |
| Saturday     | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| Sunday       | \$-              | \$-             | \$-            | \$-               | \$-            | \$-          | \$-               | \$-             | \$-            |
| <b>Total</b> | <b>\$697,953</b> | <b>\$58,163</b> | <b>\$2,759</b> | <b>\$82,621</b>   | <b>\$6,885</b> | <b>\$327</b> | <b>\$615,332</b>  | <b>\$51,278</b> | <b>\$2,432</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 9.0                         | \$8.90                | \$91.32               | 11.8%            |
| Saturday     | -                           | \$-                   | -                     | -%               |
| Sunday       | -                           | \$-                   | -                     | -%               |
| <b>Total</b> | <b>9.0</b>                  | <b>\$8.90</b>         | <b>\$91.32</b>        | <b>11.8%</b>     |

Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 | 69,984     | 6,289         | \$546,363       | \$73,402          | \$472,961         | 11.1                        | \$6.76                | \$86.87               | 13.4%            |
| FY 2016 | 71,429     | 6,414         | \$575,805       | \$83,288          | \$492,517         | 11.1                        | \$6.90                | \$89.77               | 14.5%            |
| FY 2017 | 69,126     | 7,643         | \$697,953       | \$82,621          | \$615,332         | 9.0                         | \$8.90                | \$91.32               | 11.8%            |





Days of Service: School Days  
Avg Freq (Wkdy Peak): 2 trips  
Avg Freq (Wkdy Non-Peak): -  
Avg Freq (Wked): -

FY 2017 Farebox Recovery: 26%  
% transfer (to route): -  
% Clipper usage: -

FY 2016/17 DATA

|              | Passengers   |             |           | Revenue Hours |             |           | Revenue Miles |             |           |
|--------------|--------------|-------------|-----------|---------------|-------------|-----------|---------------|-------------|-----------|
|              | Annual       | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly | Avg Daily |
| Weekday      | 9,281        | 844         | 52        | 180           | 16          | 1         | 1,638         | 149         | 9         |
| Saturday     | -            | -           | -         | -             | -           | -         | -             | -           | -         |
| Sunday       | -            | -           | -         | -             | -           | -         | -             | -           | -         |
| <b>Total</b> | <b>9,281</b> | <b>844</b>  | <b>52</b> | <b>180</b>    | <b>16</b>   | <b>1</b>  | <b>1,638</b>  | <b>149</b>  | <b>9</b>  |

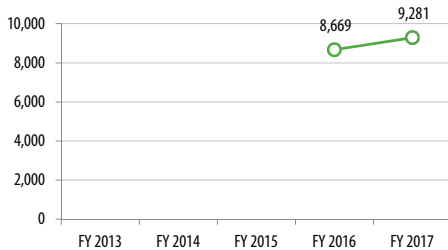
|              | Operating Costs  |                 |              | Passenger Revenue |                |              | Operating Subsidy |                |              |
|--------------|------------------|-----------------|--------------|-------------------|----------------|--------------|-------------------|----------------|--------------|
|              | Annual           | Avg Monthly     | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    | Annual            | Avg Monthly    | Avg Daily    |
| Weekday      | \$124,763        | \$11,342        | \$693        | \$32,170          | \$2,925        | \$179        | \$92,593          | \$8,418        | \$514        |
| Saturday     | \$-              | \$-             | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| Sunday       | \$-              | \$-             | \$-          | \$-               | \$-            | \$-          | \$-               | \$-            | \$-          |
| <b>Total</b> | <b>\$124,763</b> | <b>\$11,342</b> | <b>\$693</b> | <b>\$32,170</b>   | <b>\$2,925</b> | <b>\$179</b> | <b>\$92,593</b>   | <b>\$8,418</b> | <b>\$514</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 51.6                        | \$9.98                |                       | 25.8%            |
| Saturday     | -                           | \$-                   |                       | -%               |
| Sunday       | -                           | \$-                   |                       | -%               |
| <b>Total</b> | <b>51.6</b>                 | <b>\$9.98</b>         | <b>\$693.13</b>       | <b>25.8%</b>     |

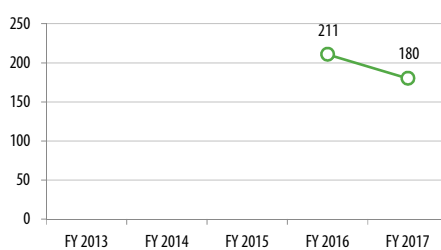
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 |            |               |                 |                   |                   |                             |                       |                       |                  |
| FY 2016 | 8,669      | 211           | \$140,482       | \$25,658          | \$114,824         | 41.2                        | \$13.25               | \$667.06              | 18.3%            |
| FY 2017 | 9,281      | 180           | \$124,763       | \$32,170          | \$92,593          | 51.6                        | \$9.98                | \$693.13              | 25.8%            |

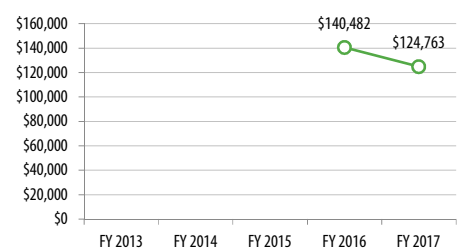
**Passengers**



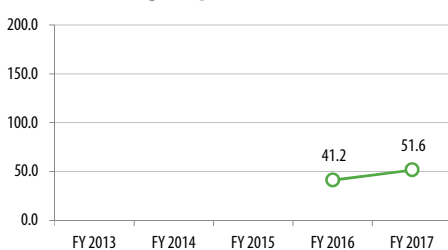
**Revenue Hours**



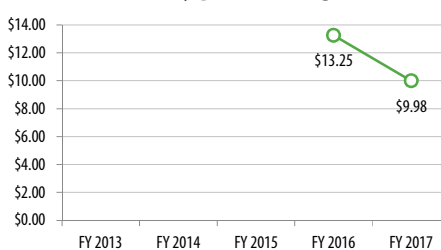
**Operating Costs**



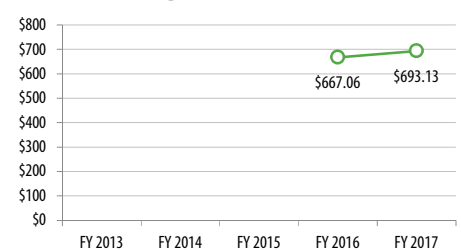
**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**





Days of Service: School Days  
 Avg Freq (Wkdy Peak): 17 trips  
 Avg Freq (Wkdy Non-Peak): -  
 Avg Freq (Wked): -

FY 2017 Farebox Recovery: 60%  
 % transfer (to route): -  
 % Clipper usage: -

FY 2016/17 DATA

|              | Passengers     |               |            | Revenue Hours |             |           | Revenue Miles |              |           |
|--------------|----------------|---------------|------------|---------------|-------------|-----------|---------------|--------------|-----------|
|              | Annual         | Avg Monthly   | Avg Daily  | Annual        | Avg Monthly | Avg Daily | Annual        | Avg Monthly  | Avg Daily |
| Weekday      | 127,219        | 11,565        | 707        | 1,065         | 97          | 6         | 12,096        | 1,100        | 67        |
| Saturday     | -              | -             | -          | -             | -           | -         | -             | -            | -         |
| Sunday       | -              | -             | -          | -             | -           | -         | -             | -            | -         |
| <b>Total</b> | <b>127,219</b> | <b>11,565</b> | <b>707</b> | <b>1,065</b>  | <b>97</b>   | <b>6</b>  | <b>12,096</b> | <b>1,100</b> | <b>67</b> |

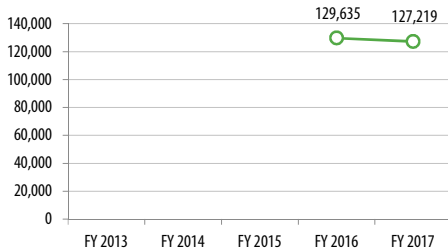
|              | Operating Costs  |                 |                | Passenger Revenue |                 |                | Operating Subsidy |                 |                |
|--------------|------------------|-----------------|----------------|-------------------|-----------------|----------------|-------------------|-----------------|----------------|
|              | Annual           | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      | Annual            | Avg Monthly     | Avg Daily      |
| Weekday      | \$738,585        | \$67,144        | \$4,103        | \$440,896         | \$40,081        | \$2,449        | \$297,689         | \$27,063        | \$1,654        |
| Saturday     | \$-              | \$-             | \$-            | \$-               | \$-             | \$-            | \$-               | \$-             | \$-            |
| Sunday       | \$-              | \$-             | \$-            | \$-               | \$-             | \$-            | \$-               | \$-             | \$-            |
| <b>Total</b> | <b>\$738,585</b> | <b>\$67,144</b> | <b>\$4,103</b> | <b>\$440,896</b>  | <b>\$40,081</b> | <b>\$2,449</b> | <b>\$297,689</b>  | <b>\$27,063</b> | <b>\$1,654</b> |

|              | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|--------------|-----------------------------|-----------------------|-----------------------|------------------|
| Weekday      | 119.4                       | \$2.34                | \$693.25              | 59.7%            |
| Saturday     | -                           | \$-                   | -                     | -%               |
| Sunday       | -                           | \$-                   | -                     | -%               |
| <b>Total</b> | <b>119.4</b>                | <b>\$2.34</b>         | <b>\$693.25</b>       | <b>59.7%</b>     |

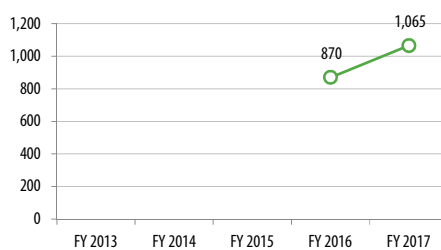
Historic Trends

|         | Passengers | Revenue Hours | Operating Costs | Passenger Revenue | Operating Subsidy | Passengers per Revenue Hour | Subsidy per Passenger | Cost per Revenue Hour | Farebox Recovery |
|---------|------------|---------------|-----------------|-------------------|-------------------|-----------------------------|-----------------------|-----------------------|------------------|
| FY 2015 |            |               |                 |                   |                   |                             |                       |                       |                  |
| FY 2016 | 129,635    | 870           | \$579,937       | \$385,753         | \$194,184         | 149.1                       | \$1.50                | \$666.98              | 66.5%            |
| FY 2017 | 127,219    | 1,065         | \$738,585       | \$440,896         | \$297,689         | 119.4                       | \$2.34                | \$693.25              | 59.7%            |

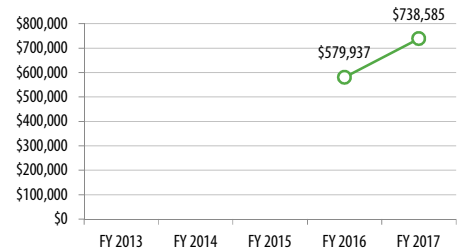
**Passengers**



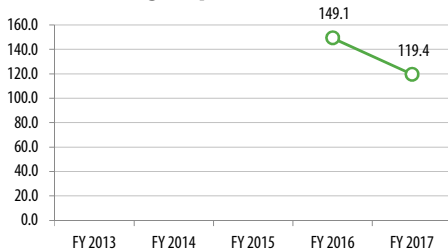
**Revenue Hours**



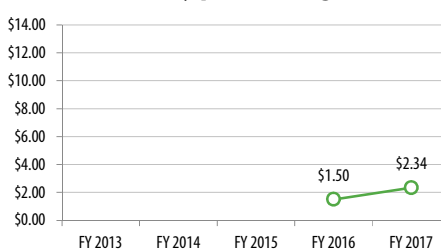
**Operating Costs**



**Passengers per Revenue Hour**



**Subsidy per Passenger**



**Cost per Revenue Hour**

